

**WASHINGTON STATE**  
**B A R A S S O C I A T I O N**

# **Financial Reports**

**(Unaudited)**

## **Year to Date March 31, 2020**

Prepared by Maggie Yu, Controller  
Submitted by  
**Jorge Perez, Chief Financial Officer**  
April 16, 2020

**Washington State Bar Association Financial Summary**  
**Compared to Fiscal Year 2020 Budget**  
**For the Period from March 1, 2020 to March 31, 2020**

Category	Actual Revenues	Budgeted Revenues	Actual Indirect Expenses	Budgeted Indirect Expenses	Actual Direct Expenses	Budgeted Direct Expenses	Actual Total Expenses	Budgeted Total Expenses	Actual Net Result	Budgeted Net Result
Access to Justice	-	2,100	130,458	261,101	8,349	47,320	138,807	308,421	(138,807)	(306,321)
Administration	78,385	100,000	584,586	1,200,318	2,179	5,429	586,766	1,205,747	(508,381)	(1,105,747)
Admissions/Bar Exam	885,290	1,407,000	469,875	948,929	84,936	429,301	554,812	1,378,230	330,478	28,770
Board of Governors	-	0	63,167	125,162	146,263	439,900	209,430	565,062	(209,430)	(565,062)
Communications Strategies	2,643	40,000	263,548	556,115	37,745	111,040	301,293	667,155	(298,650)	(627,155)
Conference & Broadcast Services	-	0	399,250	819,763	4,309	5,500	403,559	825,263	(403,559)	(825,263)
Discipline	69,756	110,500	2,899,204	5,950,238	77,118	177,449	2,976,322	6,127,687	(2,906,566)	(6,017,187)
Diversity	125,000	135,374	205,852	567,558	7,935	28,930	213,787	596,488	(88,787)	(461,114)
Foundation	-	0	69,553	151,832	2,332	13,400	71,885	165,232	(71,885)	(165,232)
Human Resources	-	0	202,763	229,115	-	0	202,763	229,115	(202,763)	(229,115)
Law Clerk Program	182,549	174,700	82,463	162,479	7,882	13,950	90,344	176,429	92,204	(1,729)
Legislative	-	0	73,065	145,204	15,371	15,200	88,436	160,404	(88,436)	(160,404)
Licensing and Membership Records	188,029	325,000	325,656	637,839	26,649	35,788	352,306	673,627	(164,272)	(348,627)
Licensing Fees	8,254,226	16,200,000	-	0	-	0	-	-	8,254,226	16,200,000
Limited License Legal Technician	7,938	27,605	89,861	179,579	11,682	42,051	101,543	221,630	(93,605)	(194,025)
Limited Practice Officers	107,353	212,390	74,868	149,262	6,352	30,025	81,220	156,182	26,133	33,104
Mandatory CLE	605,050	1,042,800	391,722	681,850	126,457	254,617	518,178	936,467	86,872	106,334
Member Assistance Program	4,860	6,750	69,663	148,656	776	1,275	70,438	149,931	(65,578)	(143,181)
Member Benefits	19,032	138,300	62,756	568,011	146,385	42,345	209,141	610,356	(190,109)	(472,056)
Member Services & Engagement	93,392	21,000	301,897	92,512	7,219	186,496	309,116	279,008	(215,724)	(258,008)
NW Lawyer	315,160	461,350	181,186	359,579	250,046	357,915	431,232	717,494	(116,072)	(256,144)
Office of the Executive Director	-	0	235,186	360,062	1,546	13,379	0	0	(236,732)	(373,441)
Office of General Counsel	4	0	407,983.58	966,739.00	6,401.75	24,334.00	414,385.33	991,073	(414,381)	(991,073)
OGC-Disciplinary Board	-	0	95,271	189,508	38,687	104,316	133,958	293,824	(133,958)	(293,824)
Outreach and Engagement	-	0	181,242	391,929	6,455	31,625	187,697	423,554	(187,697)	(423,554)
Practice of Law Board	-	0	31,889	63,261	2,360	16,000	34,248	79,261	(34,248)	(79,261)
Professional Responsibility Program	-	0	131,422	261,517	3,568	9,654	134,990	271,171	(134,990)	(271,171)
Public Service Programs	135,099	128,100	98,173	203,853	31,661	250,777	129,834	454,630	5,265	(326,530)
Publication and Design Services	-	0	65,621	135,169	4,280	5,572	69,901	140,741	(69,901)	(140,741)
Sections Administration	280,875	300,000	207,784	540,012	6,855	9,297	214,639	549,309	66,236	(249,309)
Technology	-	0	888,148	1,674,849	-	0	888,148	1,674,849	(888,148)	(1,674,849)
<b>Subtotal General Fund</b>	<b>11,354,641</b>	<b>20,832,969</b>	<b>9,284,110</b>	<b>18,722,001</b>	<b>1,071,799</b>	<b>2,702,883</b>	<b>10,355,910</b>	<b>21,424,884</b>	<b>998,731</b>	<b>(591,915)</b>
Expenses using reserve funds							10,355,910		-	-
<b>Total General Fund - Net Result from Operations</b>									<b>998,731</b>	<b>(591,915)</b>
<b>Percentage of Budget</b>	<b>54.50%</b>		<b>49.59%</b>		<b>39.65%</b>		<b>48.34%</b>			
CLE-Seminars and Products	840,548	1,824,000	568,706	1,156,926	101,463	502,190	670,170	1,659,116	170,379	164,884
CLE - Deskbooks	43,309	165,500	111,619	271,040	18,081	82,658	129,700	353,698	(86,391)	(188,198)
<b>Total CLE</b>	<b>883,857</b>	<b>1,989,500</b>	<b>680,325</b>	<b>1,427,966</b>	<b>119,544</b>	<b>584,848</b>	<b>799,869</b>	<b>2,012,814</b>	<b>83,988</b>	<b>(23,314)</b>
<b>Percentage of Budget</b>	<b>44.43%</b>		<b>47.64%</b>		<b>20.44%</b>		<b>39.74%</b>			
<b>Total All Sections</b>	<b>515,433</b>	<b>606,544</b>	<b>-</b>	<b>-</b>	<b>385,583</b>	<b>860,784</b>	<b>385,583</b>	<b>860,784</b>	<b>129,850</b>	<b>(254,240)</b>
Client Protection Fund-Restricted	1,042,592	1,023,000	72,655	144,686	20,511	504,000	93,166	648,686	949,426	374,314
<b>Totals</b>	<b>13,796,522</b>	<b>24,452,013</b>	<b>10,037,090.09</b>	<b>20,294,653</b>	<b>1,597,437.33</b>	<b>4,652,514.00</b>	<b>11,634,527</b>	<b>24,947,167</b>	<b>2,161,995</b>	<b>(495,154)</b>
<b>Percentage of Budget</b>	<b>56.42%</b>		<b>49.46%</b>		<b>34.33%</b>		<b>46.64%</b>			

Summary of Fund Balances:	Fund Balances Sept. 30, 2019	2020 Budgeted Fund Balances	Fund Balances Year to date
<b>Restricted Funds:</b>			
Client Protection Fund	3,816,143	4,190,457	4,765,569
<b>Board-Designated Funds (Non-General Fund):</b>			
CLE Fund Balance	526,285	502,972	610,273
Section Funds	1,121,224	866,984	1,251,074
<b>Board-Designated Funds (General Fund):</b>			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	550,000	550,000	550,000
<b>Unrestricted Funds (General Fund):</b>			
Unrestricted General Fund	2,686,537	2,094,622	3,685,268
<b>Total General Fund Balance</b>	<b>4,736,537</b>	<b>4,144,622</b>	<b>5,735,267.77</b>
<b>Net Change in general Fund Balance</b>		<b>(591,915)</b>	<b>998,731</b>
<b>Total Fund Balance</b>	<b>10,200,189</b>	<b>9,705,035</b>	<b>12,362,184</b>
<b>Net Change In Fund Balance</b>		<b>(495,154)</b>	<b>2,161,995</b>

**Washington State Bar Association**

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	<b>FISCAL 2020 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LICENSE FEES</b>					
<b>REVENUE:</b>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
LICENSE FEES	16,200,000.00	1,440,875.48	8,254,226.46	7,945,773.54	50.95%
<b>TOTAL REVENUE:</b>	<u><b>16,200,000.00</b></u>	<u><b>1,440,875.48</b></u>	<u><b>8,254,226.46</b></u>	<u><b>7,945,773.54</b></u>	<u><b>50.95%</b></u>

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2020 to March 31, 2020  
**50% OF YEAR COMPLETE**

	<b>FISCAL 2020 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>ACCESS TO JUSTICE</b>					
<b>REVENUE:</b>					
WORK STUDY GRANTS	2,100.00	-	-	2,100.00	0%
<b>TOTAL REVENUE:</b>	<b>2,100.00</b>	<b>-</b>	<b>-</b>	<b>2,100.00</b>	<b>0.00%</b>
<b>DIRECT EXPENSES:</b>					
ATJ BOARD RETREAT	2,000.00	-	-	2,000.00	0.00%
LEADERSHIP TRAINING	2,000.00	-	-	2,000.00	0.00%
ATJ BOARD EXPENSE	24,000.00	150.84	4,354.77	19,645.23	18.14%
STAFF TRAVEL/PARKING	2,700.00	72.68	214.60	2,485.40	7.95%
STAFF MEMBERSHIP DUES	120.00	-	-	120.00	0.00%
PUBLIC DEFENSE	7,000.00	104.74	1,893.79	5,106.21	27.05%
RECEPTION/FORUM EXPENSE	9,500.00	-	1,885.80	7,614.20	19.85%
<b>TOTAL DIRECT EXPENSES:</b>	<b>47,320.00</b>	<b>328.26</b>	<b>8,348.96</b>	<b>38,971.04</b>	<b>17.64%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.92 FTE)	151,471.00	13,521.33	77,620.90	73,850.10	51.24%
BENEFITS EXPENSE	54,395.00	4,216.28	24,904.17	29,490.83	45.78%
OTHER INDIRECT EXPENSE	55,235.00	4,049.56	27,932.54	27,302.46	50.57%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>261,101.00</b>	<b>21,787.17</b>	<b>130,457.61</b>	<b>130,643.39</b>	<b>49.96%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>308,421.00</b>	<b>22,115.43</b>	<b>138,806.57</b>	<b>169,614.43</b>	<b>45.01%</b>
<b>NET INCOME (LOSS):</b>	<b>(306,321.00)</b>	<b>(22,115.43)</b>	<b>(138,806.57)</b>		

## Washington State Bar Association

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>ADMINISTRATION</b>					
<b>REVENUE:</b>					
INTEREST INCOME	100,000.00	9,509.98	78,384.98	21,615.02	78.38%
<b>TOTAL REVENUE:</b>	<b>100,000.00</b>	<b>9,509.98</b>	<b>78,384.98</b>	<b>21,615.02</b>	<b>78.38%</b>
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	4,200.00	350.00	2,148.00	2,052.00	51.14%
STAFF MEMBERSHIP DUES	950.00	-	-	950.00	0.00%
LAW LIBRARY	279.00	10.48	31.44	247.56	11.27%
<b>TOTAL DIRECT EXPENSES:</b>	<b>5,429.00</b>	<b>360.48</b>	<b>2,179.44</b>	<b>3,249.56</b>	<b>40.14%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE ( 7.98 FTE)	723,667.00	58,409.90	357,911.49	365,755.51	49.46%
BENEFITS EXPENSE	247,080.00	18,332.41	110,220.72	136,859.28	44.61%
OTHER INDIRECT EXPENSE	229,571.00	16,883.09	116,454.06	113,116.94	50.73%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>1,200,318.00</b>	<b>93,625.40</b>	<b>584,586.27</b>	<b>615,731.73</b>	<b>48.70%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,205,747.00</b>	<b>93,985.88</b>	<b>586,765.71</b>	<b>618,981.29</b>	<b>48.66%</b>
<b>NET INCOME (LOSS):</b>	<b>(1,105,747.00)</b>	<b>(84,475.90)</b>	<b>(508,380.73)</b>		

## Washington State Bar Association

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>ADMISSIONS</b>					
<b>REVENUE:</b>					
EXAM SOFT REVENUE	35,000.00	-	-	35,000.00	0.00%
BAR EXAM FEES	1,300,000.00	276,140.00	854,765.00	445,235.00	65.75%
RULE 9/LEGAL INTERN FEES	12,000.00	250.00	2,500.00	9,500.00	20.83%
SPECIAL ADMISSIONS	60,000.00	4,960.00	28,025.00	31,975.00	46.71%
<b>TOTAL REVENUE:</b>	<b>1,407,000.00</b>	<b>281,350.00</b>	<b>885,290.00</b>	<b>521,710.00</b>	<b>62.92%</b>
<b>DIRECT EXPENSES:</b>					
DEPRECIATION	26,900.00	-	-	26,900.00	0.00%
POSTAGE	4,000.00	298.19	1,501.98	2,498.02	37.55%
STAFF TRAVEL/PARKING	14,900.00	827.53	3,884.82	11,015.18	26.07%
STAFF MEMBERSHIP DUES	650.00	-	200.00	450.00	30.77%
SUPPLIES	2,500.00	155.00	829.56	1,670.44	33.18%
FACILITY, PARKING, FOOD	84,060.00	(3,879.92)	38,867.92	45,192.08	46.24%
EXAMINER FEES	35,000.00	-	750.00	34,250.00	2.14%
UBE EXMINATIONS	135,000.00	-	-	135,000.00	0.00%
BOARD OF BAR EXAMINERS	30,000.00	782.19	10,032.19	19,967.81	33.44%
BAR EXAM PROCTORS	31,000.00	13,077.25	13,077.25	17,922.75	42.18%
CHARACTER & FITNESS BOARD	20,000.00	73.70	3,930.80	16,069.20	19.65%
DISABILITY ACCOMMODATIONS	20,000.00	7,991.57	7,991.57	12,008.43	39.96%
CHARACTER & FITNESS INVESTIGATIONS	900.00	-	-	900.00	0.00%
LAW SCHOOL VISITS	1,600.00	-	612.14	987.86	38.26%
COURT REPORTERS	18,000.00	-	2,221.10	15,778.90	12.34%
CONFERENCE CALLS	-	-	16.00	(16.00)	
ONLINE LEGAL RESEARCH	3,675.00	297.95	893.85	2,781.15	24.32%
LAW LIBRARY	1,116.00	42.39	127.17	988.83	11.40%
<b>TOTAL DIRECT EXPENSES:</b>	<b>429,301.00</b>	<b>19,665.85</b>	<b>84,936.35</b>	<b>344,364.65</b>	<b>19.78%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (6.80 FTE)	547,525.00	42,744.84	273,390.63	274,134.37	49.93%
BENEFITS EXPENSE	205,780.00	15,171.85	97,283.03	108,496.97	47.28%
OTHER INDIRECT EXPENSE	195,624.00	14,381.91	99,201.58	96,422.42	50.71%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>948,929.00</b>	<b>72,298.60</b>	<b>469,875.24</b>	<b>479,053.76</b>	<b>49.52%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,378,230.00</b>	<b>91,964.45</b>	<b>554,811.59</b>	<b>823,418.41</b>	<b>40.26%</b>
<b>NET INCOME (LOSS):</b>	<b>28,770.00</b>	<b>189,385.55</b>	<b>330,478.41</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2020 to March 31, 2020  
**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>BOARD OF GOVERNOR</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
STAFF MEMBERSHIP DUES	400.00	-	-	400.00	0.00%
WASHINGTON LEADERSHIP INSTITUTE	100,000.00	-	80,000.00	20,000.00	80.00%
BOG MEETINGS	210,500.00	993.21	47,253.12	163,246.88	22.45%
BOG COMMITTEES' EXPENSES	30,000.00	170.78	5,314.32	24,685.68	17.71%
BOG RETREAT	15,000.00	-	-	15,000.00	0.00%
BOG CONFERENCE ATTENDANCE	44,000.00	(1,510.00)	8,397.65	35,602.35	19.09%
BOG TRAVEL & OUTREACH	35,000.00	1,258.98	5,297.65	29,702.35	15.14%
CONSULTING SERVICES	5,000.00	-	-	5,000.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>439,900.00</b>	<b>912.97</b>	<b>146,262.74</b>	<b>293,637.26</b>	<b>33.25%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.00 FTE)	69,756.00	5,747.04	35,460.57	34,295.43	50.84%
BENEFITS EXPENSE	26,638.00	2,087.06	13,124.42	13,513.58	49.27%
OTHER INDIRECT EXPENSE	28,768.00	2,114.10	14,582.47	14,185.53	50.69%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>125,162.00</b>	<b>9,948.20</b>	<b>63,167.46</b>	<b>61,994.54</b>	<b>50.47%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>565,062.00</b>	<b>10,861.17</b>	<b>209,430.20</b>	<b>355,631.80</b>	<b>37.06%</b>
<b>NET INCOME (LOSS):</b>	<b>(565,062.00)</b>	<b>(10,861.17)</b>	<b>(209,430.20)</b>		

## Washington State Bar Association

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>COMMUNICATION STRATEGIES</b>					
<b>REVENUE:</b>					
APEX LUNCH/DINNER	40,000.00	-	2,250.00	37,750.00	5.63%
50 YEAR MEMBER TRIBUTE LUNCH	-	-	50.00	(50.00)	
WSBA LOGO MERCHANDISE SALES	-	-	342.59	(342.59)	
<b>TOTAL REVENUE:</b>	<b>40,000.00</b>	<b>-</b>	<b>2,642.59</b>	<b>37,357.41</b>	<b>6.61%</b>
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	4,700.00	350.00	2,173.53	2,526.47	46.25%
STAFF MEMBERSHIP DUES	1,515.00	-	630.00	885.00	41.58%
SUBSCRIPTIONS	10,050.00	176.82	1,442.01	8,607.99	14.35%
DIGITAL/ONLINE DEVELOPMENT	1,450.00	17.33	32.87	1,417.13	2.27%
APEX DINNER	70,000.00	-	3,515.63	66,484.37	5.02%
50 YEAR MEMBER TRIBUTE LUNCH	8,000.00	-	10,707.57	(2,707.57)	133.84%
COMMUNICATIONS OUTREACH	15,000.00	15,000.00	19,050.20	(4,050.20)	127.00%
TELEPHONE	325.00	35.55	173.49	151.51	53.38%
CONFERENCE CALLS	-	-	19.69	(19.69)	
<b>TOTAL DIRECT EXPENSES:</b>	<b>111,040.00</b>	<b>15,579.70</b>	<b>37,744.99</b>	<b>73,295.01</b>	<b>33.99%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.44 FTE)	310,102.00	24,764.17	144,497.33	165,604.67	46.60%
BENEFITS EXPENSE	118,282.00	8,807.81	54,353.59	63,928.41	45.95%
OTHER INDIRECT EXPENSE	127,731.00	9,379.47	64,696.59	63,034.41	50.65%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>556,115.00</b>	<b>42,951.45</b>	<b>263,547.51</b>	<b>292,567.49</b>	<b>47.39%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>667,155.00</b>	<b>58,531.15</b>	<b>301,292.50</b>	<b>365,862.50</b>	<b>45.16%</b>
<b>NET INCOME (LOSS):</b>	<b>(627,155.00)</b>	<b>(58,531.15)</b>	<b>(298,649.91)</b>		



**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2020 to March 31, 2020  
**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>CONFERENCE &amp; BROADCAST SERVICES</b>					
<b>REVENUE:</b>	_____	_____	_____	_____	_____
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>	_____	_____	_____	_____	_____
TRANSLATION SERVICES	5,500.00	446.35	4,309.45	1,190.55	78.35%
<b>TOTAL DIRECT EXPENSES:</b>	<b>5,500.00</b>	<b>446.35</b>	<b>4,309.45</b>	<b>1,190.55</b>	<b>78.35%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (7.11 FTE)	439,469.00	32,806.89	212,717.64	226,751.36	48.40%
BENEFITS EXPENSE	175,752.00	13,300.73	82,812.36	92,939.64	47.12%
OTHER INDIRECT EXPENSE	204,542.00	15,036.97	103,720.03	100,821.97	50.71%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>819,763.00</b>	<b>61,144.59</b>	<b>399,250.03</b>	<b>420,512.97</b>	<b>48.70%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>825,263.00</b>	<b>61,590.94</b>	<b>403,559.48</b>	<b>421,703.52</b>	<b>48.90%</b>
<b>NET INCOME (LOSS):</b>	<b>(825,263.00)</b>	<b>(61,590.94)</b>	<b>(403,559.48)</b>		

## Washington State Bar Association

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>DISCIPLINE</b>					
<b>REVENUE:</b>					
AUDIT REVENUE	2,500.00	127.50	1,461.00	1,039.00	58.44%
RECOVERY OF DISCIPLINE COSTS	90,000.00	2,730.00	59,328.01	30,671.99	65.92%
DISCIPLINE HISTORY SUMMARY	14,000.00	1,207.50	8,967.33	5,032.67	64.05%
PRACTICE MONITOR FEES	4,000.00	-	-	4,000.00	0.00%
<b>TOTAL REVENUE:</b>	<b>110,500.00</b>	<b>4,065.00</b>	<b>69,756.34</b>	<b>40,743.66</b>	<b>63.13%</b>
<b>DIRECT EXPENSES:</b>					
DEPRECIATION-SOFTWARE	2,300.00	328.00	1,965.00	335.00	85.43%
PUBLICATIONS PRODUCTION	250.00	-	48.53	201.47	19.41%
STAFF TRAVEL/PARKING	35,000.00	2,244.98	16,658.94	18,341.06	47.60%
STAFF MEMBERSHIP DUES	4,111.00	457.25	3,437.25	673.75	83.61%
TELEPHONE	2,300.00	243.88	1,430.38	869.62	62.19%
COURT REPORTERS	35,000.00	492.80	10,727.50	24,272.50	30.65%
OUTSIDE COUNSEL/AIC	1,000.00	-	-	1,000.00	0.00%
LITIGATION EXPENSES	25,000.00	(3,936.46)	17,204.84	7,795.16	68.82%
DISABILITY EXPENSES	7,500.00	4,081.00	4,081.00	3,419.00	54.41%
ONLINE LEGAL RESEARCH	53,287.50	4,368.66	17,295.40	35,992.10	32.46%
LAW LIBRARY	6,700.00	255.24	4,029.00	2,671.00	60.13%
TRANSLATION SERVICES	1,000.00	-	240.00	760.00	24.00%
PRACTICE MONITOR EXPENSE	4,000.00	-	-	4,000.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>177,448.50</b>	<b>8,535.35</b>	<b>77,117.84</b>	<b>100,330.66</b>	<b>43.46%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (36.93 FTE)	3,676,010.00	310,062.73	1,783,168.97	1,892,841.03	48.51%
BENEFITS EXPENSE	1,211,817.00	94,122.72	577,101.36	634,715.64	47.62%
OTHER INDIRECT EXPENSE	1,062,411.00	78,132.73	538,933.84	523,477.16	50.73%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>5,950,238.00</b>	<b>482,318.18</b>	<b>2,899,204.17</b>	<b>3,051,033.83</b>	<b>48.72%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>6,127,686.50</b>	<b>490,853.53</b>	<b>2,976,322.01</b>	<b>3,151,364.49</b>	<b>48.57%</b>
<b>NET INCOME (LOSS):</b>	<b>(6,017,186.50)</b>	<b>(486,788.53)</b>	<b>(2,906,565.67)</b>		

## Washington State Bar Association

Statement of Activities

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**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>DIVERSITY</b>					
<b>REVENUE:</b>					
DONATIONS	125,000.00	-	125,000.00	-	100.00%
WORK STUDY GRANTS	10,374.00	-	-	10,374.00	0.00%
<b>TOTAL REVENUE:</b>	<b>135,374.00</b>	<b>-</b>	<b>125,000.00</b>	<b>10,374.00</b>	<b>92.34%</b>
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	6,000.00	316.81	1,086.09	4,913.91	18.10%
STAFF MEMBERSHIP DUES	980.00	-	-	980.00	0.00%
COMMITTEE FOR DIVERSITY	6,000.00	187.50	2,410.31	3,589.69	40.17%
DIVERSITY EVENTS & PROJECTS	15,750.00	-	4,438.95	11,311.05	28.18%
INTERNAL DIVERSITY OUTREACH	200.00	-	-	200.00	0.00%
<b>TOTAL DIRECT EXPENSE:</b>	<b>28,930.00</b>	<b>504.31</b>	<b>7,935.35</b>	<b>20,994.65</b>	<b>27.43%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (3.87 FTE)	341,233.00	18,348.22	100,654.90	240,578.10	29.50%
BENEFITS EXPENSE	114,992.00	7,923.38	48,715.56	66,276.44	42.36%
OTHER INDIRECT EXPENSE	111,333.00	8,188.45	56,481.19	54,851.81	50.73%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>567,558.00</b>	<b>34,460.05</b>	<b>205,851.65</b>	<b>361,706.35</b>	<b>36.27%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>596,488.00</b>	<b>34,964.36</b>	<b>213,787.00</b>	<b>382,701.00</b>	<b>35.84%</b>
<b>NET INCOME (LOSS):</b>	<b>(461,114.00)</b>	<b>(34,964.36)</b>	<b>(88,787.00)</b>		

**Washington State Bar Association**  
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	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>FOUNDATION</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
CONSULTING SERVICES	3,000.00	-	2,000.00	1,000.00	66.67%
PRINTING & COPYING	900.00	-	-	900.00	0.00%
STAFF TRAVEL/PARKING	750.00	-	37.76	712.24	5.03%
SUPPLIES	250.00	-	-	250.00	0.00%
SPECIAL EVENTS	5,000.00	-	-	5,000.00	0.00%
BOARD OF TRUSTEES	3,000.00	-	232.11	2,767.89	7.74%
POSTAGE	500.00	-	62.28	437.72	12.46%
<b>TOTAL DIRECT EXPENSES:</b>	<b>13,400.00</b>	<b>-</b>	<b>2,332.15</b>	<b>11,067.85</b>	<b>17.40%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.05 FTE)	90,008.00	6,723.76	39,291.12	50,716.88	43.65%
BENEFITS EXPENSE	31,689.00	2,399.30	14,858.00	16,831.00	46.89%
OTHER INDIRECT EXPENSE	30,135.00	2,233.21	15,403.98	14,731.02	51.12%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>151,832.00</b>	<b>11,356.27</b>	<b>69,553.10</b>	<b>82,278.90</b>	<b>45.81%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>165,232.00</b>	<b>11,356.27</b>	<b>71,885.25</b>	<b>93,346.75</b>	<b>43.51%</b>
<b>NET INCOME (LOSS):</b>	<b>(165,232.00)</b>	<b>(11,356.27)</b>	<b>(71,885.25)</b>		

**Washington State Bar Association**  
Statement of Activities  
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**50% OF YEAR COMPLETE**

	<b>FISCAL 2020 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>HUMAN RESOURCES</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	250.00	396.00	440.00	(190.00)	176.00%
STAFF MEMBERSHIP DUES	870.00	-	-	870.00	0.00%
SUBSCRIPTIONS	2,100.00	1,950.50	2,524.50	(424.50)	120.21%
STAFF TRAINING- GENERAL	30,000.00	-	3,042.63	26,957.37	10.14%
RECRUITING AND ADVERTISING	7,000.00	464.53	1,186.92	5,813.08	16.96%
PAYROLL PROCESSING	49,000.00	3,322.96	18,067.52	30,932.48	36.87%
SALARY SURVEYS	2,900.00	-	765.20	2,134.80	26.39%
CONSULTING SERVICES	75,000.00	-	-	75,000.00	0.00%
TRANSFER TO INDIRECT EXPENSE	(167,120.00)	(6,133.99)	(26,026.77)	(141,093.23)	15.57%
<b>TOTAL DIRECT EXPENSES:</b>	-	-	-	-	
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.45 FTE)	271,913.00	22,844.54	123,534.86	148,378.14	45.43%
ALLOWANCE FOR OPEN POSITIONS	(200,000.00)	-	-	(200,000.00)	0.00%
BENEFITS EXPENSE	86,720.00	7,620.34	43,490.46	43,229.54	50.15%
OTHER INDIRECT EXPENSE	70,482.00	5,181.06	35,737.20	34,744.80	50.70%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>229,115.00</b>	<b>35,645.94</b>	<b>202,762.52</b>	<b>26,352.48</b>	<b>88.50%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>229,115.00</b>	<b>35,645.94</b>	<b>202,762.52</b>	<b>26,352.48</b>	<b>88.50%</b>
<b>NET INCOME (LOSS):</b>	<b>(229,115.00)</b>	<b>(35,645.94)</b>	<b>(202,762.52)</b>		

**Washington State Bar Association**  
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**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>LAW CLERK PROGRAM</b>					
<b>REVENUE:</b>					
LAW CLERK FEES	172,000.00	3,494.00	180,548.67	(8,548.67)	104.97%
LAW CLERK APPLICATION FEES	2,700.00	800.00	2,000.00	700.00	74.07%
<b>TOTAL REVENUE:</b>	<b>174,700.00</b>	<b>4,294.00</b>	<b>182,548.67</b>	<b>(7,848.67)</b>	<b>104.49%</b>
<b>DIRECT EXPENSES:</b>					
SUBSCRIPTIONS	250.00	-	-	250.00	0.00%
CHARACTER & FITNESS INVESTIGATIONS	100.00	-	-	100.00	0.00%
LAW CLERK BOARD EXPENSE	10,000.00	221.33	3,147.35	6,852.65	31.47%
STAFF TRAVEL/PARKING	600.00	-	37.95	562.05	6.33%
LAW CLERK OUTREACH	3,000.00	-	4,696.37	(1,696.37)	156.55%
<b>TOTAL DIRECT EXPENSES:</b>	<b>13,950.00</b>	<b>221.33</b>	<b>7,881.67</b>	<b>6,068.33</b>	<b>56.50%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.25 FTE)	92,121.00	8,080.16	47,674.52	44,446.48	51.75%
BENEFITS EXPENSE	34,398.00	2,676.70	16,508.84	17,889.16	47.99%
OTHER INDIRECT EXPENSE	35,960.00	2,650.05	18,279.40	17,680.60	50.83%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>162,479.00</b>	<b>13,406.91</b>	<b>82,462.76</b>	<b>80,016.24</b>	<b>50.75%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>176,429.00</b>	<b>13,628.24</b>	<b>90,344.43</b>	<b>86,084.57</b>	<b>51.21%</b>
<b>NET INCOME (LOSS):</b>	<b>(1,729.00)</b>	<b>(9,334.24)</b>	<b>92,204.24</b>		

**Washington State Bar Association**  
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	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>LEGISLATIVE</b>					
<b>REVENUE:</b>					
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
STAFF TRAVEL/PARKING	2,500.00	-	1,742.72	757.28	69.71%
STAFF MEMBERSHIP DUES	450.00	-	-	450.00	0.00%
SUBSCRIPTIONS	2,000.00	-	1,981.80	18.20	99.09%
OLYMPIA RENT	2,500.00	828.12	879.70	1,620.30	35.19%
CONTRACT LOBBYIST	5,000.00	3,333.32	9,999.96	(4,999.96)	200.00%
LEGISLATIVE COMMITTEE	2,500.00	-	766.99	1,733.01	30.68%
BOG LEGISLATIVE COMMITTEE	250.00	-	-	250.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>15,200.00</b>	<b>4,161.44</b>	<b>15,371.17</b>	<b>(171.17)</b>	<b>101.13%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.10 FTE)	82,883.00	7,216.62	42,252.67	40,630.33	50.98%
BENEFITS EXPENSE	30,676.00	2,397.44	14,792.19	15,883.81	48.22%
OTHER INDIRECT EXPENSE	31,645.00	2,322.56	16,020.24	15,624.76	50.62%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>145,204.00</b>	<b>11,936.62</b>	<b>73,065.10</b>	<b>72,138.90</b>	<b>50.32%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>160,404.00</b>	<b>16,098.06</b>	<b>88,436.27</b>	<b>71,967.73</b>	<b>55.13%</b>
<b>NET INCOME (LOSS):</b>	<b>(160,404.00)</b>	<b>(16,098.06)</b>	<b>(88,436.27)</b>		

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	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>LICENSING &amp; MEMBERSHIP RECORDS</b>					
<b>REVENUE:</b>					
STATUS CERTIFICATE FEES	22,000.00	2,197.55	15,959.18	6,040.82	72.54%
INVESTIGATION FEES	22,700.00	1,800.00	12,200.00	10,500.00	53.74%
PRO HAC VICE	270,000.00	21,979.00	152,210.00	117,790.00	56.37%
MEMBER CONTACT INFORMATION	10,000.00	347.40	7,515.55	2,484.45	75.16%
PHOTO BAR CARD SALES	300.00	-	144.00	156.00	48.00%
<b>TOTAL REVENUE:</b>	<b>325,000.00</b>	<b>26,323.95</b>	<b>188,028.73</b>	<b>136,971.27</b>	<b>57.85%</b>
<b>DIRECT EXPENSES:</b>					
DEPRECIATION	13,850.00	1,150.00	6,903.00	6,947.00	49.84%
POSTAGE	19,500.00	11,146.20	17,493.15	2,006.85	89.71%
LICENSING FORMS	2,437.50	-	2,253.10	184.40	92.43%
<b>TOTAL DIRECT EXPENSES:</b>	<b>35,787.50</b>	<b>12,296.20</b>	<b>26,649.25</b>	<b>9,138.25</b>	<b>74.47%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.20 FTE)	386,870.00	35,890.03	201,755.46	185,114.54	52.15%
BENEFITS EXPENSE	130,142.00	10,136.89	62,695.80	67,446.20	48.17%
OTHER INDIRECT EXPENSE	120,827.00	8,873.28	61,205.08	59,621.92	50.66%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>637,839.00</b>	<b>54,900.20</b>	<b>325,656.34</b>	<b>312,182.66</b>	<b>51.06%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>673,626.50</b>	<b>67,196.40</b>	<b>352,305.59</b>	<b>321,320.91</b>	<b>52.30%</b>
<b>NET INCOME (LOSS):</b>	<b>(348,626.50)</b>	<b>(40,872.45)</b>	<b>(164,276.86)</b>		



## Washington State Bar Association

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**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>LIMITED LICENSE LEGAL TECHNICIAN PROGRAM</b>					
<b>REVENUE:</b>					
SEMINAR REGISTRATIONS	14,655.00	199.00	597.00	14,058.00	4.07%
LLLT LICENSE FEES	7,250.00	605.03	3,140.80	4,109.20	43.32%
LLLT LATE LICENSE FEES	300.00	-	300.00	-	100.00%
INVESTIGATION FEES	300.00	-	100.00	200.00	33.33%
LLLT EXAM FEES	4,500.00	300.00	3,650.00	850.00	81.11%
LLLT WAIVER FEES	300.00	-	-	300.00	0.00%
MEMBER LATE FEES	300.00	-	150.00	150.00	50.00%
<b>TOTAL REVENUE:</b>	<b>27,605.00</b>	<b>1,104.03</b>	<b>7,937.80</b>	<b>19,667.20</b>	<b>28.75%</b>
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	600.00	-	101.80	498.20	16.97%
FACILITY, PARKING, FOOD	600.00	-	-	600.00	0.00%
LLLT BOARD	18,000.00	-	4,741.83	13,258.17	26.34%
LLLT OUTREACH	3,000.00	-	1,463.59	1,536.41	48.79%
LLLT EDUCATION	5,650.00	-	-	5,650.00	0.00%
POSTAGE	20.00	-	-	20.00	0.00%
LLLT EXAM WRITING	14,178.00	5,375.00	5,375.00	8,803.00	37.91%
LICENSING FORMS	2.50	-	-	2.50	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>42,050.50</b>	<b>5,375.00</b>	<b>11,682.22</b>	<b>30,368.28</b>	<b>27.78%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.34 FTE)	103,330.00	8,793.29	52,107.65	51,222.35	50.43%
BENEFITS EXPENSE	37,843.00	2,921.70	18,035.79	19,807.21	47.66%
OTHER INDIRECT EXPENSE	38,406.00	2,858.54	19,717.07	18,688.93	51.34%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>179,579.00</b>	<b>14,573.53</b>	<b>89,860.51</b>	<b>89,718.49</b>	<b>50.04%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>221,629.50</b>	<b>19,948.53</b>	<b>101,542.73</b>	<b>120,086.77</b>	<b>45.82%</b>
<b>NET INCOME (LOSS):</b>	<b>(194,024.50)</b>	<b>(18,844.50)</b>	<b>(93,604.93)</b>		

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	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>LIMITED PRACTICE OFFICERS</b>					
<b>REVENUE:</b>					
INVESTIGATION FEES	1,000.00	-	100.00	900.00	10.00%
ACCREDITED PROGRAM FEES	6,000.00	-	-	6,000.00	0.00%
MEMBER LATE FEES	900.00	150.00	2,100.00	(1,200.00)	233.33%
LPO EXAMINATION FEES	26,000.00	3,400.00	17,200.00	8,800.00	66.15%
LPO LICENSE FEES	173,900.00	14,931.64	87,552.93	86,347.07	50.35%
LPO LATE LICENSE FEES	4,590.00	-	400.00	4,190.00	8.71%
<b>TOTAL REVENUE:</b>	<b>212,390.00</b>	<b>18,481.64</b>	<b>107,352.93</b>	<b>105,037.07</b>	<b>50.55%</b>
<b>DIRECT EXPENSES:</b>					
FACILITY, PARKING, FOOD	6,890.00	-	-	6,890.00	0.00%
EXAM WRITING	14,178.00	4,875.00	4,875.00	9,303.00	34.38%
ONLINE LEGAL RESEARCH	1,837.50	148.97	446.91	1,390.59	24.32%
LAW LIBRARY	279.00	10.48	31.44	247.56	11.27%
LICENSING FORMS	60.00	-	-	60.00	0.00%
LPO BOARD	3,000.00	160.95	856.93	2,143.07	28.56%
LPO OUTREACH	3,000.00	-	26.64	2,973.36	0.89%
POSTAGE	480.00	-	-	480.00	0.00%
PRINTING & COPYING	200.00	-	70.50	129.50	35.25%
STAFF TRAVEL/PARKING	100.00	44.51	44.51	55.49	44.51%
<b>TOTAL DIRECT EXPENSES:</b>	<b>30,024.50</b>	<b>5,239.91</b>	<b>6,351.93</b>	<b>23,672.57</b>	<b>21.16%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.09 FTE)	86,688.00	7,383.95	43,848.87	42,839.13	50.58%
BENEFITS EXPENSE	31,360.00	2,421.03	14,998.55	16,361.45	47.83%
OTHER INDIRECT EXPENSE	31,214.00	2,322.55	16,020.19	15,193.81	51.32%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>149,262.00</b>	<b>12,127.53</b>	<b>74,867.61</b>	<b>74,394.39</b>	<b>50.16%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>179,286.50</b>	<b>17,367.44</b>	<b>81,219.54</b>	<b>98,066.96</b>	<b>45.30%</b>
<b>NET INCOME (LOSS):</b>	<b>33,103.50</b>	<b>1,114.20</b>	<b>26,133.39</b>		

## Washington State Bar Association

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>MANDATORY CONTINUING LEGAL EDUCATION</b>					
<b>REVENUE:</b>					
ACCREDITED PROGRAM FEES	534,000.00	35,600.00	252,400.00	281,600.00	47.27%
FORM 1 LATE FEES	150,000.00	15,250.00	99,500.00	50,500.00	66.33%
MEMBER LATE FEES	201,800.00	24,275.00	137,600.00	64,200.00	68.19%
ANNUAL ACCREDITED SPONSOR FEES	43,000.00	-	41,750.00	1,250.00	97.09%
ATTENDANCE LATE FEES	85,000.00	4,050.00	45,000.00	40,000.00	52.94%
COMITY CERTIFICATES	29,000.00	374.94	28,800.17	199.83	99.31%
<b>TOTAL REVENUE:</b>	<b>1,042,800.00</b>	<b>79,549.94</b>	<b>605,050.17</b>	<b>437,749.83</b>	<b>58.02%</b>
<b>DIRECT EXPENSES:</b>					
DEPRECIATION	250,000.00	20,986.00	125,195.00	124,805.00	50.08%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
ONLINE LEGAL RESEARCH	1,837.50	148.97	446.91	1,390.59	24.32%
LAW LIBRARY	279.00	10.48	31.44	247.56	11.27%
MCLE BOARD	2,000.00	-	774.36	1,225.64	38.72%
STAFF TRAVEL/PARKING	-	-	9.26	(9.26)	
<b>TOTAL DIRECT EXPENSES:</b>	<b>254,616.50</b>	<b>21,145.45</b>	<b>126,456.97</b>	<b>128,159.53</b>	<b>49.67%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.65 FTE)	424,678.00	31,317.86	267,212.16	157,465.84	62.92%
BENEFITS EXPENSE	123,400.00	9,644.48	56,731.89	66,668.11	45.97%
OTHER INDIRECT EXPENSE	133,772.00	9,826.13	67,777.46	65,994.54	50.67%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>681,850.00</b>	<b>50,788.47</b>	<b>391,721.51</b>	<b>290,128.49</b>	<b>57.45%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>936,466.50</b>	<b>71,933.92</b>	<b>518,178.48</b>	<b>418,288.02</b>	<b>55.33%</b>
<b>NET INCOME (LOSS):</b>	<b>106,333.50</b>	<b>7,616.02</b>	<b>86,871.69</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2020 to March 31, 2020  
**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>MEMBER ASSISTANCE PROGRAM</b>					
<b>REVENUE:</b>					
DIVERSIONS	6,750.00	-	4,500.00	2,250.00	66.67%
LAP GROUPS REVENUE	-	-	360.00	(360.00)	
<b>TOTAL REVENUE:</b>	<b>6,750.00</b>	<b>-</b>	<b>4,860.00</b>	<b>1,890.00</b>	<b>72.00%</b>
<b>DIRECT EXPENSES:</b>					
PUBLICATIONS PRODUCTION	200.00	-	-	200.00	0.00%
STAFF MEMBERSHIP DUES	225.00	-	-	225.00	0.00%
PROF LIAB INSURANCE	850.00	-	775.50	74.50	91.24%
<b>TOTAL DIRECT EXPENSES:</b>	<b>1,275.00</b>	<b>-</b>	<b>775.50</b>	<b>499.50</b>	<b>60.82%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (0.90 FTE)	87,698.00	6,825.68	40,129.95	47,568.05	45.76%
BENEFITS EXPENSE	35,067.00	2,663.55	16,388.04	18,678.96	46.73%
OTHER INDIRECT EXPENSE	25,891.00	1,905.67	13,144.62	12,746.38	50.77%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>148,656.00</b>	<b>11,394.90</b>	<b>69,662.61</b>	<b>78,993.39</b>	<b>46.86%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>149,931.00</b>	<b>11,394.90</b>	<b>70,438.11</b>	<b>79,492.89</b>	<b>46.98%</b>
<b>NET INCOME (LOSS):</b>	<b>(143,181.00)</b>	<b>(11,394.90)</b>	<b>(65,578.11)</b>		

## Washington State Bar Association

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>MEMBER SERVICES &amp; ENGAGEMENT</b>					
<b>REVENUE:</b>					
ROYALTIES	42,500.00	10,579.89	27,175.34	15,324.66	63.94%
NMP PRODUCT SALES	70,000.00	2,819.00	59,244.00	10,756.00	84.63%
SPONSORSHIPS	800.00	-	-	800.00	0.00%
SEMINAR REGISTRATIONS	15,000.00	3,368.00	6,973.00	8,027.00	46.49%
TRIAL ADVOCACY PROGRAM	10,000.00	-	-	10,000.00	0.00%
<b>TOTAL REVENUE:</b>	<b>138,300.00</b>	<b>16,766.89</b>	<b>93,392.34</b>	<b>44,907.66</b>	<b>67.53%</b>
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	2,500.00	-	98.88	2,401.12	3.96%
SUBSCRIPTIONS	500.00	30.00	110.00	390.00	22.00%
CONFERENCE CALLS	300.00	-	28.32	271.68	9.44%
YLL SECTION PROGRAM	1,100.00	-	520.00	580.00	47.27%
WYLC CLE COMPS	1,000.00	-	-	1,000.00	0.00%
WYLC OUTREACH EVENTS	2,500.00	-	96.51	2,403.49	3.86%
WYL COMMITTEE	15,000.00	17.10	1,063.80	13,936.20	7.09%
OPEN SECTIONS NIGHT	3,000.00	-	-	3,000.00	0.00%
TRIAL ADVOCACY EXPENSES	2,500.00	-	0.05	2,499.95	0.00%
RECEPTION/FORUM EXPENSE	4,000.00	-	947.12	3,052.88	23.68%
WYLC SCHOLARSHIPS/DONATIONS/GRANT	2,500.00	500.00	500.00	2,000.00	20.00%
STAFF MEMBERSHIP DUES	445.00	-	100.00	345.00	22.47%
LENDING LIBRARY	5,500.00	147.80	3,308.25	2,191.75	60.15%
NMP SPEAKERS & PROGRAM DEVELOPMENT	1,500.00	-	446.00	1,054.00	29.73%
<b>TOTAL DIRECT EXPENSES:</b>	<b>42,345.00</b>	<b>694.90</b>	<b>7,218.93</b>	<b>35,126.07</b>	<b>17.05%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.24 FTE)	326,272.00	29,717.78	180,699.10	145,572.90	55.38%
BENEFITS EXPENSE	119,762.00	9,661.24	59,376.58	60,385.42	49.58%
OTHER INDIRECT EXPENSE	121,977.00	8,962.61	61,821.28	60,155.72	50.68%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>568,011.00</b>	<b>48,341.63</b>	<b>301,896.96</b>	<b>266,114.04</b>	<b>53.15%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>610,356.00</b>	<b>49,036.53</b>	<b>309,115.89</b>	<b>301,240.11</b>	<b>50.65%</b>
<b>NET INCOME (LOSS):</b>	<b>(472,056.00)</b>	<b>(32,269.64)</b>	<b>(215,723.55)</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2020 to March 31, 2020  
**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>MEMBERSHIP BENEFITS</b>					
<b>REVENUE:</b>					
SPONSORSHIPS	9,000.00	-	1,000.00	8,000.00	11.11%
INTERNET SALES	12,000.00	539.00	18,032.00	(6,032.00)	150.27%
<b>TOTAL REVENUE:</b>	<b>21,000.00</b>	<b>539.00</b>	<b>19,032.00</b>	<b>1,968.00</b>	<b>90.63%</b>
<b>DIRECT EXPENSES:</b>					
TRANSCRIPTION SERVICES	1,500.00	-	-	1,500.00	0.00%
LEGAL LUNCHBOX SPEAKERS & PROGRAM	2,000.00	-	-	2,000.00	0.00%
WSBA CONNECTS	46,560.00	11,640.00	42,680.00	3,880.00	91.67%
CASEMAKER & FASTCASE	136,436.00	5,416.00	103,699.69	32,736.31	76.01%
CONFERENCE CALLS	-	-	5.30	(5.30)	
<b>TOTAL DIRECT EXPENSES:</b>	<b>186,496.00</b>	<b>17,056.00</b>	<b>146,384.99</b>	<b>40,111.01</b>	<b>78.49%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (0.69 FTE)	53,322.00	6,732.34	40,769.44	12,552.56	76.46%
BENEFITS EXPENSE	19,484.00	1,925.61	11,922.83	7,561.17	61.19%
OTHER INDIRECT EXPENSE	19,706.00	1,459.03	10,064.01	9,641.99	51.07%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>92,512.00</b>	<b>10,116.98</b>	<b>62,756.28</b>	<b>29,755.72</b>	<b>67.84%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>279,008.00</b>	<b>27,172.98</b>	<b>209,141.27</b>	<b>69,866.73</b>	<b>74.96%</b>
<b>NET INCOME (LOSS):</b>	<b>(258,008.00)</b>	<b>(26,633.98)</b>	<b>(190,109.27)</b>		

## Washington State Bar Association

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>NORTHWEST LAWYER</b>					
<b>REVENUE:</b>					
ROYALTIES	-	-	1,440.86	(1,440.86)	
DISPLAY ADVERTISING	297,500.00	41,765.00	213,364.00	84,136.00	71.72%
SUBSCRIPT/SINGLE ISSUES	350.00	-	72.00	278.00	20.57%
CLASSIFIED ADVERTISING	12,500.00	60.00	4,129.70	8,370.30	33.04%
GEN ANNOUNCEMENTS	17,500.00	748.00	6,318.00	11,182.00	36.10%
PROF ANNOUNCEMENTS	21,000.00	2,611.00	12,864.00	8,136.00	61.26%
JOB TARGET ADVERTISING	112,500.00	-	76,971.02	35,528.98	68.42%
<b>TOTAL REVENUE:</b>	<b>461,350.00</b>	<b>45,184.00</b>	<b>315,159.58</b>	<b>146,190.42</b>	<b>68.31%</b>
<b>DIRECT EXPENSES:</b>					
BAD DEBT EXPENSE	2,000.00	-	-	2,000.00	0.00%
POSTAGE	89,000.00	10,328.39	51,252.34	37,747.66	57.59%
PRINTING, COPYING & MAILING	250,000.00	24,655.28	121,597.62	128,402.38	48.64%
DIGITAL/ONLINE DEVELOPMENT	12,000.00	1,100.00	6,900.00	5,100.00	57.50%
GRAPHICS/ARTWORK	3,500.00	-	-	3,500.00	0.00%
OUTSIDE SALES EXPENSE	-	13,537.20	69,763.80	(69,763.80)	
EDITORIAL ADVISORY COMMITTEE	800.00	-	532.31	267.69	66.54%
STAFF MEMBERSHIP DUES	615.00	-	-	615.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>357,915.00</b>	<b>49,620.87</b>	<b>250,046.07</b>	<b>107,868.93</b>	<b>69.86%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.55 FTE)	206,395.00	17,939.28	105,559.96	100,835.04	51.14%
BENEFITS EXPENSE	79,825.00	6,247.47	38,450.68	41,374.32	48.17%
OTHER INDIRECT EXPENSE	73,359.00	5,389.48	37,174.88	36,184.12	50.68%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>359,579.00</b>	<b>29,576.23</b>	<b>181,185.52</b>	<b>178,393.48</b>	<b>50.39%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>717,494.00</b>	<b>79,197.10</b>	<b>431,231.59</b>	<b>286,262.41</b>	<b>60.10%</b>
<b>NET INCOME (LOSS):</b>	<b>(256,144.00)</b>	<b>(34,013.10)</b>	<b>(116,072.01)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>OFFICE OF THE EXECUTIVE DIRECTOR</b>					
<b>REVENUE:</b>					
<hr/>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<hr/>					
<b>DIRECT EXPENSES:</b>					
<hr/>					
ED TRAVEL & OUTREACH	5,000.00	62.95	1,179.94	3,820.06	23.60%
LAW LIBRARY	279.00	10.48	81.41	197.59	29.18%
STAFF TRAVEL/PARKING	5,400.00	110.00	284.40	5,115.60	5.27%
STAFF MEMBERSHIP DUES	1,700.00	-	-	1,700.00	0.00%
TELEPHONE	1,000.00	-	-	1,000.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>13,379.00</b>	<b>183.43</b>	<b>1,545.75</b>	<b>11,833.25</b>	<b>11.55%</b>
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<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.45 FTE)	247,104.00	32,721.03	173,540.27	73,563.73	70.23%
BENEFITS EXPENSE	71,244.00	6,880.99	40,491.33	30,752.67	56.83%
OTHER INDIRECT EXPENSE	41,714.00	3,066.95	21,154.79	20,559.21	50.71%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>360,062.00</b>	<b>42,668.97</b>	<b>235,186.39</b>	<b>124,875.61</b>	<b>65.32%</b>
<hr/>					
<b>TOTAL ALL EXPENSES:</b>	<b>373,441.00</b>	<b>42,852.40</b>	<b>236,732.14</b>	<b>136,708.86</b>	<b>63.39%</b>
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<b>NET INCOME (LOSS):</b>	<b>(373,441.00)</b>	<b>(42,852.40)</b>	<b>(236,732.14)</b>		
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**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2020 to March 31, 2020  
**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>OFFICE OF GENERAL COUNSEL</b>					
<b>REVENUE:</b>					
COPY FEES	-	-	3.96	(3.96)	
<b>TOTAL REVENUE:</b>	<b>-</b>	<b>-</b>	<b>3.96</b>	<b>(3.96)</b>	
<b>DIRECT EXPENSES:</b>					
DEPRECIATION	3,336.00	-	-	3,336.00	0.00%
STAFF TRAVEL/PARKING	300.00	-	-	300.00	0.00%
STAFF MEMBERSHIP DUES	1,500.00	-	300.00	1,200.00	20.00%
ONLINE LEGAL RESEARCH	11,025.00	893.84	2,681.52	8,343.48	24.32%
LAW LIBRARY	1,673.00	63.36	1,438.80	234.20	86.00%
COURT RULES COMMITTEE	3,000.00	-	925.00	2,075.00	30.83%
DISCIPLINE ADVISORY ROUNDTABLE	500.00	-	-	500.00	0.00%
CUSTODIANSHIPS	2,500.00	-	1,016.25	1,483.75	40.65%
LITIGATION EXPENSES	500.00	0.30	40.18	459.82	8.04%
<b>TOTAL DIRECT EXPENSES:</b>	<b>24,334.00</b>	<b>957.50</b>	<b>6,401.75</b>	<b>17,932.25</b>	<b>26.31%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (5.82 FTE)	600,907.00	40,325.70	232,941.02	367,965.98	38.76%
BENEFITS EXPENSE	198,401.00	14,505.31	90,218.04	108,182.96	45.47%
OTHER INDIRECT EXPENSE	167,431.00	12,297.55	84,824.52	82,606.48	50.66%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>966,739.00</b>	<b>67,128.56</b>	<b>407,983.58</b>	<b>558,755.42</b>	<b>42.20%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>991,073.00</b>	<b>68,086.06</b>	<b>414,385.33</b>	<b>576,687.67</b>	<b>41.81%</b>
<b>NET INCOME (LOSS):</b>	<b>(991,073.00)</b>	<b>(68,086.06)</b>	<b>(414,381.37)</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2020 to March 31, 2020  
**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>OFFICE OF GENERAL COUNSEL - DISCIPLINARY BOARD</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSE:</b>					
STAFF MEMBERSHIP DUES	200.00	-	-	200.00	0.00%
LAW LIBRARY	1,116.00	42.39	127.17	988.83	11.40%
DISCIPLINARY BOARD EXPENSES	10,000.00	47.50	657.13	9,342.87	6.57%
CHIEF HEARING OFFICER	33,000.00	2,500.00	15,000.00	18,000.00	45.45%
HEARING OFFICER EXPENSES	3,000.00	160.00	(1,858.63)	4,858.63	-61.95%
HEARING OFFICER TRAINING	2,000.00	-	526.93	1,473.07	26.35%
OUTSIDE COUNSEL	55,000.00	4,000.00	24,234.36	30,765.64	44.06%
<b>TOTAL DIRECT EXPENSES:</b>	<b>104,316.00</b>	<b>6,749.89</b>	<b>38,686.96</b>	<b>65,629.04</b>	<b>37.09%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.55 FTE)	104,449.00	9,074.09	53,124.37	51,324.63	50.86%
BENEFITS EXPENSE	40,468.00	3,174.26	19,553.72	20,914.28	48.32%
OTHER INDIRECT EXPENSE	44,591.00	3,275.39	22,592.50	21,998.50	50.67%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>189,508.00</b>	<b>15,523.74</b>	<b>95,270.59</b>	<b>94,237.41</b>	<b>50.27%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>293,824.00</b>	<b>22,273.63</b>	<b>133,957.55</b>	<b>159,866.45</b>	<b>45.59%</b>
<b>NET INCOME (LOSS):</b>	<b>(293,824.00)</b>	<b>(22,273.63)</b>	<b>(133,957.55)</b>		

## Washington State Bar Association

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>OUTREACH &amp; ENGAGEMENT</b>					
<b>REVENUE:</b>					
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
<b>TOTAL REVENUE:</b>	<hr/> - <hr/>	<hr/> - <hr/>	<hr/> - <hr/>	<hr/> - <hr/>	<hr/> <hr/>
<b>DIRECT EXPENSE:</b>					
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
STAFF MEMBERSHIP DUES	825.00	-	-	825.00	0.00%
ABA DELEGATES	5,600.00	800.00	1,600.00	4,000.00	28.57%
ANNUAL CHAIR MEETINGS	600.00	-	510.31	89.69	85.05%
JUDICIAL RECOMMENDATIONS COMMITTEE	4,500.00	-	179.41	4,320.59	3.99%
BOG ELECTIONS	6,500.00	18.63	3,938.63	2,561.37	60.59%
BAR OUTREACH	11,600.00	-	226.83	11,373.17	1.96%
PROFESSIONALISM	2,000.00	-	-	2,000.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<hr/> <b>31,625.00</b> <hr/>	<hr/> <b>818.63</b> <hr/>	<hr/> <b>6,455.18</b> <hr/>	<hr/> <b>25,169.82</b> <hr/>	<hr/> <b>20.41%</b> <hr/>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.73 FTE)	231,494.00	16,586.93	103,485.93	128,008.07	44.70%
BENEFITS EXPENSE	81,898.00	5,991.76	37,910.93	43,987.07	46.29%
OTHER INDIRECT EXPENSE	78,537.00	5,776.61	39,845.04	38,691.96	50.73%
<b>TOTAL INDIRECT EXPENSES:</b>	<hr/> <b>391,929.00</b> <hr/>	<hr/> <b>28,355.30</b> <hr/>	<hr/> <b>181,241.90</b> <hr/>	<hr/> <b>210,687.10</b> <hr/>	<hr/> <b>46.24%</b> <hr/>
<b>TOTAL ALL EXPENSES:</b>	<hr/> <b>423,554.00</b> <hr/>	<hr/> <b>29,173.93</b> <hr/>	<hr/> <b>187,697.08</b> <hr/>	<hr/> <b>235,856.92</b> <hr/>	<hr/> <b>44.31%</b> <hr/>
<b>NET INCOME (LOSS):</b>	<hr/> <b>(423,554.00)</b> <hr/>	<hr/> <b>(29,173.93)</b> <hr/>	<hr/> <b>(187,697.08)</b> <hr/>		

## Washington State Bar Association

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>PRACTICE OF LAW BOARD</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
PRACTICE OF LAW BOARD	16,000.00	123.93	2,359.64	13,640.36	14.75%
<b>TOTAL DIRECT EXPENSES:</b>	<b>16,000.00</b>	<b>123.93</b>	<b>2,359.64</b>	<b>13,640.36</b>	<b>14.75%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (0.40 FTE)	38,689.00	3,390.79	19,859.18	18,829.82	51.33%
BENEFITS EXPENSE	13,065.00	1,010.70	6,278.79	6,786.21	48.06%
OTHER INDIRECT EXPENSE	11,507.00	833.71	5,750.77	5,756.23	49.98%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>63,261.00</b>	<b>5,235.20</b>	<b>31,888.74</b>	<b>31,372.26</b>	<b>50.41%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>79,261.00</b>	<b>5,359.13</b>	<b>34,248.38</b>	<b>45,012.62</b>	<b>43.21%</b>
<b>NET INCOME (LOSS):</b>	<b>(79,261.00)</b>	<b>(5,359.13)</b>	<b>(34,248.38)</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2020 to March 31, 2020  
**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>PROFESSIONAL RESPONSIBILITY PROGRAM</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	4,000.00	-	1,351.78	2,648.22	33.79%
STAFF MEMBERSHIP DUES	375.00	-	-	375.00	0.00%
LAW LIBRARY	279.00	10.48	31.44	247.56	11.27%
CPE COMMITTEE	5,000.00	-	2,184.93	2,815.07	43.70%
<b>TOTAL DIRECT EXPENSES:</b>	<b>9,654.00</b>	<b>10.48</b>	<b>3,568.15</b>	<b>6,085.85</b>	<b>36.96%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.55 FTE)	159,873.00	13,887.84	81,308.88	78,564.12	50.86%
BENEFITS EXPENSE	57,053.00	4,454.19	27,520.85	29,532.15	48.24%
OTHER INDIRECT EXPENSE	44,591.00	3,275.42	22,592.50	21,998.50	50.67%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>261,517.00</b>	<b>21,617.45</b>	<b>131,422.23</b>	<b>130,094.77</b>	<b>50.25%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>271,171.00</b>	<b>21,627.93</b>	<b>134,990.38</b>	<b>136,180.62</b>	<b>49.78%</b>
<b>NET INCOME (LOSS):</b>	<b>(271,171.00)</b>	<b>(21,627.93)</b>	<b>(134,990.38)</b>		

## Washington State Bar Association

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>PUBLIC SERVICE PROGRAMS</b>					
<b>REVENUE:</b>					
DONATIONS & GRANTS	125,000.00	-	135,000.00	(10,000.00)	108.00%
PSP PRODUCT SALES	1,000.00	-	99.00	901.00	9.90%
WORK STUDY GRANTS	2,100.00	-	-	2,100.00	0.00%
<b>TOTAL REVENUE:</b>	<b>128,100.00</b>	<b>-</b>	<b>135,099.00</b>	<b>(6,999.00)</b>	<b>105.46%</b>
<b>DIRECT EXPENSES:</b>					
DONATIONS/SPONSORSHIPS/GRANTS	221,777.00	890.60	30,537.88	191,239.12	13.77%
STAFF TRAVEL/PARKING	2,000.00	10.00	69.00	1,931.00	3.45%
PRO BONO & PUBLIC SERVICE COMMITTEE	2,000.00	10.00	1,053.83	946.17	52.69%
PUBLIC SERVICE EVENTS AND PROJECTS	25,000.00	-	-	25,000.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>250,777.00</b>	<b>910.60</b>	<b>31,660.71</b>	<b>219,116.29</b>	<b>12.63%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.54 FTE)	117,048.00	8,985.23	55,678.55	61,369.45	47.57%
BENEFITS EXPENSE	42,502.00	3,125.45	20,107.33	22,394.67	47.31%
OTHER INDIRECT EXPENSE	44,303.00	3,245.60	22,387.19	21,915.81	50.53%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>203,853.00</b>	<b>15,356.28</b>	<b>98,173.07</b>	<b>105,679.93</b>	<b>48.16%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>454,630.00</b>	<b>16,266.88</b>	<b>129,833.78</b>	<b>324,796.22</b>	<b>28.56%</b>
<b>NET INCOME (LOSS):</b>	<b>(326,530.00)</b>	<b>(16,266.88)</b>	<b>5,265.22</b>		

## Washington State Bar Association

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>PUBLICATION &amp; DESIGN SERVICES</b>					
<b>REVENUE:</b>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
<b>TOTAL REVENUE:</b>	<hr/> <u>-</u>	<hr/> <u>-</u>	<hr/> <u>-</u>	<hr/> <u>-</u>	<hr/> <u>-</u>
<b>DIRECT EXPENSES:</b>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
EQUIPMENT, HARDWARE & SOFTWARE	330.00	-	-	330.00	0.00%
SUBSCRIPTIONS	262.00	-	179.98	82.02	68.69%
SUPPLIES	300.00	-	-	300.00	0.00%
IMAGE LIBRARY	4,680.00	-	4,100.00	580.00	87.61%
<b>TOTAL DIRECT EXPENSES:</b>	<hr/> <u>5,572.00</u>	<hr/> <u>-</u>	<hr/> <u>4,279.98</u>	<hr/> <u>1,292.02</u>	<hr/> <u>76.81%</u>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.09 FTE)	75,007.00	6,189.21	36,497.22	38,509.78	48.66%
BENEFITS EXPENSE	28,805.00	2,156.20	13,308.86	15,496.14	46.20%
OTHER INDIRECT EXPENSE	31,357.00	2,292.75	15,814.67	15,542.33	50.43%
<b>TOTAL INDIRECT EXPENSES:</b>	<hr/> <u>135,169.00</u>	<hr/> <u>10,638.16</u>	<hr/> <u>65,620.75</u>	<hr/> <u>69,548.25</u>	<hr/> <u>48.55%</u>
<b>TOTAL ALL EXPENSES:</b>	<hr/> <u>140,741.00</u>	<hr/> <u>10,638.16</u>	<hr/> <u>69,900.73</u>	<hr/> <u>70,840.27</u>	<hr/> <u>49.67%</u>
<b>NET INCOME (LOSS):</b>	<hr/> <u>(140,741.00)</u>	<hr/> <u>(10,638.16)</u>	<hr/> <u>(69,900.73)</u>		

## Washington State Bar Association

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>SECTIONS ADMINISTRATION</b>					
<b>REVENUE:</b>					
REIMBURSEMENTS FROM SECTIONS	300,000.00	3,618.75	280,875.00	19,125.00	93.63%
<b>TOTAL REVENUE:</b>	<b>300,000.00</b>	<b>3,618.75</b>	<b>280,875.00</b>	<b>19,125.00</b>	<b>93.63%</b>
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	1,200.00	22.08	285.03	914.97	23.75%
SUBSCRIPTIONS	372.00	-	409.57	(37.57)	110.10%
CONFERENCE CALLS	300.00	-	28.26	271.74	9.42%
MISCELLANEOUS	300.00	-	-	300.00	0.00%
SECTION/COMMITTEE CHAIR MTGS	1,000.00	-	344.39	655.61	34.44%
DUES STATEMENTS	6,000.00	-	5,788.00	212.00	96.47%
STAFF MEMBERSHIP DUES	125.00	-	-	125.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>9,297.00</b>	<b>22.08</b>	<b>6,855.25</b>	<b>2,441.75</b>	<b>73.74%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.24 FTE)	303,468.00	17,278.71	98,534.24	204,933.76	32.47%
BENEFITS EXPENSE	114,639.00	6,893.83	47,428.60	67,210.40	41.37%
OTHER INDIRECT EXPENSE	121,905.00	8,962.63	61,821.35	60,083.65	50.71%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>540,012.00</b>	<b>33,135.17</b>	<b>207,784.19</b>	<b>332,227.81</b>	<b>38.48%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>549,309.00</b>	<b>33,157.25</b>	<b>214,639.44</b>	<b>334,669.56</b>	<b>39.07%</b>
<b>NET INCOME (LOSS):</b>	<b>(249,309.00)</b>	<b>(29,538.50)</b>	<b>66,235.56</b>		



## Washington State Bar Association

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>TECHNOLOGY</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
CONSULTING SERVICES	85,000.00	12,282.43	60,293.64	24,706.36	70.93%
STAFF TRAVEL/PARKING	2,500.00	-	726.39	1,773.61	29.06%
STAFF MEMBERSHIP DUES	110.00	-	90.00	20.00	81.82%
TELEPHONE	24,000.00	1,495.87	9,879.40	14,120.60	41.16%
COMPUTER HARDWARE	29,000.00	10,149.58	13,306.45	15,693.55	45.88%
COMPUTER SOFTWARE	29,000.00	645.27	7,083.96	21,916.04	24.43%
HARDWARE SERVICE & WARRANTIES	60,000.00	-	32,669.19	27,330.81	54.45%
SOFTWARE MAINTENANCE & LICENSING	270,000.00	15,412.96	153,232.92	116,767.08	56.75%
TELEPHONE HARDWARE & MAINTENANCE	10,000.00	-	275.10	9,724.90	2.75%
COMPUTER SUPPLIES	15,000.00	164.05	3,468.78	11,531.22	23.13%
THIRD PARTY SERVICES	143,000.00	37,746.78	170,710.32	(27,710.32)	119.38%
TRANSFER TO INDIRECT EXPENSES	(667,610.00)	(77,896.94)	(451,736.15)	(215,873.85)	67.66%
<b>TOTAL DIRECT EXPENSES:</b>	-	-	-	-	
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (12.10 FTE)	1,090,382.00	89,975.54	562,681.37	527,700.63	51.60%
BENEFITS EXPENSE	377,371.00	28,422.58	180,614.46	196,756.54	47.86%
CAPITAL LABOR & OVERHEAD	(141,000.00)	-	(31,780.00)	(109,220.00)	22.54%
OTHER INDIRECT EXPENSE	348,096.00	25,607.49	176,632.15	171,463.85	50.74%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>1,674,849.00</b>	<b>144,005.61</b>	<b>888,147.98</b>	<b>786,701.02</b>	<b>53.03%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,674,849.00</b>	<b>144,005.61</b>	<b>888,147.98</b>	<b>786,701.02</b>	<b>53.03%</b>
<b>NET INCOME (LOSS):</b>	<b>(1,674,849.00)</b>	<b>(144,005.61)</b>	<b>(888,147.98)</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2020 to March 31, 2020  
**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>CONTINUING LEGAL EDUCATION (CLE)</b>					
<b>REVENUE:</b>					
SEMINAR REGISTRATIONS	860,000.00	35,933.27	299,907.77	560,092.23	34.87%
SEMINAR-EXHIB/SPNSR/ETC	29,000.00	-	2,000.00	27,000.00	6.90%
SHIPPING & HANDLING	1,000.00	18.00	213.75	786.25	21.38%
COURSEBOOK SALES	9,000.00	140.00	3,393.00	5,607.00	37.70%
MP3 AND VIDEO SALES	925,000.00	31,628.29	535,033.64	389,966.36	57.84%
<b>TOTAL REVENUE:</b>	<b>1,824,000.00</b>	<b>67,719.56</b>	<b>840,548.16</b>	<b>983,451.84</b>	<b>46.08%</b>
<b>DIRECT EXPENSES:</b>					
COURSEBOOK PRODUCTION	3,000.00	20.75	169.31	2,830.69	5.64%
POSTAGE - FLIERS/CATALOGS	15,500.00	503.24	3,883.45	11,616.55	25.05%
POSTAGE - MISC./DELIVERY	1,000.00	52.64	332.64	667.36	33.26%
DEPRECIATION	5,820.00	485.00	2,910.00	2,910.00	50.00%
ONLINE EXPENSES	42,000.00	4,072.11	24,510.95	17,489.05	58.36%
ACCREDITATION FEES	3,000.00	(24.00)	2,789.00	211.00	92.97%
SEMINAR BROCHURES	21,000.00	1,970.58	6,336.70	14,663.30	30.17%
FACILITIES	234,000.00	7,854.91	52,112.26	181,887.74	22.27%
SPEAKERS & PROGRAM DEVELOP	62,000.00	287.01	6,429.01	55,570.99	10.37%
SPLITS TO SECTIONS	100,100.00	-	(806.60)	100,906.60	-0.81%
CLE SEMINAR COMMITTEE	500.00	-	27.90	472.10	5.58%
BAD DEBT EXPENSE	600.00	-	-	600.00	0.00%
STAFF TRAVEL/PARKING	6,000.00	80.75	471.92	5,528.08	7.87%
STAFF MEMBERSHIP DUES	1,470.00	-	1,175.00	295.00	79.93%
SUPPLIES	2,000.00	-	378.39	1,621.61	18.92%
CONFERENCE CALLS	-	20.00	28.99	(28.99)	
COST OF SALES - COURSEBOOKS	200.00	7.99	300.94	(100.94)	150.47%
A/V DEVELOP COSTS (RECORDING)	1,500.00	-	-	1,500.00	0.00%
POSTAGE & DELIVERY-COURSEBOOKS	500.00	136.56	316.34	183.66	63.27%
STAFF TRAVEL/PARKING	2,000.00	42.35	96.91	1,903.09	4.85%
<b>TOTAL DIRECT EXPENSES:</b>	<b>502,190.00</b>	<b>15,509.89</b>	<b>101,463.11</b>	<b>400,726.89</b>	<b>20.20%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (9.31 FTE)	643,255.00	51,060.98	311,646.10	331,608.90	48.45%
BENEFITS EXPENSE	245,839.00	20,134.00	121,094.73	124,744.27	49.26%
OTHER INDIRECT EXPENSE	267,832.00	19,711.84	135,965.66	131,866.34	50.77%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>1,156,926.00</b>	<b>90,906.82</b>	<b>568,706.49</b>	<b>588,219.51</b>	<b>49.16%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,659,116.00</b>	<b>106,416.71</b>	<b>670,169.60</b>	<b>988,946.40</b>	<b>40.39%</b>
<b>NET INCOME (LOSS):</b>	<b>164,884.00</b>	<b>(38,697.15)</b>	<b>170,378.56</b>		

# Washington State Bar Association

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>DESKBOOKS</b>					
<b>REVENUE:</b>					
SHIPPING & HANDLING	2,500.00	207.00	1,703.25	796.75	68.13%
DESKBOOK SALES	100,000.00	2,490.00	25,671.60	74,328.40	25.67%
SECTION PUBLICATION SALES	3,000.00	225.00	1,190.00	1,810.00	39.67%
CASEMAKER ROYALTIES	60,000.00	3,116.84	14,744.13	45,255.87	24.57%
<b>TOTAL REVENUE:</b>	<b>165,500.00</b>	<b>6,038.84</b>	<b>43,308.98</b>	<b>122,191.02</b>	<b>26.17%</b>
<b>DIRECT EXPENSES:</b>					
COST OF SALES - DESKBOOKS	60,000.00	1,590.02	8,971.57	51,028.43	14.95%
COST OF SALES - SECTION PUBLICATION	750.00	42.66	255.96	494.04	34.13%
SPLITS TO SECTIONS	1,000.00	-	145.91	854.09	14.59%
DESKBOOK ROYALTIES	1,000.00	-	758.49	241.51	75.85%
POSTAGE & DELIVER-DESKBOOKS	2,500.00	221.08	2,404.91	95.09	96.20%
FLIERS/CATALOGS	3,000.00	-	-	3,000.00	0.00%
ONLINE LEGAL RESEARCH	1,837.50	148.97	446.91	1,390.59	24.32%
POSTAGE - FLIERS/CATALOGS	1,500.00	-	-	1,500.00	0.00%
COMPLIMENTARY BOOK PROGRAM	2,500.00	-	-	2,500.00	0.00%
OBSOLETE INVENTORY	-	20.68	372.18	(372.18)	
BAD DEBT EXPENSE	100.00	-	-	100.00	0.00%
RECORDS STORAGE - OFF SITE	8,100.00	675.00	4,725.00	3,375.00	58.33%
STAFF MEMBERSHIP DUES	220.00	-	-	220.00	0.00%
SUBSCRIPTIONS	150.00	-	-	150.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>82,657.50</b>	<b>2,698.41</b>	<b>18,080.93</b>	<b>64,576.57</b>	<b>21.87%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.25 FTE)	148,307.00	9,420.93	55,580.72	92,726.28	37.48%
BENEFITS EXPENSE	58,004.00	3,734.26	23,176.27	34,827.73	39.96%
OTHER INDIRECT EXPENSE	64,729.00	4,764.18	32,861.73	31,867.27	50.77%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>271,040.00</b>	<b>17,919.37</b>	<b>111,618.72</b>	<b>159,421.28</b>	<b>41.18%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>353,697.50</b>	<b>20,617.78</b>	<b>129,699.65</b>	<b>223,997.85</b>	<b>36.67%</b>
<b>NET INCOME (LOSS):</b>	<b>(188,197.50)</b>	<b>(14,578.94)</b>	<b>(86,390.67)</b>		

## Washington State Bar Association

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>CLIENT PROTECTION FUND</b>					
<b>REVENUE:</b>					
CPF RESTITUTION	3,000.00	5,455.84	8,220.08	(5,220.08)	274.00%
CPF MEMBER ASSESSMENTS	1,000,000.00	13,710.00	1,001,550.00	(1,550.00)	100.16%
INTEREST INCOME	20,000.00	1,653.59	32,821.48	(12,821.48)	164.11%
<b>TOTAL REVENUE:</b>	<b><u>1,023,000.00</u></b>	<b><u>20,819.43</u></b>	<b><u>1,042,591.56</u></b>	<b><u>(19,591.56)</u></b>	<b><u>101.92%</u></b>
<b>DIRECT EXPENSES:</b>					
BANK FEES - WELLS FARGO	1,000.00	248.46	1,090.66	(90.66)	109.07%
GIFTS TO INJURED CLIENTS	500,000.00	-	18,242.53	481,757.47	3.65%
CPF BOARD EXPENSES	3,000.00	40.18	1,177.99	1,822.01	39.27%
<b>TOTAL DIRECT EXPENSES:</b>	<b><u>504,000.00</u></b>	<b><u>288.64</u></b>	<b><u>20,511.18</u></b>	<b><u>483,488.82</u></b>	<b><u>4.07%</u></b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.18 FTE)	79,855.00	6,927.08	40,560.99	39,294.01	50.79%
BENEFITS EXPENSE	30,884.00	2,411.53	14,841.23	16,042.77	48.05%
OTHER INDIRECT EXPENSE	33,947.00	2,501.20	17,252.48	16,694.52	50.82%
<b>TOTAL INDIRECT EXPENSES:</b>	<b><u>144,686.00</u></b>	<b><u>11,839.81</u></b>	<b><u>72,654.70</u></b>	<b><u>72,031.30</u></b>	<b><u>50.22%</u></b>
<b>TOTAL ALL EXPENSES:</b>	<b><u>648,686.00</u></b>	<b><u>12,128.45</u></b>	<b><u>93,165.88</u></b>	<b><u>555,520.12</u></b>	<b><u>14.36%</u></b>
<b>NET INCOME (LOSS):</b>	<b><u>374,314.00</u></b>	<b><u>8,690.98</u></b>	<b><u>949,425.68</u></b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from March 1, 2020 to March 31, 2020  
**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>SECTIONS OPERATIONS</b>					
<b>REVENUE:</b>					
SECTION DUES	454,005.00	5,498.84	426,227.59	27,777.41	93.88%
SEMINAR PROFIT SHARE	94,118.73	-	71,693.40	22,425.33	76.17%
INTEREST INCOME	2,320.00	-	-	2,320.00	0.00%
PUBLICATIONS REVENUE	10,000.00	-	2,293.71	7,706.29	22.94%
OTHER	46,100.00	550.00	15,218.31	30,881.69	33.01%
<b>TOTAL REVENUE:</b>	<b>606,543.73</b>	<b>6,048.84</b>	<b>515,433.01</b>	<b>91,110.72</b>	<b>84.98%</b>
<b>DIRECT EXPENSES:</b>					
DIRECT EXPENSES OF SECTION ACTIVITIES	562,340.00	9,465.73	104,707.77	457,632.23	18.62%
REIMBURSEMENT TO WSBA FOR INDIRECT EXPENSES	298,443.75	3,618.75	280,875.00	17,568.75	94.11%
<b>TOTAL DIRECT EXPENSES:</b>	<b>860,783.75</b>	<b>13,084.48</b>	<b>385,582.77</b>	<b>475,200.98</b>	<b>44.79%</b>
<b>NET INCOME (LOSS):</b>	<b>(254,240.02)</b>	<b>(7,035.64)</b>	<b>129,850.24</b>		

## Washington State Bar Association

### Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>INDIRECT EXPENSES:</b>					
SALARIES	12,060,469.00	979,818.36	5,795,819.26	6,264,649.74	48.06%
ALLOWANCE FOR OPEN POSITIO	(200,000.00)	-	-	(200,000.00)	0.00%
TEMPORARY SALARIES	250,780.00	21,876.11	199,877.77	50,902.23	79.70%
CAPITAL LABOR & OVERHEAD	(141,000.00)	-	(31,780.00)	(109,220.00)	22.54%
EMPLOYEE ASSISTANCE PLAN	4,800.00	-	2,400.00	2,400.00	50.00%
EMPLOYEE SERVICE AWARDS	3,080.00	779.95	1,834.95	1,245.05	59.58%
FICA (EMPLOYER PORTION)	887,000.00	71,783.04	415,332.82	471,667.18	46.82%
L&I INSURANCE	49,500.00	-	9,597.26	39,902.74	19.39%
WA STATE FAMILY MEDICAL LI	17,500.00	1,402.43	8,030.71	9,469.29	45.89%
MEDICAL (EMPLOYER PORTION)	1,580,000.00	124,076.38	723,441.87	856,558.13	45.79%
RETIREMENT (EMPLOYER POR)	1,527,000.00	120,074.01	719,497.82	807,502.18	47.12%
TRANSPORTATION ALLOWANC	115,000.00	280.00	105,635.00	9,365.00	91.86%
UNEMPLOYMENT INSURANCE	84,500.00	9,177.24	33,539.57	50,960.43	39.69%
STAFF DEVELOPMENT-GENERA	6,900.00	-	1,375.19	5,524.81	19.93%
<b>TOTAL SALARY &amp; BENEFITS I</b>	<b>16,245,529.00</b>	<b>1,329,267.52</b>	<b>7,984,602.22</b>	<b>8,260,926.78</b>	<b>49.15%</b>
WORKPLACE BENEFITS	44,500.00	1,118.46	13,652.67	30,847.33	30.68%
HUMAN RESOURCES POOLED E	167,120.00	6,133.99	26,026.77	141,093.23	15.57%
MEETING SUPPORT EXPENSES	15,000.00	370.57	6,578.36	8,421.64	43.86%
RENT	1,951,000.00	153,204.60	1,017,151.12	933,848.88	52.13%
PERSONAL PROP TAXES-WSBA	12,000.00	586.83	4,463.01	7,536.99	37.19%
FURNITURE, MAINT, LH IMP	35,000.00	726.77	14,145.06	20,854.94	40.41%
OFFICE SUPPLIES & EQUIPMEN	46,000.00	1,618.47	20,094.69	25,905.31	43.68%
FURN & OFFICE EQUIP DEPRECI	53,000.00	4,284.00	25,698.00	27,302.00	48.49%
COMPUTER HARDWARE DEPRE	50,000.00	3,601.00	22,112.54	27,887.46	44.23%
COMPUTER SOFTWARE DEPRECI	165,000.00	10,649.00	63,608.00	101,392.00	38.55%
INSURANCE	243,000.00	17,639.19	105,835.14	137,164.86	43.55%
PROFESSIONAL FEES-AUDIT	85,000.00	5,722.00	77,932.10	7,067.90	91.68%
PROFESSIONAL FEES-LEGAL	250,000.00	3,137.24	103,329.89	146,670.11	41.33%
TELEPHONE & INTERNET	47,000.00	404.97	18,599.49	28,400.51	39.57%
POSTAGE - GENERAL	30,000.00	1,619.10	12,269.89	17,730.11	40.90%
RECORDS STORAGE	42,000.00	-	18,351.11	23,648.89	43.69%
STAFF TRAINING	99,900.00	3,376.81	23,419.32	76,480.68	23.44%
BANK FEES	34,000.00	5,970.87	23,509.60	10,490.40	69.15%
PRODUCTION MAINTENANCE &	12,000.00	(299.04)	3,974.96	8,025.04	33.12%
COMPUTER POOLED EXPENSES	667,610.00	77,896.94	451,736.15	215,873.85	67.66%
<b>TOTAL OTHER INDIRECT EXP</b>	<b>4,049,130.00</b>	<b>297,761.77</b>	<b>2,052,487.87</b>	<b>1,996,642.13</b>	<b>50.69%</b>
<b>TOTAL INDIRECT EXPENSES:</b>	<b>20,294,659.00</b>	<b>1,627,029.29</b>	<b>10,037,090.09</b>		

## Washington State Bar Association

Statement of Activities

For the Period from March 1, 2020 to March 31, 2020

**50% OF YEAR COMPLETE**

	FISCAL 2020 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE
<b>SUMMARY PAGE</b>				
LICENSE FEES	16,200,000.00	1,440,875.48	8,254,226.46	7,945,773.54
ACCESS TO JUSTICE	(306,321.00)	(22,115.43)	(138,806.57)	(167,514.43)
ADMINISTRATION	(1,105,747.00)	(84,475.90)	(508,380.73)	(597,366.27)
ADMISSIONS/BAR EXAM	28,770.00	189,385.55	330,478.41	(301,708.41)
BOARD OF GOVERNORS	(565,062.00)	(10,861.17)	(209,430.20)	(355,631.80)
COMMUNICATIONS	(627,155.00)	(58,531.15)	(298,649.91)	(328,505.09)
CONFERENCE & BROADCAST SERVICES	(825,263.00)	(61,590.94)	(403,559.48)	(421,703.52)
DISCIPLINE	(6,017,186.50)	(486,788.53)	(2,906,565.67)	(3,110,620.83)
DIVERSITY	(461,114.00)	(34,964.36)	(88,787.00)	(372,327.00)
FOUNDATION	(165,232.00)	(11,356.27)	(71,885.25)	(93,346.75)
HUMAN RESOURCES	(229,115.00)	(35,645.94)	(202,762.52)	(26,352.48)
LAP	(143,181.00)	(11,394.90)	(65,578.11)	(77,602.89)
LEGISLATIVE	(160,404.00)	(16,098.06)	(88,436.27)	(71,967.73)
LICENSING AND MEMBERSHIP	(348,626.50)	(40,872.45)	(164,276.86)	(184,349.64)
LIMITED LICENSE LEGAL TECHNICIAN	(194,024.50)	(18,844.50)	(93,604.93)	(100,419.57)
LIMITED PRACTICE OFFICERS	33,103.50	1,114.20	26,133.39	6,970.11
MANDATORY CLE ADMINISTRATION	106,333.50	7,616.02	86,871.69	19,461.81
MEMBER BENEFITS	(258,008.00)	(26,633.98)	(190,109.27)	(67,898.73)
MEMBER SERVICES & ENGAGEMENT	(472,056.00)	(32,269.64)	(215,723.55)	(256,332.45)
NW LAWYER	(256,144.00)	(34,013.10)	(116,072.01)	(140,071.99)
OFFICE OF THE EXECUTIVE DIRECTOR	(373,441.00)	(42,852.40)	(236,732.14)	(136,708.86)
OFFICE OF GENERAL COUNSEL	(991,073.00)	(68,086.06)	(414,381.37)	(576,691.63)
OGC-DISCIPLINARY BOARD	(293,824.00)	(22,273.63)	(133,957.55)	(159,866.45)
OUTREACH & ENGAGEMENT	(423,554.00)	(29,173.93)	(187,697.08)	(235,856.92)
PRACTICE OF LAW BOARD	(79,261.00)	(5,359.13)	(34,248.38)	(45,012.62)
PROFESSIONAL RESPONSIBILITY PROGRAM	(271,171.00)	(21,627.93)	(134,990.38)	(136,180.62)
PUBLICATION & DESIGN SERVICES	(140,741.00)	(10,638.16)	(69,900.73)	(70,840.27)
PUBLIC SERVICE PROGRAMS	(326,530.00)	(16,266.88)	5,265.22	(331,795.22)
LAW CLERK PROGRAM	(1,729.00)	(9,334.24)	92,204.24	(93,933.24)
SECTIONS ADMINISTRATION	(249,309.00)	(29,538.50)	66,235.56	(315,544.56)
TECHNOLOGY	(1,674,849.00)	(144,005.61)	(888,147.98)	(786,701.02)
CLE - PRODUCTS	688,083.00	15,509.90	421,122.38	266,960.62
CLE - SEMINARS	(523,199.00)	(54,207.05)	(250,743.82)	(272,455.18)
SECTIONS OPERATIONS	(254,240.02)	(7,035.64)	129,850.24	(384,090.26)
DESKBOOKS	(188,197.50)	(14,578.94)	(86,390.67)	(101,806.83)
CLIENT PROTECTION FUND	374,314.00	8,690.98	949,425.68	(575,111.68)
INDIRECT EXPENSES	(20,294,659.00)	(1,627,029.29)	(10,037,090.09)	(10,257,568.91)
<b>TOTAL OF ALL</b>	<b><u>20,789,813.02</u></b>	<b><u>1,425,271.58</u></b>	<b><u>7,875,095.25</u></b>	<b><u>12,914,717.77</u></b>
<b>NET INCOME (LOSS)</b>	<b><u>(495,154.02)</u></b>	<b><u>201,757.71</u></b>	<b><u>2,161,994.84</u></b>	

**Washington State Bar Association  
Analysis of Cash Investments  
As of March 31,2020**

**Checking & Savings Accounts**

**General Fund**

**Checking**

<b><u>Bank</u></b>	<b><u>Account</u></b>	<b><u>Amount</u></b>
Wells Fargo	General	\$ 788,229

Total

<b><u>Investments</u></b>	<b><u>Rate</u></b>	<b><u>Amount</u></b>
Wells Fargo Money Market	1.20%	\$ 12,730,311
UBS Financial Money Market	0.09%	\$ 1,080,071
Morgan Stanley Money Market	1.43%	\$ 3,351,263
Merrill Lynch Money Market	1.50%	\$ 1,976,055

**General Fund Total \$ 19,925,929**

**Client Protection Fund**

**Checking**

<b><u>Bank</u></b>	<b><u>Amount</u></b>
Wells Fargo	\$ 1,152,965

<b><u>Investments</u></b>	<b><u>Rate</u></b>	<b><u>Amount</u></b>
Wells Fargo Money Market	1.20%	\$ 3,592,957
Morgan Stanley Money Market	0.20%	\$ 106,889

**Client Protection Fund Total \$ 4,852,811**

**Grand Total Cash & Investments \$ 24,778,740**