

# CHELAN-DOUGLAS COUNTY BAR ASSOCIATION OCTOBER 1, 2008 NEWSLETTER

## Announcements

### Bar Lunches in 2008 – 2009

Robin Gaukroger will be the presenter at the bar lunch at the Wenatchee Golf and Country Club at noon on October 15, 2008. Robin's topic is "Divorce Tips for Non-Family Law Attorneys."

### Ethics CLE

There will be a three hour Ethics CLE on November 13, 2008, from 8:30 – 12:00 at the Red Lion. The cost of the ethics CLE is \$50. A flyer to sign up for the Ethics CLE is attached.

### Special Needs Trust CLE

There will be a two hour CLE titled "What Every Attorney Should Know About Special Needs Trusts" on November 20, 2008, from 2:45 – 5:00 at the Cordell Neher Building at 175 E. Penney Road in Wenatchee. The cost of the Special Needs Trusts CLE is \$50. A flyer to sign up for the CLE is attached.

### Practice Made Perfect Academy

I went to the 3<sup>rd</sup> Annual WSBA Solo and Small Firm Conference that was held in Wenatchee in July. I was very impressed by Ann Guinn, one of the presenters. She is committed to helping attorneys increase revenues through improved law practice management skills. Ann provides one-on-one consulting and monthly group workshops.

Because I heard attorneys raving about her monthly group workshops, I contacted Ann about doing such a series here in Wenatchee. Ann agreed if seven or more attorneys will commit to at least three workshops. Each workshop will cost \$149 and will be three hours. The workshops are scheduled from 2:30 – 5:30 on the first Wednesday of each month commencing November 5, 2008. Although some of the workshops may qualify for CLE credit, improving your practice is the focus and any CLE credit is a bonus. Please let me know if you are interested. A flyer with more information is attached.

### Fall Bar Party

The Fall Bar Party is on October 16, 2008, at 7:00 p.m. at the Town Toyota Center. We only had 52 tickets and we announced that tickets were on a first come/first served basis and we filled up fast. If you purchased tickets and later discover that you can not go, please let Kari Kube know so that another bar member will have the opportunity to attend the party.



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# CLE MANAGING CRISIS WITHIN THE LAW FIRM

An exclusive opportunity to obtain ethics credits before the December 31, 2008 CLE deadline:

## 3.0 Ethics Credits Approved in WA & ID

Sponsored by ALPS and the Chelan Douglas County Bar Association  
Proceeds benefit the Chelan Douglas County Volunteer Attorney Services

"Managing Crisis within the Law Firm" is an interactive, educational seminar designed to shed light on the ethical issues that can arise for attorneys placed in the position of managing partner or who are responsible for running a law firm. This program is excellent for solo practitioners.

<b>DATE:</b> Thursday, November 13th, 2008	<b>LOCATION:</b> Red Lion Hotel Wenatchee, WA
<b>CHECK-IN:</b> 8:30 a.m. - 9:00 a.m.	
<b>PROGRAM:</b> 9:00 a.m. - 12:15 p.m.	<b>REGISTRATION FEE:</b> \$50 (Fax registrations will be invoiced)

For immediate confirmation, register online after October 2nd at:  
[www.alpsnet.com/wacle](http://www.alpsnet.com/wacle)

### Wenatchee CLE Fax or Mail-In Registration Card

Name: \_\_\_\_\_  
(Please print)

Firm: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

**Fax to (406) 728-7416 (Attn: ALPS WA CLE Fall 2008)**

**Mail this card and a check to: ALPS WA CLE Fall 2008, P.O. Box 9169, Missoula, MT 59807**

For more information, call (800) 367-2577 or email us at [cblackstun@alpsnet.com](mailto:cblackstun@alpsnet.com)

CHELAN DOUGLAS COUNTY BAR ASSOCIATION

WHAT EVERY ATTORNEY SHOULD KNOW ABOUT  
SPECIAL NEEDS TRUSTS

BARBARA ISENHOUR  
November 20, 2008  
2:45 – 5:00 pm  
Cordell-Neher Building  
175 E. Penney Road, Wenatchee, WA

This presentation will cover issues that are important to know for personal injury attorneys, estate planning attorneys and attorneys who represent guardians or trustees. The presentation will include the following:

1. What government benefits require a special needs trust.
2. Third party special needs trusts in a client's estate plan.
3. First party special needs trusts when a disabled client receives an inheritance or personal injury settlement.
4. Advising the trustee of a special needs trust.
5. The presentation will include a hypothetical to analyze several of the legal issues covered in the substantive presentation.

Registration

Name: \_\_\_\_\_ WSBA # \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Please mail your registration to the following address together with your check for Fifty Dollars (\$50.00) for each participant. The check should be made payable to the "Chelan County Bar Association."

Peggi Moxley  
409 N. Mission Street  
Wenatchee, WA 98801

**INVEST IN YOUR FUTURE!**

**JOIN THE**

**PRACTICE MADE PERFECT  
ACADEMY**



**HURRY!  
SPACE  
LIMITED!!**

*"I believe all law firms can be making more money. Law schools don't teach you how, but I do!"*

**ANN GUINN**

Solo and Small Firm Consultant

Don't let law school keep you from getting ahead! Now, you can learn the proven techniques that will help you take your practice to the next level. For the first time, acclaimed WSBA CLE speaker and solo and small firm consultant Ann Guinn is bringing her popular **PRACTICE MADE PERFECT ACADEMY** to Wenatchee. Once a month, Academy members will meet together with Ann for three hours in a unique learning experience. Through practical, interactive exercises, Ann will share with you the proven management skills and strategies she has used for more than 15 years to help her clients reach new levels of success. You'll leave each session with a personal action plan to help you integrate these valuable ideas into your own business. Your new skills will help you:

- Create a vision and a future for your practice
- Stand out in the crowded legal services marketplace
- Make your fees work for you
- Attract your ideal clients
- Maximize the use of your time and resources
- Improve your cash flow and stop worrying about money
- Be a better manager and a better attorney
- Market, market, market,
- And, yes – **MAKE MORE MONEY!**

If your practice isn't where you'd like it to be, maybe it's time to try something new. **PRACTICE MADE PERFECT ACADEMY** -- it just couldn't be any easier, more personal, or -- at only \$149 per month -- more affordable! Call Ann Guinn today at (253) 946-1896 or e-mail her at [anngp15@aol.com](mailto:anngp15@aol.com) to reserve your place in the **PRACTICE MADE PERFECT ACADEMY**. But, **HURRY** -- seating is limited!