

EXECUTIVE COMMITTEE MEETING

WSBA REAL PROPERTY, PROBATE & TRUST SECTION

Friday, April 9, 2020

Zoom Conference Meeting: <https://us04web.zoom.us/j/332202201>

Meeting ID: 332 202 201

AGENDA

| | Item | Ex Comm Member | Tab |
|----|---|----------------------------|-----|
| 1. | Call to Order, Welcome (Roster), Introductions, Establishment of Quorum | Taylor | A |
| 2. | Approval of Minutes (February 22, 2019 Meeting) | Taylor | B |
| 3. | Financial and Section Membership Report | Lewis | C |
| 4. | Board of Governors <ul style="list-style-type: none">• BOG Meeting Report<ul style="list-style-type: none">○ March 19-20, 2020; Hotel RL Olympia, WA• Upcoming BOG Meetings<ul style="list-style-type: none">○ May 14-15, 2020; Bellwether Hotel, Bellingham, WA○ July 23, 2020 (Board Retreat); Skamania Lodge○ August 28, 29, 2020; Davenport Hotel, Spokane, WA○ September 17-18, 2020; WSBA Conference Center | McComb | |
| 5. | Newsletter Update | Cohen | |
| 6. | Continuing Legal Education <ul style="list-style-type: none">• Real Property• Probate & Trust• Mini CLE/Webinar | McComb Gorton Safren | |
| 7. | Website and Technology Update | Safren | D |
| 8. | Elections | Fitzsimmons/Taylor | E |
| 9. | Section Leaders Call | Benis | |

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|-----|--|-------------------------------------|--|
| | | | |
| 10. | Legislation <ul style="list-style-type: none"> • Real Property • Probate | McComb Gorton | |
| 11. | Young Lawyer/Fellows Report | Kaur/Lee/ Hernandez/Hille/ Li | |
| 12. | Midyear Meetings <ul style="list-style-type: none"> • 2020 – June 5-7, 2020 (?) • 2021- June 4-6, 2021 at Whitman Hotel, Walla Walla | Lewis Gorton | |
| 13. | 2020 Retreat – October 9-11 at Campbell’s Resort, Chelan | Lewis | |

UPCOMING MEETINGS 2019-2020

June 5-7, 2020 – MIDYEAR CONFERENCE

**October 9-11, 2020 – 2020 RETREAT
Campbell’s Resort, Chelan**

EXHIBIT A

**WSBA Real Property, Probate, & Trust Section
Executive Committee 2019-2020**

SECTION OFFICERS

| | |
|--|---|
| <p>Chair</p> <p>Stephanie Taylor (2) Randall Danskin, P.S. 601 West Riverside Avenue Spokane, WA 99201-0626</p> <p>Phone: (509) 747-2052 Email: srt@randalldanskin.com</p> | <p>Chair Elect & Secretary/Treasurer</p> <p>Brian Lewis (3) Ryan, Swanson & Cleveland PLLC 1201 3rd Avenue, Suite 3400 Seattle, WA 98101</p> <p>Phone: (206) 654-2206 Email: lewis@ryanlaw.com</p> |
| <p>Probate & Trust Council Director</p> <p>Tiffany Gorton (4) Kutcher Hereford Bertram Burkart 705 2nd Ave, Suite 800 Seattle, WA 98101</p> <p>Phone: (206) 382-4414 email: tgorton@khhblaw.com</p> | <p>Real Property Council Director</p> <p>Devin P. McComb (5) Perkins Coie LLP 1201 Third Avenue, Suite 4900 Seattle, WA 98101-3099</p> <p>Phone: (206) 359-3260 Email: dmccomb@perkinscoie.com</p> |
| <p>Past Chair</p> <p>Annette (Annie) Fitzsimmons (1) Annette T. Fitzsimmons P.S. PO Box 65578 University Place, WA 98464-1578</p> <p>Phone: (253) 651-0552 Email: atfitz@comcast.net</p> | |

(#) Denotes years remaining on committee.

COUNCIL MEMBERS

| PROBATE AND TRUST | REAL PROPERTY |
|---|--|
| <p>Director</p> <p>Tiffany Gorton (4) Kutcher Hereford Bertram Burkart 705 2nd Ave, Suite 800 Seattle, WA 98101</p> <p>Phone: (206) 382-4414 email: tgorton@khhblaw.com</p> | <p>Director</p> <p>Devin P. McComb (5) Perkins Coie LLP 1201 Third Avenue, Suite 4900 Seattle, WA 98101-3099</p> <p>Phone: (206) 359-3260 Email: dmccomb@perkinscoie.com</p> |
| <p>Jessica Carr (2) Barron Smith Daugert, PLLC PO Box 5008 Bellingham, WA 98227-5008</p> <p>Phone: (360) 733-0212 Email: jcarr@barronsmithlaw.com</p> | <p>Jemima McCullum (2) Gordon Thomas Honeywell 1201 Pacific Ave Ste 2100 PO Box 1157 Tacoma, WA 98401-1157 Phone: (253) 620-6520 Email: jmccullum@gth-law.com</p> |
| <p>Elizabeth Stephan (2) Berntson Porter & Company PLLC 11100 NE 8th St Ste 400 Bellevue, WA 98004-4469</p> <p>Phone: (425) 289-7665 Email: estephan@bpcpa.com</p> | <p>Anna Revelle Stock (2) Cairncross & Hempelmann PS 524 2nd Ave, Ste 500 Seattle, WA 98104-2323</p> <p>Phone: 206-587-0700 Email: astock@cairncross.com</p> |
| <p>Paul Firuz (1) Kutcher Hereford Bertram Burkart 705 2nd Ave, Suite 800 Seattle, WA 98101</p> <p>Phone: (206) 382-4414 Email: pfiruz@khhblaw.com</p> | <p>Clay M. Gatens (1) Jeffers, Danielson, Sonn & Aylward, P.S. 2600 Chester Kimm Rd Wenatchee, WA 98801-8116</p> <p>Phone: (509) 662-3685 Email: clayg@jdsalaw.com</p> |
| <p>Sheila Ridgway (1) Ridgway Law Group 701 Fifth Avenue, Suite 4640 Seattle, WA 98104</p> <p>Phone: (206) 838-2501 Email: sheila@ridgwaylawgroup.com</p> | <p>Chris Benis (1) Hecker, Wakefield & Feilberg, PS 321 1st Ave W Seattle, WA 98119-4103</p> <p>Phone: (206) 447-1900 Email: chrisb@heckerwakefield.com</p> |

EX OFFICIO

| | |
|---|--|
| <p>Webpage Editor Michael Safren Ballard Escrow 8746 Mary Avenue NW, Suite 1 Seattle, WA 98117-3489</p> <p>Phone: (206) 454-7002 Email: msafren@bwmlegal.com</p> | <p>Newsletter Editor Jessica Cohen Perkins Coie LLP 1201 Third Avenue, Suite 4900 Seattle, WA 98101-3099</p> <p>Phone: (206) 359-8226 Email: jessicacohen@perkinscoie.com</p> |
| <p>Assistant Webpage Editor</p> <p>Stephen R. King Talis Law PLLC 915 118th Avenue SE, Ste. 360 Bellevue, WA 98005-3875</p> <p>Phone: (425) 943-9968 Email: steve@talislawfirm.com</p> | <p>Assistant Newsletter Editor</p> <p>Sharon Rutberg Salmon Bay Law Group, PLLC 1734 NW Market St Seattle, WA 98107-5224</p> <p>Phone: (206) 735-3177 Email: sharon@salmonbaylaw.com</p> |
| <p>Emeritus Michael Barrett Perkins Coie LLP 1201 Third Avenue, Suite 4900 Seattle, WA 98101-3099</p> <p>Phone: (206) 359-8615 Email: mbarrett@perkinscoie.com</p> | |
| <p>Fellow - PT</p> <p>Manpreet Kaur (2) Lane Powell 1420 Fifth Ave, Suite 4200 Seattle, WA 98111-9402 Phone: 206-223-7018 Email: KaurM@LanePowell.com</p> | <p>Fellow RP</p> <p>Tom Lee (2) Kerr Ferguson Law PLLC 7025 W Grandridge Blvd Ste A Kennewick, WA 99336-7826 Phone: (509) 735-1542 Email: tlee@kerrlawgroup.net</p> |
| <p>Fellow – PT</p> <p>Yonicio Hernandez (1) Paine Hamblen LLP 717 W. Sprague Ave., Suite 1200 Spokane, WA 99201</p> <p>Phone: (509) 455-6000 Email: yonicio.hernandez@painehamblen.com</p> | <p>Fellow - RP</p> <p>Keaton Hille (1) Hanson Baker Ludlow Drumheller P.S. 2229 - 112th Avenue NE, Suite 200 Bellevue, Washington 98004-2936</p> <p>Phone: (425) 454-3374 Email: khille@hansonbaker.com</p> |

WSBA

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|---|---|
| WSBA | |
| BOG Liaison PJ Grabicki Randall Danskin PS 601 W Riverside Ave Ste 1500 Spokane, WA 99201-0653 Phone: (509) 747-2052 Email: pjg@randalldanskin.com | Section Liaison Paris Eriksen Washington State Bar Association 1325 Fourth Avenue Suite 600 Seattle, WA 98101 Phone: 206-239-2116 Email: parise@wsba.org |
| Education Programs Manager Kevin Plachy (Interim Dir. of Advancement) Washington State Bar Association 1325 Fourth Avenue, Suite 600 Seattle, WA 98101 Phone: (206) 727-8225 Email: kevinp@wsba.org | Young Lawyer Liaison Carol Li (1) Cutting Law Office PC 2701 1st Ave Seattle, WA 98121 Phone: (206) 788-8840 Email: carol@cuttinglaw.com |
| Education Programs Lead Miriam Gordon Washington State Bar Association 1325 Fourth Avenue, Suite 600 Seattle, WA 98101-2539 Phone: 206-727-8225 Email: miriamg@wsba.org | |

EXHIBIT B

Executive Committee Meeting Minutes
WSBA Real Property, Probate & Trust Section

Friday, February 7, 2020

11:00 a.m. – 3:00 p.m.

Washington Trust Bank – Two Union Square
601 Union Street, 51st Floor
Seattle, Washington 98101

Minutes of Meeting

Present: Stephanie Taylor (chair), Annie Fitzsimmons (outgoing chair), Paul Firuz, Tiffany Gorton, Anna Stock, Chris Benis, Devin McComb, Clay Gatens, Michael Safren, Tom Lee, Manpreet Kaur, Jessica Carr, Stephen King, Brian Lewis, Mike Barrett, Jemima McCullum, Sharon Rutberg, Jessica Cohen, Elizabeth Stephan, Sheila Ridgway,

Not Present: Carol Li, Yonicio Hernandez, Keaton Hille, PJ Grabicki, Pat Mead (WSBA)

1. Call to order, welcome, introductions, and establishment of quorum

Stephanie Taylor called the meeting to order at 11:10 a.m. Introductions of all members and council roles. PJ Gribicki will stay on as BOG liaison.

Quorum established.

2. Approval of Minutes of November 22, 2019, Executive Committee Meeting and Annual Retreat

Motion to approve minutes of prior EC meeting with one correction. Minutes approved.

3. Financial and Section Membership Report

Brian Lewis reported. Full financials are not yet complete, but have reports for each CLE. In 2020 the section is getting revenues for the 2018 Midyear at Suncadia under the Bar's revenue sharing model. We will await revenues for the Spokane 2019 Midyear. Discussion of costs, profitability of various CLEs.

The other 2019 CLEs made money and had good attendance, including significant on-line attendance. Fall CLEs tend to do well, perhaps due to need for CLE credits.

Steph will get financials from WSBA and distribute those to the EC.

4. **Board of Governors**

a. **Upcoming BOG Meetings:**

- i. March 19-20, 2020: Hotel RL, Olympia, WA (Annie)
- ii. May 14-15, 2020: Bellwether Hotel, Bellingham, WA (Jessica Carr)
- iii. July 23, 2020: Skymania, WA (Tom)
- iv. August 28-29, 2020: Spokane, WA (Steph)
- v. September 17-18, 2020: Seattle, WA (Devin)

b. **Discussion:** Devin opened discussion. Paul reported on meeting on January 16-17, 2020, in Seattle. Most relevant point of discussion for the RPPT section was ability of sections to weigh in on legislation, how it works. Discussed possible change to WSBA bylaws on this issue. BOG will send a draft to its legislative committee, which will then share it with the sections. Steph reported that WSBA is reviewing section membership fees. Discussion of important issues to focus on at BOG meetings. Devin explained history of bifurcation issue and current status of other matters related to bar structure.

c. **Attendance** – Devin led discussion of who will attend future meetings for the EC: March, Annie F; May, Jessica Carr; July 23 Skymania, Tom Lee; Aug 28-29 Spokane, Stephanie; Sept 17-18 Seattle, Devin.

5. **Newsletter update.** Jessica Cohen reported on the newsletter. We are pulling together articles for the Winter newsletter. There was discussion of whether to accept advertising in the newsletter. Steph asked if anyone had a strong view that we should accept advertising. Hearing none, the sense of the EC was not to pursue the acceptance of advertising at this time.

6. **CLE Report –**

Devin, Clay n on RP program – Spring CLE – April 24 in the planning stages. Miriam at the WSBA has been responsive and engaged.

Tiffany on Spring PT program – Spring TEDRA CLE – April 23 – all ready to go. Hans Juhl lead chair, Casey Hefner co-chair. Discussed benefits of including lunch for networking, connecting with speaker.

Tiffany on Fall PT – no date yet – Tiffany will reach out to Miriam on that. Need to find a chair from new EC members joining in the summer. Discussion of back to back CLEs for the Fall.

December 2019 CLEs -- RP – Clay reports was successful. RP focus on residential topics was good – keep in the system for the future. Lot of online attendees. **PT** – Good attendance in person and online. Some technical issues for speakers demonstrating study groups – hard for online attendees to access. Important to remember there are many attendees online.

Mini CLEs – Michael opened discussion. Tom reported discussing content with Keaton, Manpreet. Discussion of possible topics. Steph asked the fellows to discuss and report on progress at the next meeting. A prior section mini CLE was very well attended. Discussion of whether to charge for mini CLEs.

December 2020 CLEs – all December dates are open.

7. **Website and Technology Update**

Michael reported there are 2,293 section members – numbers have held steady. List serv subscribers include 503 RP, 610 PT (1,113 total). Data for November – January 31 -- 928 web visitors, 1,256 sessions, 5,905 page views.

LUNCH BREAK – 12:30 TO 1:00.

8. **EC Membership** - Need a PT council leader. Devin from RP will move up next year. Some at large membership positions are opening. Members can also serve a second term. Email Annie if want to apply. Application deadline is March 31 for EC members and fellows. Michael reported that Carol Li has information from the law schools about people who might want to apply to be fellows or to get scholarships.
9. **Section Leaders Meetings** – Chris and Steph were on the last section leaders call. Steph reported. Reps from several sections including RPPT attended, but attendance was smaller than last time. Included discussion of legislation process. Some other sections are not as focused on legislation as RRPT.

At the EC meeting, Annie led discussion of WSBA lobbying services. Section has been surprised by legislation being passed without notice to the section. Discussion of approach to lobbying functions going forward.

Steph asks EC members to think about doing crossovers with other sections when setting up CLEs – e.g., speaker from another section at an RPPT CLE. There was discussion of inviting other section members to the EC meetings. Steph also raises idea of multi-section convention every couple of years, including section leaders, Supreme Court, and the BOG.

March 2 is the next meeting of section leaders. Chris Benis will attend.

10. **Legislation**

RP – Devin reported. 117 bills were referred for review. Discussion of what issues the section should be focusing on, how to provide comments. Devin reviewed key issues coming out in RP legislation, which has been active.

PT – Tiffany reported. Proposed Uniform Principal and Income Act – small group is looking at this. Matter of preference for a uniform law – we have a modified version now. Re *Rathbone*, there is a current draft fix being reviewed. Washington estate tax – failure of exemption amount to adjust due to change in index – last year's proposal was not passed, but work is still being

done on it. And a fix is in being put in place for the witness declaration problem in connection with the Uniform Unsworn Declarations Act.

11. Young Lawyer Fellows Report

Manpreet, Tom reported – Tom working with Gonzaga, may get an event scheduled for March 2020. Manpreet is working with UW – Tax LLM program and young lawyer group – to plan an event. Michael mentioned need to update scholarship forms. Seattle U -- Carol Li is working with them. And Steph asked Tom and Manpreet to report on mini-CLEs at the April EC meeting.

Agreed to include in the Newsletter a blurb with information about fellows program and scholarships with a link for the application to the website. Michael will send a blurb to Jessica Cohen.

12. Midyear Meeting

2020 - Brian reported. Skymania, June 5-7, 2020. All is ready. Daniele Flatt and Mark McBride are chairing. Room blocks need to be opened. Discussion of obtaining sponsorships. Discussion of timing of various receptions, logistics of sponsors' tables. Paul suggested a young lawyer's event through the resort. Will be a topic on the SECURE Act at the Midyear.

2021 – Tiffany reported. Whitman Hotel in Walla Walla, June 4 – 6, 2021.

13. 2020 EC Retreat – Brian

Brian reported. Will be October 9-10 at Campbells in Chelan.

14. Next EC Meeting in Seattle

- Friday April 10, 2020, 11 am – 3 pm

15. Expenses

Motion unanimously approved for expenses.

Meeting of the full EC adjourned at 2:30 p.m., and the council meetings began.

16. Adjourn to Council Meetings

a. Real Property – Attendees: Devin, Michael, Clay, Chris, Anna, Mike, Brian, Jessica Cohen

Discussion of possible section response to landlord-tenant bill -- H.B. 2453 on just cause eviction. Discussion of bill's effect on practice of RE law and possible reactions of Bar membership.

- b. Probate/Trust – Attendees:** Tiffany, Jessica Carr, Stephanie, Paul, Sheila, Manpreet, Elizabeth, Sharon, Stephen

Tiffany led the discussion.

- i. CLEs - December PT CLE will be Friday December 4.
- ii. Legislation – Discussion of reviewing impact of *Rathbone*, possible legislative response – Paul is looking at that. On review of RCW 11.68, Jessica, Steph, Sheila, Elizabeth offered to help. Discussion of *Rathbone* and its affect on various types of probate practice. Estate and gift tax committee of the tax section is looking at a fix to the Wash estate tax exemption index and other estate tax issues.

Discussion of DOR practice of looking through single member LLCs holding Wash real property unless there is a legitimate business purpose. (Not law, but is in the instructions.

Discussion of forming a Title 11 review committee to clean up arcane language. Tiffany agreed to email broader section legislative committee about this.

Suggestion for SECURE Act article in the newsletter.

The Council Meetings adjourned at 3:15 p.m.

EXHIBIT C

Washington State Bar Association

Statement of Activities

For the Period from February 1, 2020 to February 29, 2020

41.67% OF YEAR COMPLETE

| | FISCAL 2020 BUDGET | CURRENT MONTH | YEAR TO DATE | REMAINING BALANCE | % USED OF BUDGET |
|---|-------------------------------|--------------------------|-------------------------|------------------------------|-----------------------------|
| REAL PROPERTY, PROBATE & TRUST SECTION | | | | | |
| REVENUE: | | | | | |
| INTEREST - INVESTMENTS | 1,000.00 | - | - | 1,000.00 | 0.00% |
| SECTION DUES REVENUE | 58,000.00 | 5,650.00 | 54,970.00 | 3,030.00 | 94.78% |
| SEMINAR SPLITS W/ CLE | 38,418.73 | - | 35,952.96 | 2,465.77 | 93.58% |
| TOTAL REVENUE: | 97,418.73 | 5,650.00 | 90,922.96 | 6,495.77 | 93.33% |
| DIRECT EXPENSES: | | | | | |
| CONFERENCE CALLS | - | - | 25.88 | (25.88) | |
| PER MEMBER CHARGE | 43,500.00 | 4,237.50 | 41,231.25 | 2,268.75 | 94.78% |
| LEGISLATIVE/LOBBYING | 500.00 | - | - | 500.00 | 0.00% |
| NEWSLETTER EXPENSES | 2,500.00 | - | 787.50 | 1,712.50 | 31.50% |
| WEBSITE EXPENSES | 5,000.00 | - | 2,437.50 | 2,562.50 | 48.75% |
| SEMINAR EXPENSE - SECTIONS | 6,000.00 | - | 388.43 | 5,611.57 | 6.47% |
| MEMBERSHIP & RECRUITING EXP | 500.00 | - | - | 500.00 | 0.00% |
| NEW LAWYER OUTREACH | 1,500.00 | - | - | 1,500.00 | 0.00% |
| SCHOLARSHIPS/DONATIONS/GRANT | 4,000.00 | - | - | 4,000.00 | 0.00% |
| ATTENDANCE AT BOG MEETINGS | 500.00 | - | - | 500.00 | 0.00% |
| EXECUTIVE COMMITTEE EXPENSES | 10,000.00 | 1,845.00 | 3,456.13 | 6,543.87 | 34.56% |
| EXECUTIVE COMM EXP - OTHER | 16,000.00 | - | 201.92 | 15,798.08 | 1.26% |
| LDSHIP/PROF DEVELOP/RETREATS | 20,000.00 | - | 13,353.08 | 6,646.92 | 66.77% |
| SECTION COMMITTEE EXPENSE | 500.00 | - | - | 500.00 | 0.00% |
| TOTAL DIRECT EXPENSES: | 110,500.00 | 6,082.50 | 61,881.69 | 48,618.31 | 56.00% |
| NET INCOME: | (13,081.27) | (432.50) | 29,041.27 | | |
| FUND BALANCE AS OF 9/30/19: | 42,572.72 | | 42,572.72 | | |
| NEW FUND BALANCE: | 29,491.45 | | 71,613.99 | | |

Detail Trial Balance

Monday, March 16, 2020 6:44 PM

Includes Activities from February 1, 2020 to February 29, 2020

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Washington State Bar Association

WSBA\DARSHITAP

Accounts without activities or balances during the above period are not included.

G/L Account: No.: 40000..59999, Global Dimension 1 Filter: SRPPT

| Posting Date | Document No. | Source No. | DEPT | JOB | Description | Debit Activities | Credit Activities | Balance |
|----------------|--------------|----------------------------|-------|-----|--|------------------|-------------------|------------|
| Account: 41850 | | SEMINAR SPLITS W/ CLE | | | Beginning Balance | | | -35,952.96 |
| Account: 41850 | | SEMINAR SPLITS W/ CLE | | | Ending Balance | | | -35,952.96 |
| Account: 48200 | | SECTION DUES REVENUE | | | Beginning Balance | | | -49,320.00 |
| 2/29/2020 | T02292020 | | SRPPT | | Section Dues Revenue - SRPPT | | 5,650.00 | |
| Account: 48200 | | SECTION DUES REVENUE | | | Beginning Balance | | | -49,320.00 |
| | | | | | Total Activities | 0.00 | 5,650.00 | -5,650.00 |
| Account: 48200 | | SECTION DUES REVENUE | | | Ending Balance | | | -54,970.00 |
| Account: 50165 | | CONFERENCE CALLS | | | Beginning Balance | | | 25.88 |
| Account: 50165 | | CONFERENCE CALLS | | | Ending Balance | | | 25.88 |
| Account: 58300 | | EXECUTIVE COMMITTEE | | | Beginning Balance | | | 1,611.13 |
| 2/19/2020 | PI+150097 | V8477 | SRPPT | | PID8681 RPPT Mtg - Parking Michael Safren | 25.00 | | |
| 2/21/2020 | PI+150135 | V9338 | SRPPT | | PID8749 RPPT EC Mtgs - Jessica Carr | 246.76 | | |
| 2/21/2020 | PI+150156 | V7820 | SRPPT | | PID8750 RPPT EC Mtg - Stephanie R. Taylor | 1,573.24 | | |
| Account: 58300 | | EXECUTIVE COMMITTEE | | | Beginning Balance | | | 1,611.13 |
| | | | | | Total Activities | 1,845.00 | 0.00 | 1,845.00 |
| Account: 58300 | | EXECUTIVE COMMITTEE | | | Ending Balance | | | 3,456.13 |
| Account: 58305 | | EXECUTIVE COMM EXP - OTHER | | | Beginning Balance | | | 201.92 |
| Account: 58305 | | EXECUTIVE COMM EXP - OTHER | | | Ending Balance | | | 201.92 |
| Account: 58325 | | LDSHIP/PROF | | | Beginning Balance | | | 13,353.08 |
| Account: 58325 | | LDSHIP/PROF | | | Ending Balance | | | 13,353.08 |
| Account: 58375 | | NEWSLETTER/PUBLICATION | | | Beginning Balance | | | 787.50 |
| Account: 58375 | | NEWSLETTER/PUBLICATION | | | Ending Balance | | | 787.50 |

Detail Trial Balance

Includes Activities from February 1, 2020 to February 29, 2020

Washington State Bar Association

Monday, March 16, 2020 6:44 PM

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WSBA\ DARSHITAP

| Posting Date | Document No. | Source No. | DEPT | JOB | Description | Debit Activities | Credit Activities | Balance |
|----------------|--------------|----------------------------|-------|-----|--------------------------------|------------------|-------------------|------------------|
| Account: 58400 | | PER MEMBER CHARGE | | | Beginning Balance | | | 36,993.75 |
| 2/28/2020 | 0220MISC | | SRPPT | | 02/20 Per-Member Charge | 4,237.50 | | |
| Account: 58400 | | PER MEMBER CHARGE | | | Beginning Balance | | | 36,993.75 |
| | | | | | Total Activities | 4,237.50 | 0.00 | 4,237.50 |
| Account: 58400 | | PER MEMBER CHARGE | | | Ending Balance | | | 41,231.25 |
| Account: 58625 | | SEMINAR EXPENSE - SECTIONS | | | Beginning Balance | | | 388.43 |
| Account: 58625 | | SEMINAR EXPENSE - SECTIONS | | | Ending Balance | | | 388.43 |
| Account: 58675 | | WEBSITE EXPENSES | | | Beginning Balance | | | 2,437.50 |
| Account: 58675 | | WEBSITE EXPENSES | | | Ending Balance | | | 2,437.50 |
| | | | | | Report Total Beginning Balance | | | -29,473.77 |
| | | | | | Report Total Activities | 6,082.50 | 5,650.00 | 432.50 |
| | | | | | Report Total Ending Balance | | | -29,041.27 |

| Date | GL Txn | Batch | Order No | Invoice | Invoice Dt. | Bill Customer | Txn Type | Txn Function Code | Account | Amount (dr) | Amount (cr) |
|--------------------------------|-------------|---------------------|--------------|------------|-------------|----------------|----------|-------------------|-------------------|-------------|-------------|
| PRODUCT_CODE: REALPROPERTY | | | | | | | | | | | |
| : | | | | | | | | | | | |
| Ms. Marjan Foruzani | 10-Feb-2020 | 17734019 2020021001 | 1016125821-1 | 0002237781 | 10-Feb-2020 | 000000045057-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Lu Li | 03-Feb-2020 | 17734019 2020020301 | 1016129771-2 | 0002233073 | 03-Feb-2020 | 000000052661-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Diana G Hancock | 02-Feb-2020 | 17734019 2020020201 | 1016125990-1 | 0002231873 | 02-Feb-2020 | 000000029325-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Zachary Taylor Jackson | 03-Feb-2020 | 17734019 2020020301 | 1016125966-2 | 0002235027 | 03-Feb-2020 | 000000042852-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Jocelynn Rose Fallgatter | 04-Feb-2020 | 17734019 2020020401 | 1016126097-3 | 0002235626 | 04-Feb-2020 | 000000044587-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Terry Joseph Tassin Jr | 03-Feb-2020 | 17734019 LI200203Y2 | 1016131693-1 | 0002236473 | 03-Feb-2020 | 000000054485-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Brian Nicholas Dirks | 03-Feb-2020 | 17734019 LI200203Y2 | 1016131663-1 | 0002236507 | 03-Feb-2020 | 000000054116-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Foster Pepper PLLC | 03-Feb-2020 | 17734019 LI200203N6 | 1016129521-2 | 0002235761 | 03-Feb-2020 | 000009094178-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Foster Pepper PLLC | 03-Feb-2020 | 17734019 LI200203N6 | 1016199149-1 | 0002235817 | 03-Feb-2020 | 000009094178-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Maria Andria Robben Gaydos | 02-Feb-2020 | 17734019 2020020201 | 1016203591-1 | 0002232107 | 02-Feb-2020 | 000000054947-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Wm. Thomas Mc Phee | 02-Feb-2020 | 17734019 2020020201 | 1016128334-1 | 0002231875 | 02-Feb-2020 | 000000000883-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Wesley Dayle Bates | 03-Feb-2020 | 17734019 2020020301 | 1016126418-2 | 0002234395 | 03-Feb-2020 | 000000026273-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Russell R Kilkenny | 03-Feb-2020 | 17734019 LI200203Y2 | 1016126364-2 | 0002236475 | 03-Feb-2020 | 000000045866-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Rosemary Dolores Boelens | 03-Feb-2020 | 17734019 LI200203Y2 | 1016126280-2 | 0002236512 | 03-Feb-2020 | 000000046487-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. James Harry Miller | 03-Feb-2020 | 17734019 2020020301 | 1016129442-1 | 0002234577 | 03-Feb-2020 | 000000011514-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Mark David Mullins | 03-Feb-2020 | 17734019 2020020301 | 1016129265-2 | 0002234027 | 03-Feb-2020 | 000000019777-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Bruce T. Clark | 03-Feb-2020 | 17734019 S200203N | 1016127530-1 | 0002236903 | 03-Feb-2020 | 000000023589-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Lise Finn Place | 01-Feb-2020 | 17734019 2020020101 | 1016127593-1 | 0002231554 | 01-Feb-2020 | 000000018149-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Jeffrey Robert Doty | 24-Feb-2020 | 17734019 2020022401 | 1016126345-2 | 0002240425 | 24-Feb-2020 | 000000045099-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Brooke Marie Frickleton | 03-Feb-2020 | 17734019 LI200203Y2 | 1016204194-3 | 0002236516 | 03-Feb-2020 | 000000055580-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Richard Braden Austin | 06-Feb-2020 | 17734019 LI200206J3 | 1016204955-1 | 0002238107 | 06-Feb-2020 | 000000054585-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Harman K Bual | 03-Feb-2020 | 17734019 LI200203J5 | 1016131506-3 | 0002237057 | 03-Feb-2020 | 000000054379-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Deborah Jo Williams | 02-Feb-2020 | 17734019 2020020201 | 1016130773-7 | 0002232309 | 02-Feb-2020 | 000000051625-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Gary E. Fluhrer | 03-Feb-2020 | 17734019 LI200203N6 | 1016130244-1 | 0002235744 | 03-Feb-2020 | 00000005625-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Eric John Landeen | 20-Feb-2020 | 17734019 LI200220J1 | 1016206365-1 | 0002240150 | 20-Feb-2020 | 000000053824-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. John Keckemet | 03-Feb-2020 | 17734019 LI200203J5 | 1016130025-1 | 0002237101 | 03-Feb-2020 | 000000014739-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Katherine Burns Tarraf | 06-Feb-2020 | 17734019 2020020601 | 1016129922-1 | 0002237200 | 06-Feb-2020 | 000000008394-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Scott B. Osborne | 03-Feb-2020 | 17734019 LI200203N6 | 1016129654-2 | 0002235826 | 03-Feb-2020 | 000000006246-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Beth Ann Salmon | 02-Feb-2020 | 17734019 2020020201 | 1016128906-1 | 0002232263 | 02-Feb-2020 | 000000020708-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Beckie Pettis | 03-Feb-2020 | 17734019 2020020301 | 1016125789-1 | 0002234847 | 03-Feb-2020 | 000000041715-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Stephanie Haslam | 04-Feb-2020 | 17734019 2020020401 | 1016125818-4 | 0002235677 | 04-Feb-2020 | 000000032980-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Bettina Lee Weiss | 03-Feb-2020 | 17734019 2020020301 | 1016125759-2 | 0002232545 | 03-Feb-2020 | 000000014392-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Brian Daniel Ives | 24-Feb-2020 | 17734019 2020022401 | 1016125596-1 | 0002241033 | 24-Feb-2020 | 000000022854-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| | 03-Feb-2020 | 17734019 2020020301 | 1016127363-1 | 0002232563 | 03-Feb-2020 | 000000022479-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |

| Xn Date | GL Txn | Batch | Order No | Invoice | Invoice Dt. | Bill Customer | Txn Type | Txn Function Code | Account | Amount (dr) | Amount (cr) | |
|--------------------------------|-------------|----------|------------|--------------|-------------|---------------|----------------|-------------------|---------|-------------------|-------------|-------|
| Ms. Vivien Kitman Tse Chang | 03-Feb-2020 | 17734019 | 2020020301 | 1016125116-1 | 0002232801 | 03-Feb-2020 | 000000026008-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| | 03-Feb-2020 | 17734019 | 2020020301 | 1016130399-3 | 0002234385 | 03-Feb-2020 | 000000043045-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Matthew W Anderson | | | | | | | | | | | | |
| | 03-Feb-2020 | 17734019 | 2020020301 | 1016129502-1 | 0002232551 | 03-Feb-2020 | 000000033115-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. James Adrian Jones | | | | | | | | | | | | |
| | 03-Feb-2020 | 17734019 | S200203N | 1016127544-1 | 0002236904 | 03-Feb-2020 | 000000025612-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. James William Colborn | | | | | | | | | | | | |
| | 03-Feb-2020 | 17734019 | 2020020301 | 1016129494-3 | 0002233577 | 03-Feb-2020 | 000000051314-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Kate Farnham Love | | | | | | | | | | | | |
| | 27-Feb-2020 | 17734019 | 2020022701 | 1016127573-2 | 0002242556 | 27-Feb-2020 | 000000033618-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Craig Mitchell Mungas | | | | | | | | | | | | |
| | 03-Feb-2020 | 17734019 | 2020020301 | 1016124232-1 | 0002233418 | 03-Feb-2020 | 000000035332-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Kirstin Humann Thompson | | | | | | | | | | | | |
| | 24-Feb-2020 | 17734019 | 2020022401 | 1016127583-2 | 0002240337 | 24-Feb-2020 | 000000042426-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Joshua Joseph Bean | | | | | | | | | | | | |
| | 24-Feb-2020 | 17734019 | 2020022401 | 1016124196-2 | 0002240395 | 24-Feb-2020 | 000000030987-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Karen Sowinski | | | | | | | | | | | | |
| | 28-Feb-2020 | 17734019 | 2020022801 | 1016124347-1 | 0002242940 | 28-Feb-2020 | 000000039248-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Michelle J. Taylor | | | | | | | | | | | | |
| | 03-Feb-2020 | 17734019 | LI200203N3 | 1016124340-1 | 0002234924 | 03-Feb-2020 | 000000040832-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Lisa Ann Kremer | | | | | | | | | | | | |
| | 10-Feb-2020 | 17734019 | 2020021001 | 1016124407-3 | 0002237711 | 10-Feb-2020 | 000000039988-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Brynn Bowen | | | | | | | | | | | | |
| | 06-Feb-2020 | 17734019 | 2020020601 | 1016124463-2 | 0002237204 | 06-Feb-2020 | 000000034067-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Gerald Andrew Sprute | | | | | | | | | | | | |
| | 06-Feb-2020 | 17734019 | 2020020601 | 1016124444-1 | 0002237167 | 06-Feb-2020 | 000000034492-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Jared Maitland Phillips | | | | | | | | | | | | |
| | 03-Feb-2020 | 17734019 | LI200203N3 | 1016123131-2 | 0002234929 | 03-Feb-2020 | 000000017405-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Eileen S. Peterson | | | | | | | | | | | | |
| | 12-Feb-2020 | 17734019 | 2020021201 | 1016122994-2 | 0002238476 | 12-Feb-2020 | 000000008913-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Trip Hart | | | | | | | | | | | | |
| | 03-Feb-2020 | 17734019 | LI200203N3 | 1016123130-1 | 0002234926 | 03-Feb-2020 | 000000007046-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Alan D. Macpherson | | | | | | | | | | | | |
| | 27-Feb-2020 | 17734019 | LI200227J2 | 1016123313-3 | 0002242833 | 27-Feb-2020 | 000000015228-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. David Hunter Bjornson | | | | | | | | | | | | |
| | 03-Feb-2020 | 17734019 | LI200203J5 | 1016123366-1 | 0002237015 | 03-Feb-2020 | 000000016148-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Margaret E. Harris | | | | | | | | | | | | |
| | 03-Feb-2020 | 17734019 | LI200203Y4 | 1016123376-2 | 0002236640 | 03-Feb-2020 | 000000014908-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Brad L Englund | | | | | | | | | | | | |
| | 21-Feb-2020 | 17734019 | LI200221J1 | 1016123170-1 | 0002240162 | 21-Feb-2020 | 000000004699-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Dale Jay Galvin | | | | | | | | | | | | |
| | 05-Feb-2020 | 17734019 | LI200205J4 | 1016124457-2 | 0002237985 | 05-Feb-2020 | 000000029820-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Justin David Bristol | | | | | | | | | | | | |
| | 01-Feb-2020 | 17734019 | 2020020101 | 1016122639-2 | 0002231677 | 01-Feb-2020 | 000000014932-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Kristen Anderson | | | | | | | | | | | | |
| | 24-Feb-2020 | 17734019 | 2020022401 | 1016124513-2 | 0002240447 | 24-Feb-2020 | 000000041874-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Jess Rawlings Monnette | | | | | | | | | | | | |
| | 03-Feb-2020 | 17734019 | 2020020301 | 1016122935-2 | 0002232350 | 03-Feb-2020 | 000000018847-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Lawrence Freeman Brown Jr | | | | | | | | | | | | |
| | 03-Feb-2020 | 17734019 | 2020020301 | 1016122887-2 | 0002234403 | 03-Feb-2020 | 000000014255-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Allan Byers Bakalian | | | | | | | | | | | | |
| | 28-Feb-2020 | 17734019 | 2020022801 | 1016122906-1 | 0002242785 | 28-Feb-2020 | 000000011883-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Frederic T. Kutscher | | | | | | | | | | | | |
| | 06-Feb-2020 | 17734019 | LI200206J3 | 1016122802-1 | 0002238105 | 06-Feb-2020 | 000000002939-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Timothy Laird Austin | | | | | | | | | | | | |
| | 06-Feb-2020 | 17734019 | 2020020601 | 1016122800-1 | 0002237235 | 06-Feb-2020 | 000000014547-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. James Wellesley Stubner Jr | | | | | | | | | | | | |
| | 03-Feb-2020 | 17734019 | LI200203Y2 | 1016124045-1 | 0002236526 | 03-Feb-2020 | 000000037210-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Trevor Arthur Zandell | | | | | | | | | | | | |
| | 27-Feb-2020 | 17734019 | LI200227J2 | 1016124076-1 | 0002242837 | 27-Feb-2020 | 000000036582-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Steve Shin-I Chianglin | | | | | | | | | | | | |
| | 12-Feb-2020 | 17734019 | 2020021201 | 1016123925-5 | 0002238437 | 12-Feb-2020 | 000000029957-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Leslie R Bottimore | | | | | | | | | | | | |
| | 03-Feb-2020 | 17734019 | 2020020301 | 1016124078-2 | 0002233426 | 03-Feb-2020 | 000000041546-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| David Gerrit Visser | | | | | | | | | | | | |
| | 02-Feb-2020 | 17734019 | 2020020201 | 1016124235-4 | 0002231782 | 02-Feb-2020 | 000000022726-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Murray J. A. McLeod | | | | | | | | | | | | |
| | 24-Feb-2020 | 17734019 | 2020022401 | 1016124003-2 | 0002241128 | 24-Feb-2020 | 000000016815-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |

| Xn Date | GL Txn | Batch | Order No | Invoice | Invoice Dt. | Bill Customer | Txn Type | Txn Function Code | Account | Amount (dr) | Amount (cr) | |
|--|-------------|----------|------------|--------------|-------------|---------------|----------------|-------------------|---------|-------------------|-------------|-------|
| Ms. Carol Jane Prause | 03-Feb-2020 | 17734019 | S200203N | 1016204510-1 | 0002236907 | 03-Feb-2020 | 000000025890-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| | 27-Feb-2020 | 17734019 | 2020022701 | 1016204499-1 | 0002242576 | 27-Feb-2020 | 000000024706-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Thomas J. Garvey Jr | 04-Feb-2020 | 17734019 | 2020020401 | 1016129147-3 | 0002235426 | 04-Feb-2020 | 000000051151-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Austin Christopher Cordova-Sanchez CPA | 03-Feb-2020 | 17734019 | 2020020301 | 1016123736-6 | 0002232921 | 03-Feb-2020 | 000000037471-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Justin Ryan Delamarter | 10-Feb-2020 | 17734019 | LI200210J3 | 1016131519-1 | 0002238788 | 10-Feb-2020 | 000000054205-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Carl Rubinstein | 13-Feb-2020 | 17734019 | 2020021301 | 1016129888-1 | 0002238718 | 13-Feb-2020 | 000009091808-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Benjamin J. Case | 03-Feb-2020 | 17734019 | LI200203N6 | 1016131979-1 | 0002235795 | 03-Feb-2020 | 000000054426-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Miss Yufei Li | 05-Feb-2020 | 17734019 | 2020020501 | 1016132008-1 | 0002236084 | 05-Feb-2020 | 000000053295-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ena Martincic | 03-Feb-2020 | 17734019 | LI200203Y5 | 1016124925-1 | 0002236788 | 03-Feb-2020 | 000000024656-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Jayne Marsh Gilbert | 03-Feb-2020 | 17734019 | LI200203J5 | 1016124992-1 | 0002237043 | 03-Feb-2020 | 000000043716-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Robert David Benjamin Edwards | 28-Feb-2020 | 17734019 | 2020022801 | 1016124940-1 | 0002242914 | 28-Feb-2020 | 000000035444-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Sherman L Snow | 03-Feb-2020 | 17734019 | LI200203N6 | 1016124719-1 | 0002235768 | 03-Feb-2020 | 000000043061-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Bryan Helfer | 24-Feb-2020 | 17734019 | 2020022401 | 1016124594-3 | 0002240599 | 24-Feb-2020 | 000000042258-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Jonathan Charles Stevens | 05-Feb-2020 | 17734019 | LI200205J3 | 1016124539-1 | 0002238044 | 05-Feb-2020 | 000000042535-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Carrie M Kovacevich | 03-Feb-2020 | 17734019 | LI200203Y2 | 1016124618-3 | 0002236510 | 03-Feb-2020 | 000000043241-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Daniel Abraham Berner | 18-Feb-2020 | 17734019 | 2020021801 | 1016205749-1 | 0002239170 | 18-Feb-2020 | 000000051560-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Amy Hanks Cornelius | 10-Feb-2020 | 17734019 | LI200210J3 | 1016127553-2 | 0002238803 | 10-Feb-2020 | 000000047215-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Aaron R. Dean | 11-Feb-2020 | 17734019 | 2020021101 | 1016205144-1 | 0002238319 | 11-Feb-2020 | 000000046636-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Robert Maxwell | 24-Feb-2020 | 17734019 | 2020022401 | 1016206797-2 | 0002240552 | 24-Feb-2020 | 000000050652-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. David Michael Morganthaler | 25-Feb-2020 | 17734019 | 2020022501 | 1016207128-1 | 0002241511 | 25-Feb-2020 | 000000049044-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Stephen D. Dadabo | 24-Feb-2020 | 17734019 | 2020022401 | 1016206938-1 | 0002241156 | 24-Feb-2020 | 000000052600-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Allison Marjorie Beard | 24-Feb-2020 | 17734019 | 2020022401 | 1016128083-2 | 0002240903 | 24-Feb-2020 | 000009048314-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Schwabe Williamson & Wyatt | 03-Feb-2020 | 17734019 | LI200203J5 | 1016124810-2 | 0002237087 | 03-Feb-2020 | 000009800415-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Veris Law Group PLLC | 10-Feb-2020 | 17734019 | LI200210J3 | 1016122914-1 | 0002238763 | 10-Feb-2020 | 000009069002-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Inslee Best Doezie & Ryder PS | 03-Feb-2020 | 17734019 | LI200203J5 | 1016124448-2 | 0002237083 | 03-Feb-2020 | 000009800415-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Veris Law Group PLLC | 03-Feb-2020 | 17734019 | LI200203N6 | 1016123094-1 | 0002235869 | 03-Feb-2020 | 000009052641-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Garvey Schubert & Barer | 25-Feb-2020 | 17734019 | 2020022501 | 1016207031-1 | 0002241373 | 25-Feb-2020 | 000000040733-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Jason Powell | 29-Feb-2020 | 17734019 | M200229ADJ | 1016127674-3 | 0002225817 | 29-Jan-2020 | 000000041326-0 | Debit/Credit Memo | REVENUE | 48200-SRPPT+----- | 25.00 | 0.00 |
| Ms. Shana Pavithran | 02-Feb-2020 | 17734019 | 2020020201 | 1016203608-2 | 0002232305 | 02-Feb-2020 | 000000032307-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Tresa Ann Bennalack Sadler | 02-Feb-2020 | 17734019 | 2020020201 | 1016129229-2 | 0002232312 | 02-Feb-2020 | 000000035445-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Yarden F Weidenfeld | 03-Feb-2020 | 17734019 | 2020020301 | 1016203977-2 | 0002233921 | 03-Feb-2020 | 000000038440-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Jo Elizabeth Vernon | 03-Feb-2020 | 17734019 | LI200203N3 | 1016124331-2 | 0002234931 | 03-Feb-2020 | 000000021224-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Margaret Yvonne Archer | 03-Feb-2020 | 17734019 | LI200203N2 | 1016204109-5 | 0002234833 | 03-Feb-2020 | 000000016585-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. David B. Adler | 03-Feb-2020 | 17734019 | LI200203N1 | 1016126777-1 | 0002234692 | 03-Feb-2020 | 000000034513-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Patrick L Vail | 03-Feb-2020 | 17734019 | LI200203Y2 | 1016126904-2 | 0002236514 | 03-Feb-2020 | 000000028477-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |

| Txn Date | GL Txn | Batch | Order No | Invoice | Invoice Dt. | Bill Customer | Txn Type | Txn Function Code | Account | Amount (dr) | Amount (cr) | |
|--------------------------------------|-------------|----------|------------|--------------|-------------|---------------|----------------|-------------------|------------|-------------------|-------------|----------|
| Ms. Margaret Alden Moody JD | 03-Feb-2020 | 17734019 | 2020020301 | 1016128012-2 | 0002233818 | 03-Feb-2020 | 000000049272-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| | 24-Feb-2020 | 17734019 | 2020022401 | 1016127935-1 | 0002240304 | 24-Feb-2020 | 000000028692-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Robert F Thomas | 03-Feb-2020 | 17734019 | 2020020301 | 1016127934-3 | 0002232547 | 03-Feb-2020 | 000000045215-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Brian Grant Klokeid MD | 05-Feb-2020 | 17734019 | LI200205J3 | 1016122560-2 | 0002238050 | 05-Feb-2020 | 000000047055-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Sharon Conaway Rutberg | 03-Feb-2020 | 17734019 | LI200203N1 | 1016122618-2 | 0002234704 | 03-Feb-2020 | 000000036873-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Kelly M Angell | 03-Feb-2020 | 17734019 | 2020020301 | 1016122607-3 | 0002233552 | 03-Feb-2020 | 000000036749-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Steven Thomas Skelton | 03-Feb-2020 | 17734019 | LI200203N6 | 1016122597-1 | 0002235735 | 03-Feb-2020 | 000000042389-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| William O'Reilly Etter | 03-Feb-2020 | 17734019 | LI200203J5 | 1016128239-1 | 0002237061 | 03-Feb-2020 | 000000045369-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr Bryan Wesley Krislock | 24-Feb-2020 | 17734019 | 2020022401 | 1016128225-2 | 0002240890 | 24-Feb-2020 | 000000044157-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Shad Owen McOmber | 02-Feb-2020 | 17734019 | 2020020201 | 1016128283-1 | 0002231871 | 02-Feb-2020 | 000000045263-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Nathan William Barnes | 06-Feb-2020 | 17734019 | LI200206J3 | 1016131694-3 | 0002238093 | 06-Feb-2020 | 000000026700-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Robert J Burnett | 01-Feb-2020 | 17734019 | 2020020101 | 1016203506-1 | 0002231427 | 01-Feb-2020 | 000000031154-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Rachael Wright | 03-Feb-2020 | 17734019 | LI200203N2 | 1016129544-2 | 0002234770 | 03-Feb-2020 | 000000021826-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Stacey Lynne Smythe | 03-Feb-2020 | 17734019 | 2020020301 | 1016130712-1 | 0002233959 | 03-Feb-2020 | 000000002621-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. William Merchant Pease | 03-Feb-2020 | 17734019 | LI200203Y5 | 1016130817-2 | 0002236792 | 03-Feb-2020 | 000000016655-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Mark Whitcomb Stowe | 01-Feb-2020 | 17734019 | 2020020101 | 1016130771-1 | 0002231556 | 01-Feb-2020 | 000000017519-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Morris Kenneth Fortmann Jr | 04-Feb-2020 | 17734019 | 2020020401 | 1016131960-1 | 0002235931 | 04-Feb-2020 | 000000020641-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Douglas Scott Chiapuzio | 03-Feb-2020 | 17734019 | LI200203N2 | 1016131954-1 | 0002234778 | 03-Feb-2020 | 000000023309-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Shellie Marie Dalton | 05-Feb-2020 | 17734019 | LI200205N1 | 1016131929-1 | 0002237242 | 05-Feb-2020 | 000000016467-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Brian Thomas Wichmann | 01-Feb-2020 | 17734019 | 2020020101 | 1016203507-3 | 0002231432 | 01-Feb-2020 | 000000046057-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Mr. Emmanuel Yvan Augustin | 01-Feb-2020 | 17734019 | 2020020101 | 1016203531-4 | 0002231658 | 01-Feb-2020 | 000000052512-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Desiree Phair | 02-Feb-2020 | 17734019 | 2020020201 | 1016203575-2 | 0002231977 | 02-Feb-2020 | 000000033029-0 | Sales | REVENUE | 48200-SRPPT+----- | 0.00 | 25.00 |
| Ms. Hilary Marcia Snodgrass | | | | | | | | | | | 25.00 | 5,675.00 |
| Total for PRODUCT_CODE: REALPROPERTY | | | | | | | | | Net Amount | | | 5,650.00 |

EXHIBIT D

Acquisition Overview

Feb 1, 2020 - Mar 31, 2020

All Users
100.00% Users

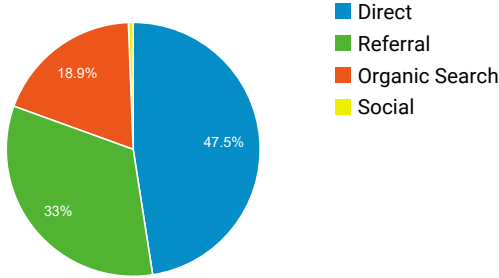
Primary Dimension:

Conversion:

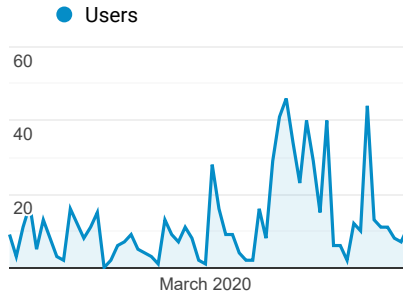
Top Channels ▾

All Goals ▾

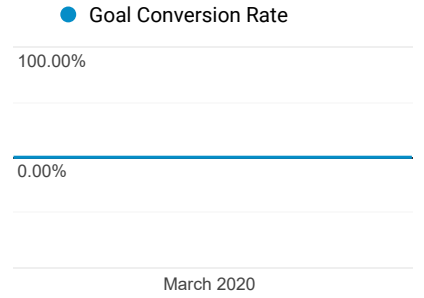
Top Channels



Users



Conversions



Acquisition

Behavior

| | Users ↓ | New Users ↓ | Sessions ↓ | Bounce Rate ↓ | Pages / Session ↓ | Avg. Session Duration ↓ |
|------------------|---------|---------------------------------|------------|---------------|----------------------------------|-------------------------|
| | 647 | 591 | 790 | 33.42% | 3.54 | 00:05:56 |
| 1 Direct | 310 | <div style="width: 52%;"></div> | | 45.18% | <div style="width: 100%;"></div> | |
| 2 Referral | 215 | <div style="width: 34%;"></div> | | 10.57% | <div style="width: 10%;"></div> | |
| 3 Organic Search | 123 | <div style="width: 20%;"></div> | | 36.59% | <div style="width: 75%;"></div> | |
| 4 Social | 4 | <div style="width: 0%;"></div> | | 40.00% | <div style="width: 100%;"></div> | |

Conversions



Set up a goal.

To see outcome metrics, define one or more goals.

GET STARTED

To see all 4 Channels click [here](#).

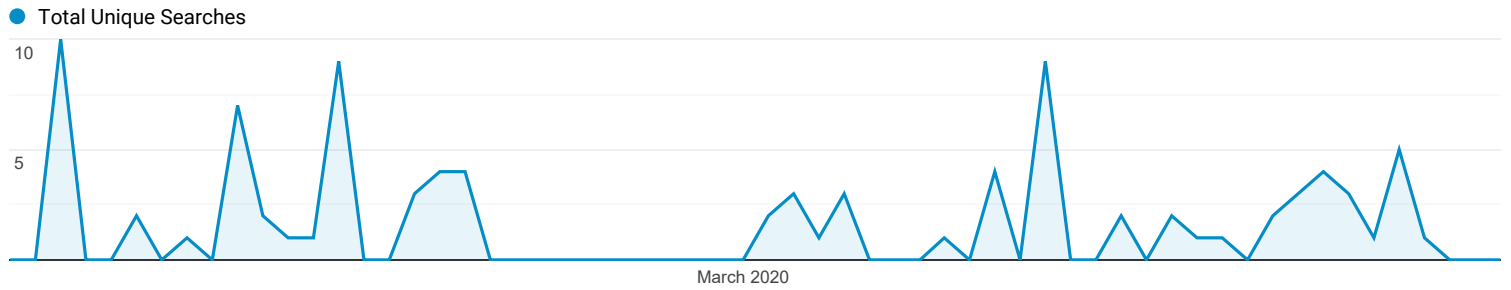
Search Terms

All Users
100.00% Total Unique Searches

Feb 1, 2020 - Mar 31, 2020

Explorer

Site Usage



| Search Term | Total Unique Searches | Results Pageviews / Search | % Search Exits | % Search Refinements | Time after Search | Avg. Search Depth |
|--|---|---|---|---|---|---|
| | 92 % of Total: 100.00% (92) | 1.79 Avg for View: 1.79 (0.00%) | 29.35% Avg for View: 29.35% (0.00%) | 38.79% Avg for View: 38.79% (0.00%) | 00:01:34 Avg for View: 00:01:34 (0.00%) | 0.58 Avg for View: 0.58 (0.00%) |
| 1. liquidated damages | 3 (3.26%) | 2.00 | 33.33% | 0.00% | 00:04:27 | 5.00 |
| 2. "guardianship" AND "publish" | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:43 | 0.00 |
| 3. "i love you honey" | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:15 | 0.00 |
| 4. "I love you" | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:04 | 0.00 |
| 5. "international heir search" | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:03:10 | 0.00 |
| 6. "related by marriage" | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:35 | 0.00 |
| 7. \$10 | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:13 | 0.00 |
| 8. 11.11.070 | 1 (1.09%) | 3.00 | 0.00% | 0.00% | 00:00:19 | 1.00 |
| 9. 84.36.020 | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:28 | 0.00 |
| 10. administrator social security number | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:07 | 0.00 |
| 11. administrator social security number | 1 (1.09%) | 1.00 | 100.00% | 0.00% | 00:00:00 | 0.00 |
| 12. affidavit of subscribing witness | 1 (1.09%) | 2.00 | 0.00% | 50.00% | 00:09:55 | 2.00 |
| 13. affidavit subscribing witness | 1 (1.09%) | 6.00 | 0.00% | 16.67% | 00:13:35 | 1.00 |
| 14. ambiguity nonintervention | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:15 | 0.00 |
| 15. ambiguous nonintervention | 1 (1.09%) | 1.00 | 100.00% | 0.00% | 00:00:00 | 0.00 |
| 16. boundary line agreement | 1 (1.09%) | 1.00 | 0.00% | 0.00% | 00:03:49 | 1.00 |
| 17. change venue | 1 (1.09%) | 1.00 | 100.00% | 0.00% | 00:00:00 | 0.00 |
| 18. change venue will | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:16 | 0.00 |
| 19. charitable trust excise tax | 1 (1.09%) | 1.00 | 100.00% | 0.00% | 00:00:00 | 0.00 |
| 20. disclaimer | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:08 | 0.00 |

| | | | | | | | |
|--|--|--------------|------|---------|---------|----------|------|
| | | (1.09%) | | | | | |
| 21. disclaimer beneficiary designation | | 1 (1.09%) | 2.00 | 100.00% | 50.00% | 00:01:07 | 0.00 |
| 22. discount code | | 1 (1.09%) | 1.00 | 0.00% | 0.00% | 00:02:41 | 6.00 |
| 23. electronic notary | | 1 (1.09%) | 3.00 | 100.00% | 0.00% | 00:06:41 | 0.00 |
| 24. fellow | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:18 | 0.00 |
| 25. Fellowship | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:31 | 0.00 |
| 26. Foreclosure | | 1 (1.09%) | 1.00 | 0.00% | 0.00% | 00:00:52 | 1.00 |
| 27. Foreclosure deed of trust | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:12 | 0.00 |
| 28. foreign administrator social security number | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:08 | 0.00 |
| 29. foreign heirs | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:16 | 0.00 |
| 30. foreign heirs search | | 1 (1.09%) | 1.00 | 100.00% | 0.00% | 00:00:00 | 0.00 |
| 31. form | | 1 (1.09%) | 4.00 | 0.00% | 75.00% | 00:01:26 | 0.00 |
| 32. form 17 | | 1 (1.09%) | 7.00 | 100.00% | 42.86% | 00:06:16 | 0.00 |
| 33. form 17 knowledge | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:35 | 0.00 |
| 34. forms | | 1 (1.09%) | 1.00 | 100.00% | 0.00% | 00:00:00 | 0.00 |
| 35. gun | | 1 (1.09%) | 2.00 | 100.00% | 0.00% | 00:00:11 | 0.00 |
| 36. guns | | 1 (1.09%) | 2.00 | 0.00% | 50.00% | 00:00:17 | 0.00 |
| 37. heir | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:18 | 0.00 |
| 38. heir search average | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:25 | 0.00 |
| 39. heir search fee | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:04:13 | 0.00 |
| 40. heir search fees | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:01:09 | 0.00 |
| 41. heir search international | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:17 | 0.00 |
| 42. heir search reasonable fee | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:03:58 | 0.00 |
| 43. I love you | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:16 | 0.00 |
| 44. international heir search | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:56 | 0.00 |
| 45. interpret ambiguous | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:21 | 0.00 |
| 46. interpret ambiguous nonintervention | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:06 | 0.00 |
| 47. interpret ambiguous Will | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:06 | 0.00 |
| 48. interrogatories | | 1 (1.09%) | 2.00 | 0.00% | 50.00% | 00:03:32 | 0.00 |
| 49. lack of probate | | 1 (1.09%) | 1.00 | 0.00% | 100.00% | 00:00:04 | 0.00 |
| 50. lack of probate affidavit | | 1 (1.09%) | 6.00 | 100.00% | 16.67% | 00:03:40 | 3.00 |

Engagement

All Users
100.00% Users (100.00% Sessions)

Feb 1, 2020 - Mar 31, 2020

Distribution

Session Duration

Sessions

790

% of Total: 100.00% (790)

Pageviews

2,799

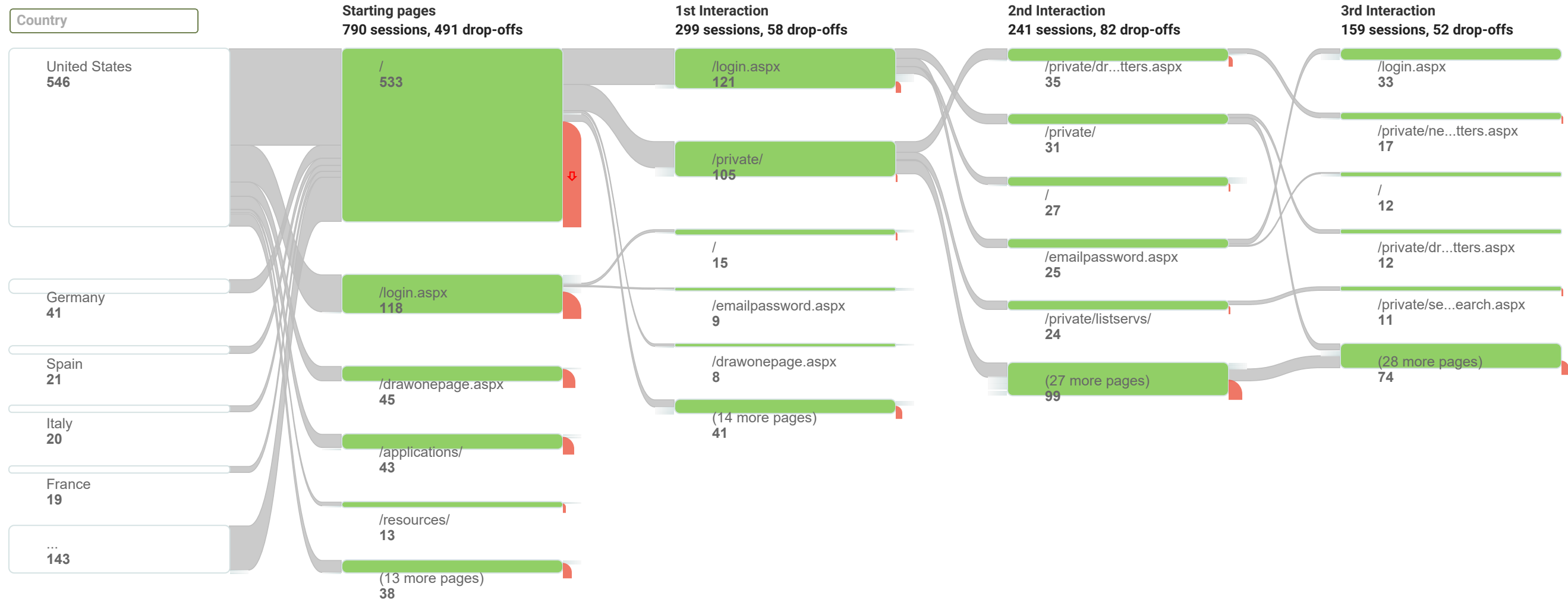
% of Total: 100.00% (2,799)

| Session Duration | Sessions | Pageviews |
|------------------|----------|-----------|
| 0-10 seconds | 291 | 328 |
| 11-30 seconds | 51 | 160 |
| 31-60 seconds | 49 | 193 |
| 61-180 seconds | 82 | 482 |
| 181-600 seconds | 130 | 775 |
| 601-1800 seconds | 163 | 733 |
| 1801+ seconds | 24 | 128 |

Feb 1, 2020 - Mar 31, 2020

Users Flow

All Users
100.00% Sessions



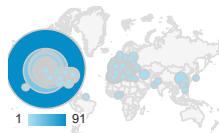
Location

All Users
100.00% Users

Feb 1, 2020 - Mar 31, 2020

Map Overlay

Summary



| City | Acquisition | | | Behavior | | | Conversions | | |
|--------------------------------|---|---|---|---|---|---|---|---|---|
| | Users | New Users | Sessions | Bounce Rate | Pages / Session | Avg. Session Duration | Goal Conversion Rate | Goal Completions | Goal Value |
| | 647 % of Total: 100.00% (647) | 596 % of Total: 100.85% (591) | 790 % of Total: 100.00% (790) | 33.42% Avg for View: 33.42% (0.00%) | 3.54 Avg for View: 3.54 (0.00%) | 00:05:56 Avg for View: 00:05:56 (0.00%) | 0.00% Avg for View: 0.00% (0.00%) | 0 % of Total: 0.00% (0) | \$0.00 % of Total: 0.00% (\$0.00) |
| 1. Seattle | 91 (13.54%) | 71 (11.91%) | 132 (16.71%) | 34.09% | 4.71 | 00:02:53 | 0.00% | 0 (0.00%) | \$0.00 (0.00%) |
| 2. (not set) | 43 (6.40%) | 42 (7.05%) | 47 (5.95%) | 25.53% | 2.51 | 00:10:18 | 0.00% | 0 (0.00%) | \$0.00 (0.00%) |
| 3. Beavercreek | 28 (4.17%) | 28 (4.70%) | 28 (3.54%) | 100.00% | 1.00 | 00:00:00 | 0.00% | 0 (0.00%) | \$0.00 (0.00%) |
| 4. Spokane | 22 (3.27%) | 17 (2.85%) | 28 (3.54%) | 21.43% | 3.96 | 00:02:00 | 0.00% | 0 (0.00%) | \$0.00 (0.00%) |
| 5. Bellevue | 17 (2.53%) | 13 (2.18%) | 31 (3.92%) | 58.06% | 2.32 | 00:00:33 | 0.00% | 0 (0.00%) | \$0.00 (0.00%) |
| 6. Tacoma | 14 (2.08%) | 12 (2.01%) | 15 (1.90%) | 20.00% | 5.73 | 00:03:33 | 0.00% | 0 (0.00%) | \$0.00 (0.00%) |
| 7. Vancouver | 9 (1.34%) | 6 (1.01%) | 10 (1.27%) | 50.00% | 4.40 | 00:01:14 | 0.00% | 0 (0.00%) | \$0.00 (0.00%) |
| 8. Olympia | 8 (1.19%) | 6 (1.01%) | 9 (1.14%) | 33.33% | 3.67 | 00:05:13 | 0.00% | 0 (0.00%) | \$0.00 (0.00%) |
| 9. Portland | 7 (1.04%) | 5 (0.84%) | 9 (1.14%) | 33.33% | 2.33 | 00:00:38 | 0.00% | 0 (0.00%) | \$0.00 (0.00%) |
| 10. Bellingham | 7 (1.04%) | 4 (0.67%) | 9 (1.14%) | 0.00% | 5.44 | 00:02:42 | 0.00% | 0 (0.00%) | \$0.00 (0.00%) |

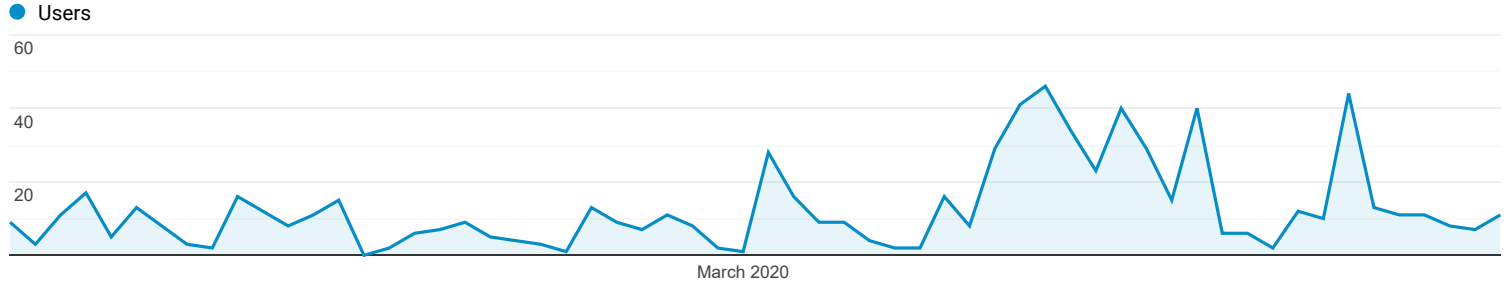
Rows 1 - 10 of 283

Audience Overview

All Users
100.00% Users

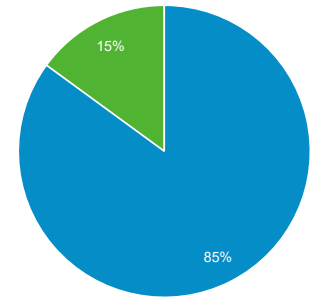
Feb 1, 2020 - Mar 31, 2020

Overview



| | | |
|---|-------------------------------------|---------------------------------------|
| Users 647 | New Users 591 | Sessions 790 |
| Number of Sessions per User 1.22 | Pageviews 2,799 | Pages / Session 3.54 |
| Avg. Session Duration 00:05:56 | Bounce Rate 33.42% | |

■ New Visitor ■ Returning Visitor



| Language | Users | % Users |
|-----------|-------|---------|
| 1. en-us | 487 | 75.27% |
| 2. en-gb | 41 | 6.34% |
| 3. de-de | 18 | 2.78% |
| 4. de | 15 | 2.32% |
| 5. fr | 9 | 1.39% |
| 6. it | 7 | 1.08% |
| 7. zh-cn | 7 | 1.08% |
| 8. en | 6 | 0.93% |
| 9. it-it | 6 | 0.93% |
| 10. fr-fr | 5 | 0.77% |

EXHIBIT E

LEADERSHIP DEVELOPMENT INITIATIVE PROGRAM

WSBA Real Property, Probate & Trust Section

About the Program

The WSBA Real Property, Probate & Trust Section Leadership Development Initiative Program has been developed to encourage the active involvement and participation of new and young lawyers in Section activities. The goal of the program is to give new and young lawyers an opportunity to become involved in the substantive work of RPPT, while developing into future leaders.

RPPT Fellows:

- Serve a two-year term
- Author or co-author an article for the RPPT Newsletter
- Co-chair a CLE program during the first year
- Have an opportunity to speak at a CLE during the second year
- Are assigned to work with a member of the executive committee, who will serve as a mentor and help expose the fellow to all aspects of committee membership
- Attend executive committee meetings and open sections nights

Application Process

The Leadership Development Initiative appointment is for two years. To be considered for selection, a person must: (1) have practiced in the real property or probate and trust area for at least one (1) year; (2) be younger than 36 years of age or have been admitted to the bar less than five (5) years; and (3) demonstrate a willingness to become a leader of the Section in the future. Fellows must be RPPT members. Subject to WSBA fiscal and RPPT reimbursement policies, all Fellows will receive reimbursement to attend Section meetings and the RPPT Mid-Year Meeting.

**LEADERSHIP DEVELOPMENT INITIATIVE PROGRAM
WSBA REAL PROPERTY, PROBATE & TRUST SECTION**

The WSBA RPPT Section expects all Fellows to:

1. Become an active member of the RPPT Executive Committee. Participate in and attend all committee meetings; participate in social networking efforts.
2. Become an active member of a substantive RPPT committee (legislation or continuing legal education).
3. Have an opportunity to speak at an RPPT sponsored CLE and author or co-author an article for the RPPT newsletter.
4. Attend the RPPT Section Mid-Year Meeting, as well as any stand-alone committee meetings. You will be reimbursed for attendance at Section meetings pursuant to the WSBA fiscal and RPPT reimbursement policies.
5. Remain involved in the activities of the WSBA Young Lawyers Committee (YLC) or local bar association and identify substantive areas of common interest where members of the YLC or local bar association can participate in the work of the Section. If you are not already active in YLC or local bar association, you are not required to become active. However, you should be active at the local or state level or through some other activity that will generate contacts to fulfill your recruiting goal.
6. Work with the Section's YLC Liaison in recruiting young lawyers to join the Section, with a specific goal for you to recruit no fewer than three persons in each Fellowship year to participate in the work of the Section.
7. Report annually to the Section Executive Committee and the YLC on your individual activities within the Section.
8. Make a current commitment to continue your active involvement at the committee level in the Section after your Fellowship is completed.
9. Act as a mentor to RPPT Fellows after you, and other young lawyers recruited into the Section.

**LEADERSHIP DEVELOPMENT INITIATIVE PROGRAM
WSBA REAL PROPERTY, PROBATE & TRUST SECTION
APPLICATION**

APPLICANT INFORMATION

Name: Michael P. May

Firm/Company: Ridgway Law Group P.S.

Address: 701 Fifth Ave. Suite 4640

City, State, Zip: Seattle, WA 98104

Email: michael@ridgwaylawgroup.com

Phone: 206-838-2501

Please list WSBA No. 49608

RPPT Member? Yes No

Percentage of Practice Focused on Real Property

Percentage of Practice Focused on Probate & Trust 90%

To be eligible for consideration, applications must be received by email to Stephanie Taylor at srt@randalldanskin.com, in a PDF or Word format. Please be sure to include this applicant information page, your responses to the questions on the following page, and a copy of your current resume.

Applications are due no later than March 31, 2020.

Fellows will be notified of their appointment by mid-April 2020. If you have any questions, please feel free to contact the RPPT Chair, Stephanie Taylor, via email at srt@randalldanskin.com.

**LEADERSHIP DEVELOPMENT INITIATIVE PROGRAM
WSBA REAL PROPERTY, PROBATE & TRUST SECTION
APPLICATION**

To assist in the selection process, we ask that you provide a current resume, which details your work history, bar work, and other activities. We also request that you answer the following questions on a separate sheet of paper and provide any essential supporting documentation:

1. Briefly state why you are interested in being appointed as a Fellow to the Section.

ANSWER: I have spent the entirety of my career working in the PT portion of the RPPT section. I've been involved in the RPPT as an author and editor on the RPPT newsletter. I would like to step up my level of involvement in the RPPT section and serving as a Fellow is the next step for me.

2. Describe the nature of your law practice or professional position, with particular attention to the substantive areas of law in which you are currently involved.

ANSWER: My practice consists of probate and trust administration as well as TEDRA litigation. My practice is also expanding into the realm of guardianships, with a particular emphasis on incapacitated minors reaching adulthood.

3. Describe your activities (if any) within the WSBA Young Lawyers Committee, in another Section of the WSBA, in your local or state bar organization, or in a Minority Bar Association. Please include all programs and activities for which you have primary or significant responsibility. Highlight not only participation in substantive programs but also those that would provide opportunities for you to recruit members for the RPPT Section.

ANSWER: I have attended a number of events and programs through the KCBA young lawyers committee, but have not participated in a leadership role.

4. Identify any activities or programs that you would recommend to increase: (a) positive interaction between the WSBA's Young Lawyers Committee and the Section; and (b) active young lawyer membership in the Section (outside of a YLC context).

ANSWER: I think CLEs limited to and specifically targeted to young lawyers with receptions following would accomplish both of these goals.

5. Describe any obstacles you might face that would potentially prohibit your full participation in this program.

ANSWER: I am a new father which creates work-life balance issues; particularly when daycare is closed due to a global pandemic.

6. Would you be interested in serving on a substantive RPPT committee (legislation or continuing legal education)? If “yes,” which committee?

ANSWER: Yes, the TEDRA subcommittee. In fact, I have attended a couple of the RPPT TEDRA subcommittee meetings.

Please note: Fellows are **required** to attend the RPPT Mid-Year Meeting. The 2020 Mid-Year Meeting will be held **June 5-7 at the Skamania Lodge, Stevenson, Washington**. Expenses of attending the Midyear will be paid by the RPPT section in accordance with WSBA reimbursement and fiscal policies.

Michael P. May

Tel. 509.481.7795 • mikemay1024@gmail.com

EXPERIENCE:

Associate Attorney

Ridgway Law Group, P.S., Seattle, WA

Summer 2015 - Present

- Practice in the areas of guardianship, probate, trust and estate administration and litigation
- Manage cases from inception to completion
- Assist in litigation strategy and management
- Experience in discovery and trial preparation
- Experience in mediation, negotiation and settlement agreements
- Make regular appearances in contested and uncontested hearings in the Superior Courts of Washington State
- Perform Legal research and analysis

Law Clerk/ Rule 9 Licensed Legal Intern

Ridgway Law Group P.S., Seattle, WA

2013-2015

- Researched and drafted memoranda
- Assisted in discovery and trial preparation
- Investigated factual issues through document review of key documents, financial records, and discovery material

Legal Intern

White Summers Caffee & James, LLP, Portland, OR

Spring 2015

- Performed legal research and reviewed and analyzed complex contracts, formation documents, and private placement memorandum

Legal Intern

Lewis & Clark Low Income/ Taxpayer Clinic, Portland, OR

September 2014 - December 2014

- Represented low-income clients in tax controversies with the IRS
- Researched and analyzed the Internal Revenue Code and regularly corresponded with IRS agents

File Clerk/Legal Assistant

Ridgway Law group P.S., Seattle, WA

Fall 2011 - Summer 2012

INVOLMENT AND PUBLICATIONS:

- Co-Author, *Court of Appeals Distinguishes Mutual Wills from Reciprocal Wills*, (August 2013), Washington State Bar Association: Real Property, Probate & Trust Section Newsletter
- Author, *No-Contest Clauses*, (Fall 2017), Washington State Bar Association: Real Property, Probate & Trust Section Newsletter
- Member of WSBA and KCBA Elder Law and Real Property Probate and Trust Sections
- WSBA Real Property Probate and Trust Section, Newsletter Editorial Committee

EDUCATION:

Lewis & Clark Law School - J.D. 2015

Business Law Certificate

Law Review: Associate Editor, *Animal Law Review*

Multnomah Bar Association - law student member

Dean Scholarship recipient

University of Washington - B.A. Economics, Political Science, August 2011

Certificate in Political Economy

Certificate of High Scholarship

LEADERSHIP DEVELOPMENT INITIATIVE PROGRAM

WSBA Real Property, Probate & Trust Section

About the Program

The WSBA Real Property, Probate & Trust Section Leadership Development Initiative Program has been developed to encourage the active involvement and participation of new and young lawyers in Section activities. The goal of the program is to give new and young lawyers an opportunity to become involved in the substantive work of RPPT, while developing into future leaders.

RPPT Fellows:

- Serve a two-year term
- Author or co-author an article for the RPPT Newsletter
- Co-chair a CLE program during the first year
- Have an opportunity to speak at a CLE during the second year
- Are assigned to work with a member of the executive committee, who will serve as a mentor and help expose the fellow to all aspects of committee membership
- Attend executive committee meetings and open sections nights

Application Process

The Leadership Development Initiative appointment is for two years. To be considered for selection, a person must: (1) have practiced in the real property or probate and trust area for at least one (1) year; (2) be younger than 36 years of age or have been admitted to the bar less than five (5) years; and (3) demonstrate a willingness to become a leader of the Section in the future. Fellows must be RPPT members. Subject to WSBA fiscal and RPPT reimbursement policies, all Fellows will receive reimbursement to attend Section meetings and the RPPT Mid-Year Meeting.

**LEADERSHIP DEVELOPMENT INITIATIVE PROGRAM
WSBA REAL PROPERTY, PROBATE & TRUST SECTION**

The WSBA RPPT Section expects all Fellows to:

1. Become an active member of the RPPT Executive Committee. Participate in and attend all committee meetings; participate in social networking efforts.
2. Become an active member of a substantive RPPT committee (legislation or continuing legal education).
3. Have an opportunity to speak at an RPPT sponsored CLE and author or co-author an article for the RPPT newsletter.
4. Attend the RPPT Section Mid-Year Meeting, as well as any stand-alone committee meetings. You will be reimbursed for attendance at Section meetings pursuant to the WSBA fiscal and RPPT reimbursement policies.
5. Remain involved in the activities of the WSBA Young Lawyers Committee (YLC) or local bar association and identify substantive areas of common interest where members of the YLC or local bar association can participate in the work of the Section. If you are not already active in YLC or local bar association, you are not required to become active. However, you should be active at the local or state level or through some other activity that will generate contacts to fulfill your recruiting goal.
6. Work with the Section's YLC Liaison in recruiting young lawyers to join the Section, with a specific goal for you to recruit no fewer than three persons in each Fellowship year to participate in the work of the Section.
7. Report annually to the Section Executive Committee and the YLC on your individual activities within the Section.
8. Make a current commitment to continue your active involvement at the committee level in the Section after your Fellowship is completed.
9. Act as a mentor to RPPT Fellows after you, and other young lawyers recruited into the Section.

**LEADERSHIP DEVELOPMENT INITIATIVE PROGRAM
WSBA REAL PROPERTY, PROBATE & TRUST SECTION
APPLICATION**

APPLICANT INFORMATION

Name: Gaoyan "Carol" Li

Firm/Company: Cutting Law Office PC

Address: 2701 1st Ave, Suite 500

City, State, Zip: Seattle, WA 98121

Email: carol@cuttinglaw.com

Phone: 206.788.8840

Please list WSBA No. 53559

RPPT Member? xxxxxxx Yes No

Percentage of Practice Focused on Real Property 100%

Percentage of Practice Focused on Probate & Trust

To be eligible for consideration, applications must be received by email to Stephanie Taylor at srt@randalldanskin.com, in a PDF or Word format. Please be sure to include this applicant information page, your responses to the questions on the following page, and a copy of your current resume.

Applications are due no later than March 31, 2020.

Fellows will be notified of their appointment by mid-April 2020. If you have any questions, please feel free to contact the RPPT Chair, Stephanie Taylor, via email at srt@randalldanskin.com.

**LEADERSHIP DEVELOPMENT INITIATIVE PROGRAM
WSBA REAL PROPERTY, PROBATE & TRUST SECTION
APPLICATION**

To assist in the selection process, we ask that you provide a current resume, which details your work history, bar work, and other activities. We also request that you answer the following questions on a separate sheet of paper and provide any essential supporting documentation:

1. Briefly state why you are interested in being appointed as a Fellow to the Section.

I am currently serving the WSBA RPPT section as Young Lawyer Liaison, and my term ends in September, 2020. It has been an honor to serve one of the best and the largest sections in WSBA. I have always been telling people the best thing happened to me in 2018 was having a chance to work with this group of awesome people at the RPPT Executive Committee to serve the section. I am amazed by the incredible work the section leaders (Chair, council members, officers) have done to keep the best and the largest sections running. Especially I heard about how hard the section leaders had fought for the fellowship program to keep the young lawyers involved with the section leadership. I appreciate your hard work! The first section event I attended was the Retreat back in September 2018 in Gamble Sands. It was a "heavy" weekend after listening to everyone discussing the potential "bifurcation" of the State bar. I did not realize how serious this whole bifurcation was until I heard the RPPT EC board members analyze how this could affect the section and there was a chance the leaders have to run the section on our own in the future. Back then, I was only licensed to practice law for four months, I felt like myself being one of the Avengers in Marvel movies to save the world(RPPT section).

After that I have been attending every EC meeting (in person/on the phone) mainly to learn the section and how the section operates. The second year I spent most of the time working with section EC members and fellows to plan events, CLEs, and other activities. I also became a board member of the RPPT Newsletter Editorial Board last year.

If I was selected as the section fellow, I will be able to immediately jump back to the unfinished work I have been doing and able to connect other fellows and the new young lawyer liaison with the helpful resources I am actively involved in. I have been actively involved with King County Young Lawyer Division, Snohomish Bar Young Lawyer Division, WSBA Young Lawyer Committee, and I served as ABA YLD delegates this year in Austin Midyear Conference, I am also a member of Asian Bar Association of Washington). One of my goals for the next two years' fellow term is to help young lawyer liaison to collaborate the RPPT section with other local Bars and minority bars to host events, sponsor programs to recruit new members for the section. I have also been

on the lookout for the next Young Lawyer Liaison candidate to take over my position and I have strongly encouraged those qualified candidates to apply the position once it is open.

2. Describe the nature of your law practice or professional position, with particular attention to the substantive areas of law in which you are currently involved.

I am an associate attorney in a boutique real estate law/landlord-tenant law firm. I do real estate litigation, landlord-tenant law, judgment and collections (garnishment) and real estate related ttransactional work.

3. Describe your activities (if any) within the WSBA Young Lawyers Committee, in another Section of the WSBA, in your local or state bar organization, or in a Minority Bar Association. Please include all programs and activities for which you have primary or significant responsibility. Highlight not only participation in substantive programs but also those that would provide opportunities for you to recruit members for the RPPT Section.

- 1) Serving as WSBA Young Lawyers Committee ABA delegate in 2020; attended the ABA midyear conference with YLC Chair Elect and Snohomish district representative. Actively involved with the committee meeting every two months either by phone or in person. Applying for the at-large member on the YLC.
- 2) Not involved with other WSBA sections.
- 3) Member of King County Bar Diversity Committee, responsible for the law school outreach events and LSAT scholarship review.
- 4) Member of Asian Bar Association of Washington. Not a committee member.
- 5) Member of Snohomish Bar YLD, attend committee meeting every month.
- 6) UW Moot court judging program.

4. Identify any activities or programs that you would recommend to increase: (a) positive interaction between the WSBA's Young Lawyers Committee and the Section; and (b) active young lawyer membership in the Section (outside of a YLC context).

- (a) YLC has many great projects that young lawyers can get involved. They hold committee meeting every two months—in person or dial in conference. I would encourage young lawyers to attend their committee meeting (they publish the time and location on the website <https://www.wsba.org/connect-serve/committees-boards-other-groups/WYLC>) and mixer after the committee meeting. The YLC currently have four ongoing project, and RPPT section definitely can collaborate with YLC for a join project (CLE, RPPT topic related) in the future to promote the section.

(b) The fellow or Young Lawyer Liaison should show up in the mixers, happy hours hosted by any state bar, local bars or minority bars as much as possible to get in touch with young lawyers. From my personal experience and observation, many fresh law school graduates and young lawyers are still unsure about what type of law they are going to practice, therefore, they need RPPT sections to provide support and possibly finding their mentors and potential employment opportunities at the section events. Since I became the Young Lawyer Liaison with RPPT section, I have been attending mixers and meetings and got to connect with chairs, project leaders, etc members of different committee, local bars, and I was able to connect with more new lawyers that needing professional guidance or advice.

5. Describe any obstacles you might face that would potentially prohibit your full participation in this program.

I do not see any obstacles from my personal schedule to stop me from serving the committee.

However, Covid-19 definitely slows down the social gatherings and events for any section and committee. We have to postpone the law school outreach events for the section as schools' closures and classes changed to be online.

6. Would you be interested in serving on a substantive RPPT committee (legislation or continuing legal education)? If "yes," which committee?

Yes. I would like to join the Legislation sub-committee.

Please note: Fellows are **required** to attend the RPPT Mid-Year Meeting. The 2020 Mid-Year Meeting will be held **June 5-7 at the Skamania Lodge, Stevenson, Washington**. Expenses of attending the Midyear will be paid by the RPPT section in accordance with WSBA reimbursement and fiscal policies.

GAOYAN “CAROL” LI, ESQ.

carol@cuttinglaw.com. (425)232-0316. 4610 Colby Ave, Everett, WA 98203

PROFESSIONAL EXPERIENCE

CUTTING LAW OFFICE, PC, Seattle, WA Jun 2019- present

Associate Attorney

- Appear in courts in multiple counties for unlawful detainer cases and garnishment.
- Draft documentation involving real estate transactions
- Litigate property damage and deposit disputes cases.

THE LAW OFFICES OF JENNY LING, PLLC, Seattle, WA Dec 2018- May.2019

Of Counsel

- Counsel clients with legal strategies and tax consequences regarding real estate investment plans.
- Form business entities (LLC, Corporation), draft quit claim deeds, complete real estate excise tax form, apply business license and obtain EIN number. Register rental properties under following municipal codes.
- Represent clients in Ejectment lawsuits and Unlawful Detainer Actions.

BERKSHIRE HATHAWAY REAL ESTATE SERVICES, Lynwood, WA Sep 2017- present

Realtor

- Facilitate and negotiate residential real estate transactions.
- Accompany buyers during visits to and inspections of property, advising on the suitability and value of the homes based on current market condition.
- Prepare sellers before each listing to make homes more appealing with higher selling price.

X PRO MORTGAGE, INC., Bellevue, WA Sep 2016 – Nov 2017

Mortgage Loan Processor

- Prepared loan application, initial approvals, and worked with borrowers to timely clear conditions.
- Obtained employment verifications, ordered appraisals and title documentation from third parties.
- Coordinated among borrowers, escrow companies and wholesale lenders to ensure rapid and smooth closings.

ADVANTAGE LEGAL GROUP, Bellevue, WA Aug 2014 – Aug 2016

Foreclosure Specialist

- Negotiated with mortgage lenders to complete loan modifications and short sales.
- Prepared bankruptcy documents and provided attorneys with data entry support.

PROFESSIONAL MEMBERSHIPS

- Member of WSBA, KCBA, ABA, ABAW, NAR

SKILLS, LANGUAGES AND COMMUNITY INVOLVEMENT

- Proficient in Microsoft Office, Calyx Point, Equator, Rhapsidlegal, NWMLS. Fluent in Mandarin.
- Pro bono for Family Law Clinic (SCLS), Unemployment Law Project, Citizenship Workshop.
- Young Lawyer Liaison for WSBA Real Property, Probate and Trust section (Term ends Sept.2020). Editorial Board Member for WSBA RPPT Newsletter. Communication Chair of Emory University Alumni Association Seattle Chapter

EDUCATION

EMORY UNIVERSITY SCHOOL OF LAW, Atlanta, GA May 2014

Master of Laws, emphasis in Business/Real Estate Law

- Honor Award Recipient: Dean’s list winter 2013, Dean’s list summer 2014

EAST CHINA NORMAL UNIVERSITY, Shanghai, CN Sept 2013

Bachelor of Law, emphasis in Corporate Law

- Honor Award Recipient: Shanghai Outstanding Law Graduate of 2013

REAL PROPERTY PROBATE AND TRUST SECTION

SCHOLARSHIP FOR

2020 MID-YEAR CONFERENCE

June 5-7, 2020

Skamania Lodge

1131 SW Skamania Lodge Way

Stevenson, WA 98648

APPLICANT INFORMATION

Name: Taylor Haines

Firm/Company/School: Seattle University School of Law

Address: 712 E Denny Way, Apt. 603

City, State, Zip: Seattle, WA 98122

Email: hainestaylor@seattleu.edu

Phone: 207-653-6235

Please list WSBA No. n/a

RPPT Member? Yes No

Percentage of Practice focused on Real Property n/a

Percentage of Practice focused Estate Planning, Probate and Trust n/a

Please provide a brief description of the following:

1) How you meet the selection criteria listed below;

I am a second-year student at the Seattle University School of Law. I have demonstrated a strong interest in pursuing a career in the practice of real property law through my studies, my work experience, and my involvement in extracurricular activities.

At Seattle University, I serve as the vice president of the Real Estate Law Association (RELA). Next year, I hope to serve as the president of the organization. During my time as vice president I organized a transportation panel. The panel was comprised of attorneys from Sound Transit, the Washington State Department of Transportation, Miller Nash Graham & Dunn, and Lane Powell. The attorneys spoke with students about the practice of real property law in the context of transportation projects.

I am currently working on a note for the Seattle University Law Review addressing eminent domain. Specifically, the note examines the ambiguous definition of “public use.” In this piece, I discuss the history of the Fifth Amendment, the landmark case *Kelo v. City of New London*, and I propose a new federal test to define public use. Additionally, I volunteered to update an article about micro-housing in Seattle. This shorter piece discusses the new tiny home legislation and its impact on affordable housing.

Last summer I served as a law clerk at the Washington State Office of the Attorney General, Natural Resources Division. The division provides legal services to the Washington State Department of Natural Resources (DNR), which manages state lands and resources. Most of those legal services involve real property work. DNR negotiates with entities and individuals for the purchase or use of state lands. As a law clerk, I researched and drafted memos about issues such as real estate excise taxes, easements, and specific property rights for tenants based on their use of the land.

I plan to spend this summer working in the real estate group at a private firm in Seattle.

2) Why you wish to attend the Mid-Year Conference;

I wish to attend the Mid-Year Conference for the opportunity to learn about current legal issues in real property and to meet attorneys who practice in that area. As the population continues to grow, property law is rapidly changing to adapt to society’s new needs. In light of the current economic issues facing the country due to COVID-19, it is more important than ever to understand how the law is responding. Attending the Mid-Year Conference is a great way to learn about Washington’s current legal trends.

As a student, my focus has been on learning the basics of real property law, but I hope to familiarize myself with Washington specific issues. The quickest way to learn is to listen to and meet the top legal professionals in the field.

3) A brief statement indicating your desire to become more involved with the Real Property Probate and Trust Section.

I am interested in becoming more involved in the Real Property Probate and Trust Section to stay apprised of important legal issues in real property and to increase my involvement in the legal community.

Because real property is a constantly changing practice area, I understand that attending a conference is not enough to immerse myself in the law. I hope to continue learning from other legal professionals through my involvement with RPPT. Last year, RPPT coordinated an event with RELA at Seattle University. The attorneys at the event spoke about the importance of the RPPT network to their practices. Many of the attorneys explained that they felt supported by attorneys outside their firms because they felt comfortable calling other RPPT members to ask questions.

I hope to have the opportunity to attend the Mid-Year Conference to meet attorneys and to learn. Please let me know if you have any questions. I look forward to hearing from you.

Taylor A. Haines

712 E Denny Way, Apt. 603, Seattle, WA 98122 | [linkedin.com/in/taylor-haines-97081694](https://www.linkedin.com/in/taylor-haines-97081694)
Hainestaylor@seattleu.edu | 207-653-6235

EDUCATION

Seattle University School of Law

Seattle, WA

J.D. Candidate

May 2021

GPA/Class Rank: 3.72/Top 10% (13 of 205)

Honors: Alpha Sigma Nu; Dean's List 2018-2019; James F. Henriot Endowed Scholarship; CALI Award (Highest grade in Contracts); WSBA Environmental Land Use Law Section, Law Student Fellowship, Summer 2019

Activities: Seattle University Law Review, *Lead Article Editor*; "Micro-Housing in Seattle Update: Combating 'Seattle-ization'" *forthcoming Spring 2020*
Real Estate Law Association, *Vice President*

Gonzaga University

Spokane, WA

B.A., Journalism & Broadcast Media Studies

May 2016

Honors: Dean's List; President's List

Activities: Gonzaga University News Service, *Videographer/Writer*
Gonzaga University Television, *Producer* for Emmy-nominated episode
Gonzaga Bulletin, *Senior Staff Sportswriter* and *News Staff Writer*

Study Abroad: Danish Institute for Study Abroad, *Videographer Intern*, Copenhagen, Denmark

EXPERIENCE

Washington State Attorney General's Office, Natural Resources Division

Olympia, WA

Law Clerk

May – July 2019

- Researched issues arising under administrative, constitutional, and bankruptcy law matters.
- Drafted portions of the agency's contracts deskbook.
- Wrote argument for brief on a case regarding the Public Records Act.
- Studied obligations and limitations of laws governing state agencies and the Forest Practices Board.

PRR

Seattle, WA

Senior Project Coordinator & Project Coordinator

January – June 2018/August 2016 – December 2017

- Served as communications consultant on transportation and wastewater projects for public sector clients including Sound Transit and Washington State Department of Transportation.
- Helped to supervise and conduct outreach and communications for the WSDOT Puget Sound Gateway Program.
- Coordinated and hosted workshops for Sound Transit's Federal Way Link Extension project.

Ski Racing Magazine

Beaver Creek, CO (Remote)

Winter Intern

November 2013 – April 2014

Migrated race results from livetiming.com into spreadsheets. Wrote article published in Spring 2014 issue.

PROFESSIONAL ORGANIZATIONS & COMMUNITY ACTIVITIES

Women in Transportation Seminar: Puget Sound Chapter Board Member, 2017 – Present

SheJumps: Volunteer (nonprofit that encourages girls/women to participate in outdoor activities), 2015 – Present

SELECTED MEDIA EXPERIENCE

Unicorn Picnic Productions, Remote, *Fulfillment and Promotions Manager*, 2015 – 2016

Silver Mountain Resort, Kellogg, ID, *Snow Reporter*, Winter 2015 – 2016

Portland Radio Group, Portland, ME, *Overnight Operations Director*, Summer 2013

INTERESTS

Musicals and opera (*The Barber of Seville*), alpine skiing, and classic literature (*Frankenstein*)