

CHELAN-DOUGLAS COUNTY BAR ASSOCIATION APRIL 14, 2009 NEWSLETTER

Announcements

Bar Lunches

On April 15, 2009, at the Wenatchee Country Golf and Country Club at noon, join small firm consultant Ann Guinn as she shares the tips and strategies she uses to help her clients thrive. The topic will be "10 Strategies for Running a Tight Ship in an Economic Downturn". On May 20, 2009, at the Wenatchee Golf and Country Club at noon the speaker will be Kathleen Kilcullen on "How Workers Comp & Social Security Have Run-ins with General Practice".

Ann Guinn

Ann is the consultant that I met last summer at the WSBA Solo and Small Practice CLE with whom I was trying to start a series of monthly group workshops in Wenatchee last fall. I would still like to stir up such interest. The workshops would be one day a month for three hours. Ann Guinn agreed to present at one of the monthly meetings to see if we could stir up interest in the monthly workshops. With more than 30 years in the legal industry (18 years as a consultant to solo and small law firms), Ann Guinn understands the unique workings of a law firm. At the April 15, 2009, bar lunch she will review the basics of practice management. You'll learn how to:

- Get your fees right
- Analyze your overhead expenses
- Increase productivity
- Reduce accounts receivable
- Protect yourself with evergreen fee deposits
- Implement a collections procedure that works
- And more!

Law Day

The Chelan Douglas County Bar Association sponsors the Law Day Awards. Law Day will be celebrated at noon on May 15, 2009, at the Wenatchee Convention Center to honor the recipients of the Awards. Justice Tom Chambers will be a speaker and there will be .5 ethics CLE credit.

Lunch is \$20 per person if received on or before May 8, 2009, and \$25 if received in Peggi Moxley's office after May 8, 2009. (As we have to give the Center a firm count in advance of the lunch, we will charge you if you register after May 8, 2009, but we cannot guarantee that there will be any food for you if you register after May 8, 2009.) The registration form for that event is attached.

We also plan to take a group photo of Bar members after Justice Chambers speaks.

3rd Annual Federal Civil Trial Practice Seminar

The 3rd Annual Federal Civil Trial Practice Seminar sponsored by Benton-Franklin County Bar Association will be May 15, 2009, 8:00 – 4:00 in Richland. Contact tshaeffer@rettiglaw.com or 509-783-6154 if interested.

4th Annual WSBA Solo and Small Firm Conference

The 4th Annual WSBA Solo and Small Firm Conference will be July 16-18th in Vancouver, Washington. Information about the conference can be found at the bar web site and a registration form is attached.

Spring Golf Tournament and Bar Party

Please save the date, the Spring Golf Tournament and Bar Party will be on Friday, May 29, 2009, at the Wenatchee Golf and Country Club. The registration form for the golf tournament is attached.

VAS News

Photos of courthouses

Attorney Stan Morse has taken a number of pictures of courthouses around the state over the years. He has sold numerous photographs and some of them have graced the cover of different bar publications. He has agreed to sell some of his photographs and donate half of the net proceeds to VAS. We will have some of his photos at bar lunches between now and May and will show some of them at the Spring Bar Party.

Young Lawyers Division

Bar T-Shirts

The YLD has CDBA T-shirts for sale. The T-shirts are grey and long sleeve. The T-shirts have a Chelan Douglas Bar Association logo on the front and a quote by Otto Von Bismarck on the back for \$20.00. Orders must be placed before April 24, 2009. T-shirts will be available for pick up at May bar events." T-shirts are \$20 each and can be ordered by completing the attached form. Deadline for orders is April 24, 2009.

Chelan-Douglas County Bar Association
Law Day Lunch
May 15, 2009

Wenatchee Convention Center
201 North Wenatchee Avenue
11:45 a.m. – 1:45 p.m.

Name _____

Telephone _____

Come to lunch on May 15, 2009, at the Wenatchee Convention Center to honor the recipients of this year's Law Day Awards and to hear Judge Tom Chambers speak.

11:45 a.m.	Socializing
12:00 p.m.	Lunch and awards
1:00 p.m.	Judge Tom Chambers
1:35 p.m.	Group Photo

Lunch is \$20 per person if received on or before May 8, 2009, and \$25 if received in Peggi Moxley's office after May 8, 2009. (As we have to give the Center a firm count in advance of the lunch, we will charge you if you register after May 9, 2009, but we cannot guarantee that there will be any food for you if you register after May 8, 2009.)

Please indicate the number of lunches:

_____ Chicken Breast

_____ Vegetarian Lasagna

Enclose a check payable to the Chelan-Douglas County Bar Association in the amount of \$_____.
(If your firm is sending a single check, please list all individuals for which you are paying.) Return your check to:

Peggi Moxley
409 N. Mission Street
Wenatchee, WA 98801

Additional Guests:

For More information, please contact Peggi Moxley at PeggiMoxley@aol.com or at 662-2031.



WSBA-CLE • The Innovator in Legal Education

Register Now — An Incomparable Event for Solo and Small Firm Practitioners!

Announcing...

The 4th Annual WSBA Solo and Small Firm Conference

Co-Sponsored by the WSBA Solo and Small
Practice Section

Presented in Cooperation with the
Clark County Bar Association

Up to 16.0 CLE credits,
including up to 4.75 Ethics
Credits, for only \$325 —
Space is limited; register now!

Thursday – Saturday • July 16–18, 2009

Hilton Vancouver Washington
301 W. 6th Street
Vancouver, WA

Tour the exhibit hall, featuring services
and products of interest (plus valuable
door prizes)

Conference Features...

- Over 35 speakers assembled for your benefit, including:
 - Karl Tegland with evidence updates
 - WSBA President Mark Johnson
 - Trial consultant R. Craig Smith
 - Solo and small firm consultant Ann Gulinn
 - WSBA practice management advisor Pete Roberts
 - Technology speakers David Bilinsky and Joseph L. Kashi.
- Showcase Presentation: **Ethics Rock!** A challenging, interactive and entertaining seminar featuring legal ethicist Jack Marshall and rock singer and guitarist Mike Messer, exploring diverse ethical dilemmas in legal practice...presented as parodies of rock classics from the 60's and 70's.
- Earn up to 16.0 CLE credits (pending), including up to 4.75 Ethics Credits (pending)
- Learn how to get paid appropriately, collect your fees, and maintain low receivables
- Technology-oriented sessions, including: technology strategies for the solo and small firm; technology, the virtual office, and remote access strategies for the economy-minded solo/small firm practitioner; and new school technology for old school lawyers
- Lunch for each day and morning coffee and pastry service included in your tuition
- Admission for you and a guest to the Welcoming Reception
- Marketing tips for solo and small firm practitioners
- Keys to persuasive advocacy, presentation and demonstrative evidence at trial
- Taming, streamlining, and managing the avalanche of e-mail
- And much more!

All for only \$325 Tuition

Register Now!

By phone (call 800-945-WSBA or 206-443-WSBA) or online:

Additional program details, including an online registration form and the schedule with topics, can be found by going to www.wsba.org/seminars and entering 09555VAN in the search box. A registration form is also provided on the back of this flier.

Lodging

We've lined up a lodging block at the Hilton Vancouver Washington for your convenience. When you make your reservation, be sure to ask for the group rate for the **Washington State Bar Association meeting** in order to receive the special conference rate; call 1-800-HILTONS. Rates begin at \$124 plus applicable taxes and TPA fee per night (single/double occupancy); limited rooms in block, cutoff: 6/15/09.

Area Attractions / Family Activities

Family-friendly activities and attractions nearby, including the onsite Rest and Recreation Area with features of interest to children; you'll enjoy your visit to the greater Vancouver, WA area; for information about a variety of opportunities — such as the Vancouver Farmers Market — see <http://www.southwestwashington.com/>. (Portland, OR is also only a short drive away!)

Underwriters / Exhibitors

We gratefully thank the following conference underwriters already confirmed:

- WSBA Solo and Small Practice Section — Welcoming Reception Sponsor
- LexisNexis — Showcase Presentation Sponsor
- West, a Thomson Reuters business — Saturday Coffee and Pastry Service Sponsor
- Snapdome — Rest and Recreation Area Sponsor

Questions?

Call 1-800-945-WSBA

or

206-443-WSBA

e-mail: questions@wsba.org

What prior attendees have said about this conference:

"Great job, well organized and a wonderful value for the cost."

"Outstanding conference in all respects."

"Best CLE I have ever attended in 8+ years of practice. Absolutely wonderful!"

Registration
The 4th Annual WSBA Solo and Small Firm Conference

First Name _____ M.I. _____ Last Name _____

WSBA No. _____

Firm/Company Name: _____

Street Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

Email _____

We encourage early registration. On-site registration is on a space-available basis.

4th Annual WSBA Solo and Small Firm Conference • #09555VAN • July 16-18, 2009 • Vancouver, WA • \$325 Tuition (includes lunch each day; **does not include Friday dinner**)

Please omit my name from the printed list available to this program's exhibitors and to peers for networking.

Optional Meal Purchases — Tickets must be purchased by 7/2/09 — **No refunds on meal ticket purchases;** meal tickets will be sold during the conference on a space available basis only.

(Please Show Quantity for Tickets Ordered)

____ Friday, July 17 Lunch • #09555FLU • Adult Guest • \$16

____ Friday, July 17 Lunch • #09555FLU • Child - under 12 years of age • \$8

____ Friday, July 17 Dinner • #09555FDI • Adult • \$29 (not included in your tuition)

____ Friday, July 17 Dinner • #09555FDI • Child - under 12 years of age • \$14

____ Saturday, July 18 Lunch • #09555SLU • Adult Guest • \$16

____ Saturday, July 18 Lunch • #09555SLU • Child - under 12 years of age • \$8

Total: \$ _____

If special accommodations are needed, please contact Rex Nolte, e-mail: rexn@wsba.org or call 206-727-8211.

PRODUCT ORDER

I do not wish to register for the seminar, but please send me the following CLE product:

C09555 4th Annual Solo and Small Firm Conference seminar coursebook only
\$90 per book + \$9 S&H + applicable sales tax

Total: \$ _____

Books available 10 business days after seminar

*Effective July 1, 2008, sales tax for Washington residents is based on where the product is delivered. To calculate the correct sales tax based on the location to which your order will be shipped, go to the Department of Revenue's website at <http://dor.wa.gov> and select "I need to find a sales tax rate (GIS)." For example, the sales tax rate for products delivered within the City of Seattle is 9.0%. If you need additional assistance in finding or calculating the applicable sales tax rate, contact the WSBA Service Center at 1-800-945-WSBA. Out-of-state and federal government orders do not pay sales tax.

PAYMENT INFORMATION: (Sorry, the WSBA-CLE Passport may not be used to register for this program.)

Check enclosed payable to WSBA Visa MasterCard

Card No. _____ Exp. Date _____

Cardholder Name (print) _____

Authorized Signature _____

Registrations received less than 48 hours before a seminar are not guaranteed a coursebook or other presentation materials on site. At the conclusion of the seminar, materials will be mailed on a priority basis to those registrants who did not receive them.

Office Use Only: Date: _____ Check # _____ Total \$ _____

Four ways to register for a WSBA-CLE seminar or to place a product order:

- **Internet:** Register online at www.wsba.org/seminars • Order products online at www.wsba.org
- **Mail:** WSBA, 1325 Fourth Avenue, Suite 600, Seattle, WA 98101-2539.
- **Phone:** 800-945-WSBA or 206-443-WSBA with credit card and Registration/Order Form in hand.
- **Fax:** 206-727-8324 Include credit card information.

Questions: Call 800-945-WSBA or 206-443-WSBA.
Questions regarding WSBA-CLE publications, call 206-733-5918.

Payment Policies

Payment • Individual registrants must use a separate form, however, payment may be made with a single check or credit card for multiple parties.

Note • Please keep a copy of this brochure for your records.

Refunds • Registration fees may be refunded, less \$25 for handling, for written cancellations postmarked, emailed, or faxed by 5 p.m., up to 3 business days before the seminar. No refunds after that date, but you will receive the coursebook. Canceled registrations may not be transferred to other seminars. You may send a substitute (e.g., someone from your firm) in lieu of canceling.

The Wenatchee Golf & Country Club
Welcomes:

Chelan / Douglas County
Bar Association
Friday, May 29, 2009

6:30 Dinner

Caesar Salad and

Slow Roasted Prim Rib, or

30 Glazed Salmon Pepper-Onion Marmalade, and

Dessert

\$45.00 per person

Price includes WSST and Gratuity

(Vegetarian Dinners Available Upon Request)

**CHELAN - DOUGLAS BAR ASSOCIATION
SPRING BAR PARTY
MAY 29, 2009**

Name: _____

Telephone #: _____

I. GOLF

Wenatchee Golf & Country Club
1600 Country Club Drive
East Wenatchee, WA 98802
Tee times assigned beginning at 1:00 p.m.
\$60.00 for golf – includes use of golf cart and range balls

Yes. I will be playing golf.

-- Do you have a group you will be playing with? Yes No

-- If yes, provide the names of your playing partners and their handicaps or estimated score for 18 holes with no handicap:

<u>Name</u>	<u>Handicap or Estimated Score</u>
_____	_____
_____	_____
_____	_____
_____	_____

Golf will be in a net scramble format.

No, I will attend dinner only.

II. DINNER

Please indicate the number of dinners:

_____ Prime Rib

_____ Salmon

Dinner will be a buffet style and cost per person is \$45.00.

Enclosed is a check made payable to the Chelan-Douglas Bar Association in the amount of \$_____, which includes the charges for golf and the dinners as indicated above. (If your firm is sending a single check, please enclose all sign up forms with the check covering the costs.) Please return this form before 5:00 o'clock Thursday, May 21, 2009 to:

Todd Kiesz
Jeffers, Danielson, Sonn & Aylward, P.S.
P.O. Box 1688
Wenatchee, WA 98807-1688

Chelan-Douglas Young Lawyers Division T-Shirt Order

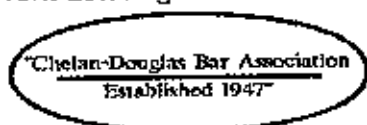
Name: _____ Number of Shirts: _____

Phone Number: _____ T-Shirt Size (S-XXXL): _____

Firm: _____

T-Shirts are long sleeve in a light grey with black lettering (outlined below) selling for \$20.00 each.

Front Left Logo:



Back:

**"If you like laws and sausages,
you should never watch
either one being made."
Otto Von Bismark**

Checks should be made out to the Chelan-Douglas Young Lawyers Division (or CDYLD). Mail your check and order form to the attention of Liz McCown at Jeffers, Danielson, Sonn & Aylward, 2600 Chester Kimm Rd, Wenatchee, WA 98801.

The cut off date for receipt of orders is Friday April 24, 2009. No orders received after this date will be completed. Orders received without payment will not be completed.

T-shirts will be available for pick up at May bar events including the Law Day Awards Lunch at the convention center May 15, 2009 and the Spring Bar Party scheduled for March 29, 2009 at the Country Club.